

#### **ACKNOWLEDGEMENTS**

O'BRIEN ATKINS ASSOCIATES - LEAD PLANNER

CREATIVE ECONOMIC DEVELOPMENT - MARKET ANALYSIS

ECS - STREAMS AND WETLANDS ANALYSIS

NV 5 - UTILITY ANALYSIS

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# PLANNING ASSIGNMENT



# Planning Assignment

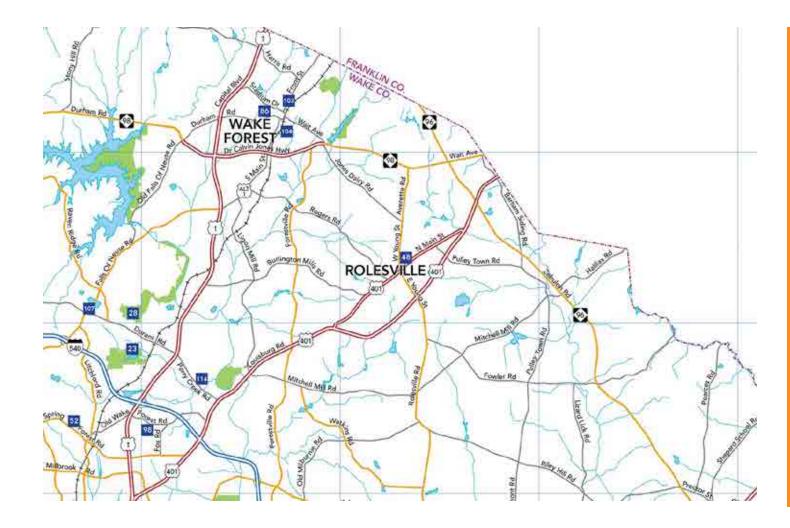
The Town of Rolesville has become the fastest growing community in the Triangle region and is experiencing accelerated growth in a county that is consistently one of the fastest growing counties in North Carolina. Rolesville is a community of approximately 8,500, situated in the greater Research Triangle Region adjacent to Raleigh and Wake Forest, with a population of over 22,000 within a three-mile radius.

Over the last several years, Rolesville's growth has primarily been Residential. Their current tax base ratio is 92% Residential and 8% Commercial. Rolesville realized they need to diversify their tax base and this current ratio was unsustainable. The Town's leaders identified the importance of targeting and reserving undeveloped land for non-residential use by preparing large tracts of land to attract non-residential development. The primary goal of the planning assignment is: Grow Commercial and Industrial Uses in Rolesville.

A secondary goal of the planning assignment was the Town's desire to create more job opportunities for current and future residents as the majority of the Town's residents work outside of town limits.

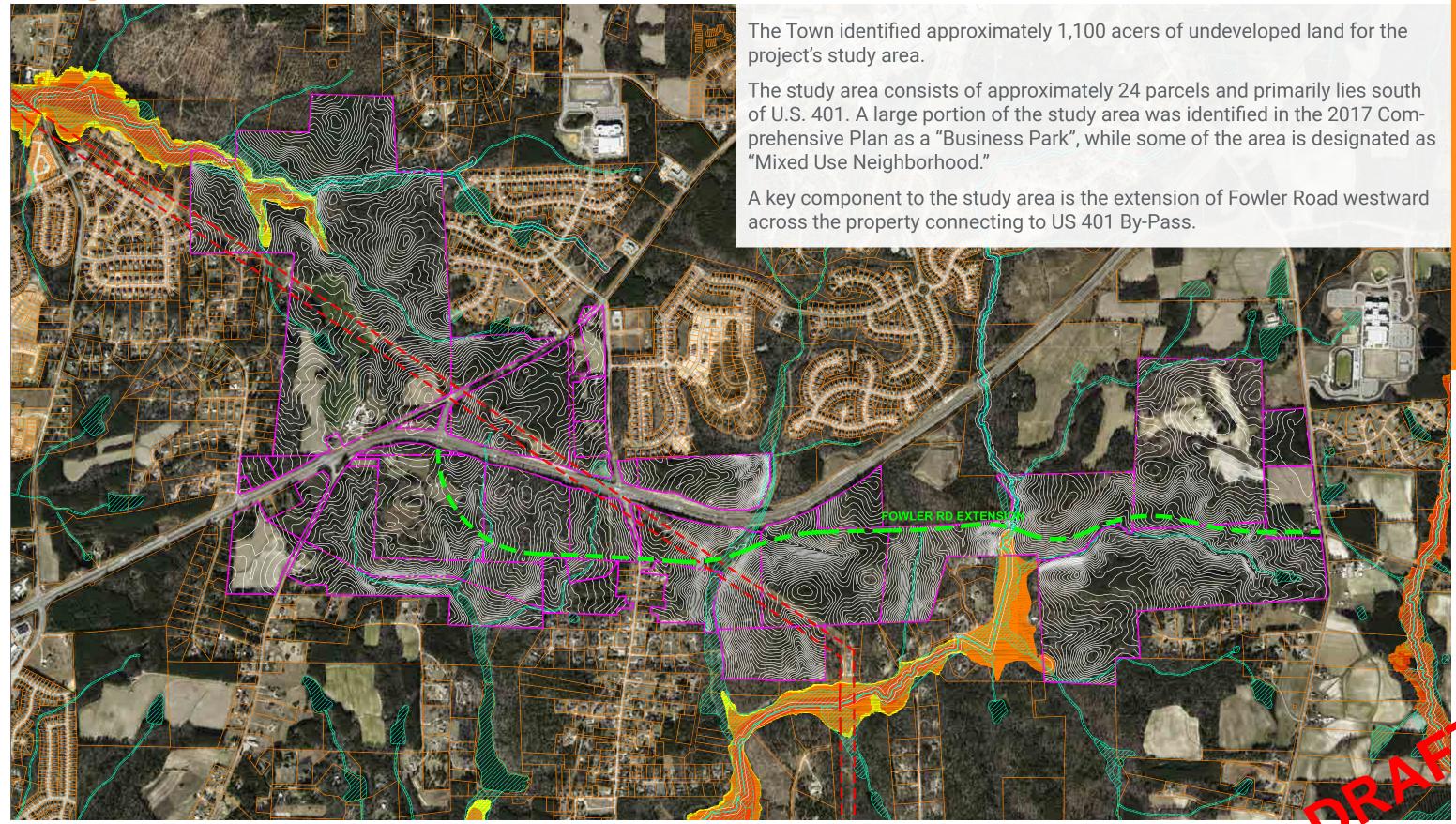
The assignment was organized into four basic parts:

- 1. Market Analysis of the area's ability to support Industrial and Commercial land uses.
- 2. Site Analysis of the property's natural features and status of utilities.
- 3. Conceptual Master Plan illustrating a long-term vision of growth.
- 4. Action Plan for initiating and sustaining the development of the master plan





### Study Area



# MARKET ANALYSIS

**MARKET ANALYSIS** 

**BUSINESS SURVEY SUMMARY** 

**RECOMMENDED TARGET SECTORS** 

**NEXT STEPS** 



### Market Analysis

Rolesville will be an attractive location to companies seeking skilled, educated, and talented people. Talent is driving business location decisions and talent is Rolesville's number one asset. The town has a fast-growing population of young, educated, and skilled people. They are attracted to Rolesville because it is more affordable that other towns in the Raleigh metro area, and it has quality schools. The development of the commercial growth corridor will provide space for technology and life sciences companies seeking to leverage local and regional talent.

Technology and life sciences companies will come to Rolesville because of the workforce; however, commercial businesses such as retail, restaurants, services, and entertainment will come because of the growing market. Rolesville grew an astounding 150% between 2010 and 2020, faster than neighboring towns. Retail leakage shows there is opportunity for more grocery and general retail. As Rolesville's population continues to grow, so will the commercial opportunities.

The commercial corridor development will provide space to attract new employers and business. It will reduce out-commuting of the workforce and keep more retail spending local. The development aligns with Rolesville's strategic plan. Goal 10 under "Mindful Growth" is to "create a diverse mix of commercial, industrial, and residential development." It also aligns with the 2018 Economic Development Strategic Plan, specifically the goal of "Build for the Future" and strategy to "designate targeted growth areas for economic development and incentives." The corridor is envisioned as a mix of commercial and industrial development with residential development adjacent. The development will provide important property tax revenue that supports further amenity and government services development.

In order to implement the vision, Rolesville will need to team with strategic partner Wake County Economic Development to market the business sites; engage with landowners to secure the property for mixed use development; invest in infrastructure and site development; and be patient as development of this magnitude takes time.

#### **Market Assessment Highlights**

- Fast growing population within a fast-growing metro area
- Young population and workforce
- High educational attainment, one-third have bachelor's degrees
- Higher per capita (\$39,915) and household incomes (\$101,829)
- Based on the average household income in Rolesville, housing is more affordable than the U.S. average and more affordable than in Wake County
- Business base is predominantly services and retail, and most residents work in services and retail
- Retail leakage shows opportunity in grocery, general merchandise
- Most spending potential in home furnishings, entertainment/recreation, personal care products and services, health care, apparel and services, food away from home, education, and food at home



# **Business Survey Summary**

An online survey was used to gather information from businesses to inform the planning process of the commercial district. The survey asked questions about the business climate, future plans, resources needed, and the types of businesses that would complement and fill gaps in the current business mix. The Town of Rolesville sent the survey to a database of businesses. The survey was also sent to members of the Rolesville Chamber of Commerce and posted on the town's website and social media. There were 24 responses to the survey. Full survey results can be found in Appendix B.

The respondent profile is a small business owner with 65% reporting having five or less employees. Most are health care, financial services, and business and professional services businesses. The majority of respondents have owned or operated a business in Rolesville for more than six years.

65% Have <5 Employees

For most respondents, their future plan is to stay in Rolesville and stay about the same size. Approximately 19% have plans to expand at a new location. Only about 5% plan to expand at their current location.

Approximately 27% of people located their business in Rolesville because they retired there. The same percentage are there because of location. Other location factors include quality of life, they have a home-based business, and they have a personal or hometown connection. Since most report

57% Plan to Stay in Rolesville as Long as They Can

personal reasons for locating a business in Rolesville, the town's marketing approach for small business should include personal stories and connections and quality of life messaging.

Businesses are most satisfied with the school system, internet access, and utilities. They are least satisfied with available business locations, quality of life amenities, and local regulatory environment. The town should leverage the quality of the schools, internet service, and utilities in business attraction messages.

Respondents cite a wide range of drawbacks to operating a business in Rolesville including lack of space, low concentration of businesses, traffic, and access to labor. They also cite the pandemic and scaling up as challenges to growth. The work done to develop the commercial corridor will address two of the drawbacks by creating more space for business and developing a stronger business base.

When asked what kinds of businesses should be recruited to Rolesville, most cite retail, restaurants, and entertainment. This is reinforced by the retail leakage analysis.

Want More Retail, Restaurants, Entertainment

Businesses want to see Rolesville develop a commercial district, be more probusiness, and rebrand the town. Survey respondents are supportive of more business development. One respondent noted that "businesses pay most of the taxes that support the town, so the town should be more pro-business."



#### Recommended Target Sectors

olesville's economic development opportunities are closely aligned with Those of Wake County. Wake County Economic Development is the lead business recruitment organization for Wake County and its municipalities. Rolesville depends on the county's external marketing program to generate leads for new business development. The town's economic development strategic plan recommends "recruiting new 2nd stage or more mature companies" in partnership with the Wake County Economic Development Corporation (WCED)."

Wake County's economic development program targets life sciences, advanced manufacturing, IT and technology, and cleantech/smart grid sectors. The organization implements marketing campaigns, leads sales trips and trade missions, and participates in industry trade shows and conferences for these sectors.



Advanced Manufacturing - production activities that depend on information, automation, computation, software, sensing, and networking



IT & Technology - software and services, technology hardware and equipment, and semiconductors and semiconductor equipment

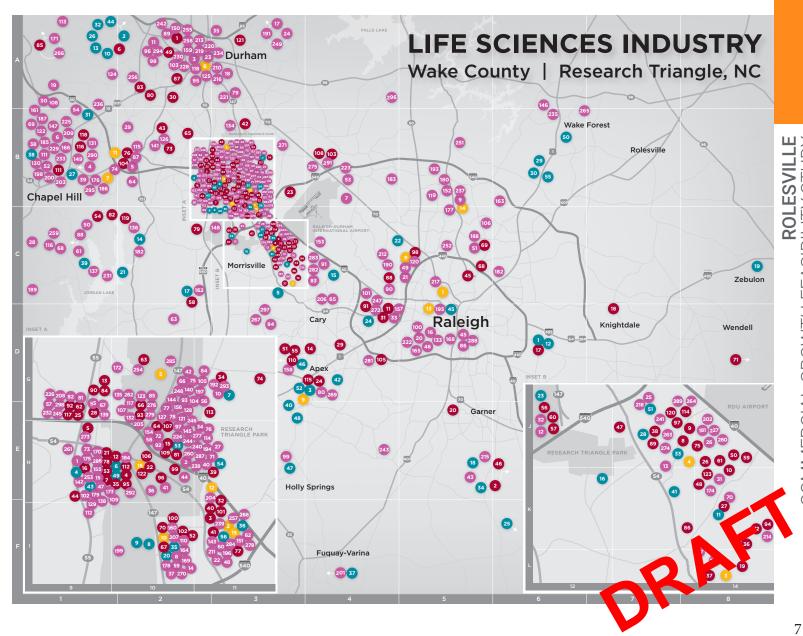


Cleantech/Smart Grid - companies that directly enable the efficient use of natural resources and reduce the ecological impact of production



Life Sciences - research, development and manufacturing of pharmaceuticals, biotechnology-based food and medicines, medical devices, biomedical technologies, nutraceuticals, cosmeceuticals, food processing, and other products

Based on Rolesville's highly educated, professional workforce and the land development opportunities of the new commercial corridor, we recommend Rolesville target IT & Technology and the Life Sciences sectors. Land development opportunities emerging in the commercial corridor include space for class A business parks and sites that will have easy access to a highly skilled labor force. The other two sectors, Advanced Manufacturing and Cleantech/ Smart Grid could also find Rolesville attractive; however, we believe the best opportunities lie in technology and life sciences.



# Next Steps

The recommended next steps can be done in tandem. Development is not a linear process. It often takes twists and turns. Working on several steps at one time can advance the development process. A development of the magnitude of the commercial corridor will take years to realize. Get started by taking one step at a time.

Rolesville should continue landowner engagement to ensure the corridor remains available for mixed use development. The town may consider optioning key tracts best suited for a business park development. An option would provide a high level of control on development.

Seek private partners in the development. Public-private partnerships take many forms. Rolesville could fund due diligence and site certification as a loan to private landowners. The town could invest in site preparation to entice a speculative building by a private entity. A good example of a public-private partnership is in Catawba County where multiple spec buildings have been built through a city-county-developer partnership. In this partnership, the city and county waived some development fees, provided a grant equal to property taxes for up to three years, and paid electricity, insurance, and other carrying costs for up to three years. If the building sells within three years, the governments are repaid.

Keep Wake County Economic Development informed of the evolving development vision, available properties, and desire to site life sciences and technology companies. These economic development allies will help Rolesville communicate the opportunity to other strategic partners such as the Economic Development Partnership of NC.

Rolesville should leverage utility-sponsored site development programs. The Duke Energy Site Readiness Program provides assessments and evaluations to help a community better prepare a site. For coop-served properties, NC Electric Cooperatives recently launched a site certification program that sponsors due diligence on sites.

Rolesville can promote development opportunities in the corridor on its website and in social media. Be sure to make existing businesses aware of the sites as some may consider expanding into the corridor. Realtors are another group you will want to make aware of the development plan. Realtors can be allies in promoting the sites.

Beyond development steps, Rolesville can continue to improve business friendliness. Some best practices from other communities include annual business retention and expansion visits, business advisory council to provide input into town policies, business appreciation day/week of events, and regular e-communications on town updates and events.

LANDOWNER ENGAGEMENT



PUBLIC-PRIVATE PARTNERSHIP



LEVERAGE WAKE COUNTY ED



LEVERAGE UTILITY PROGRAMS



# OS SITE ANALYSIS

**EXISTING CONDITIONS** 

**HYDROLOGY** 

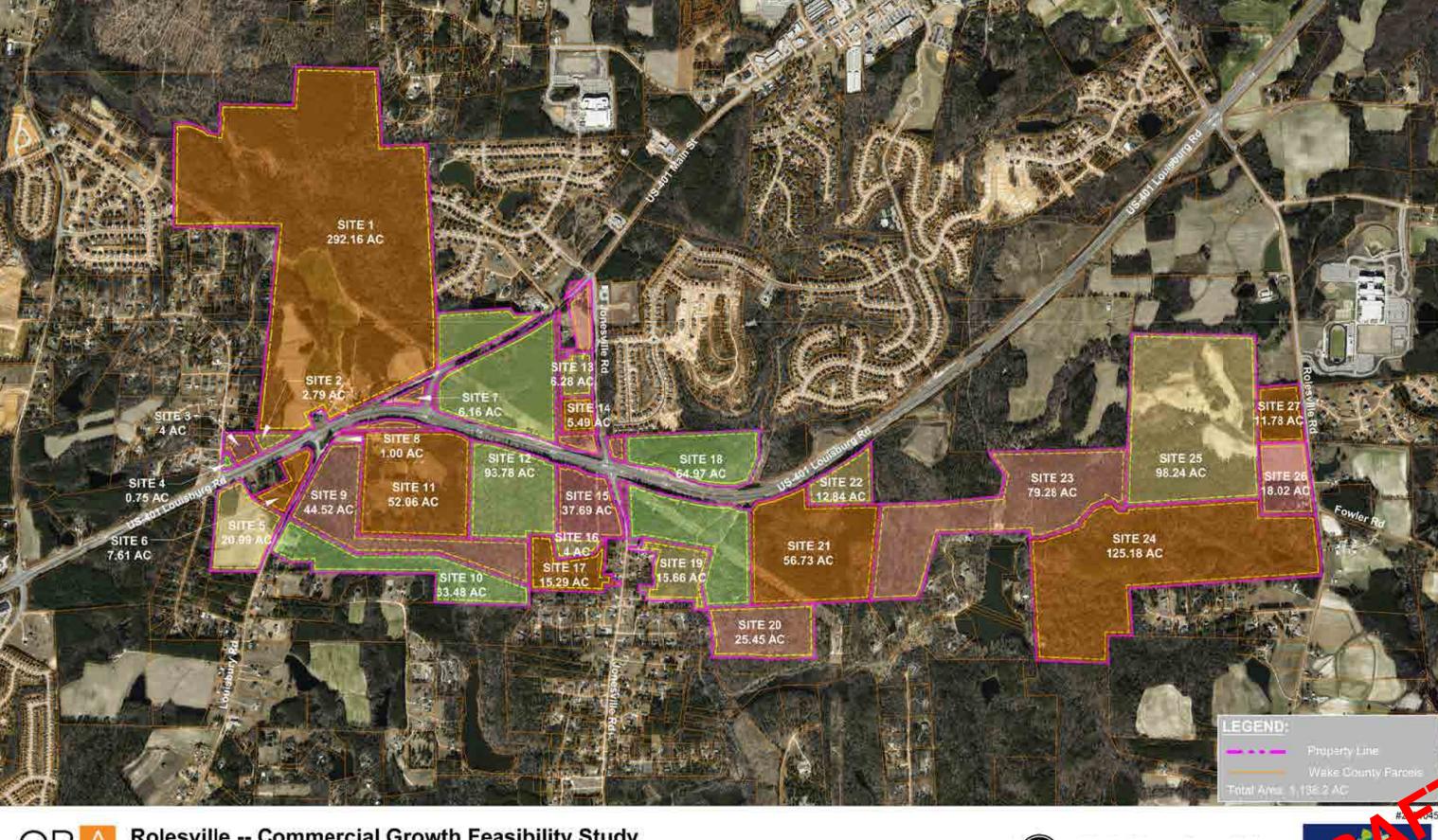
**VEGETATION** 

SOILS

**TOPOGRAPHY** 

UTILITIES

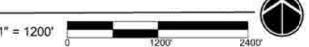
BUILDABLE ALEA



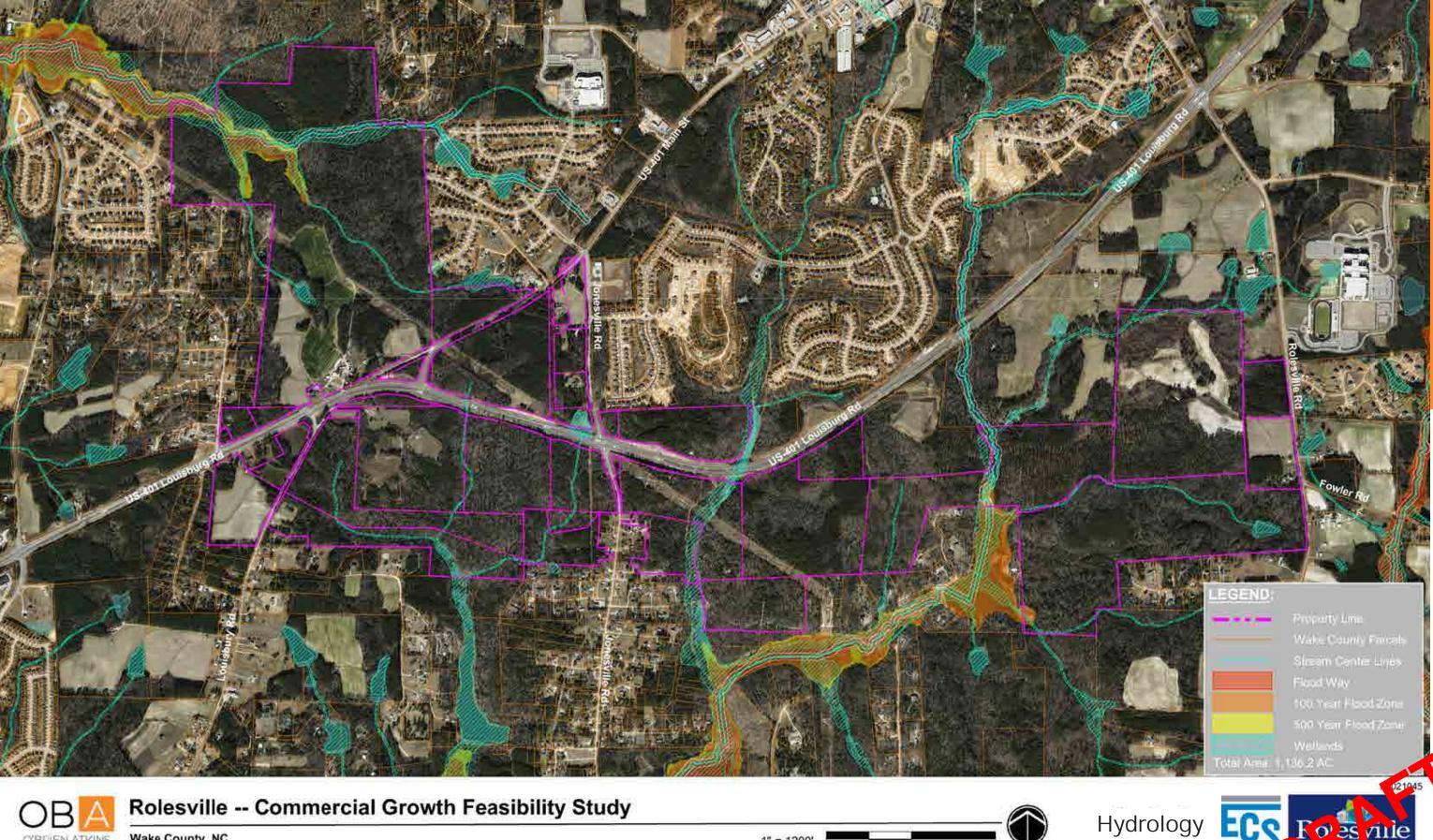




Wake County, NC

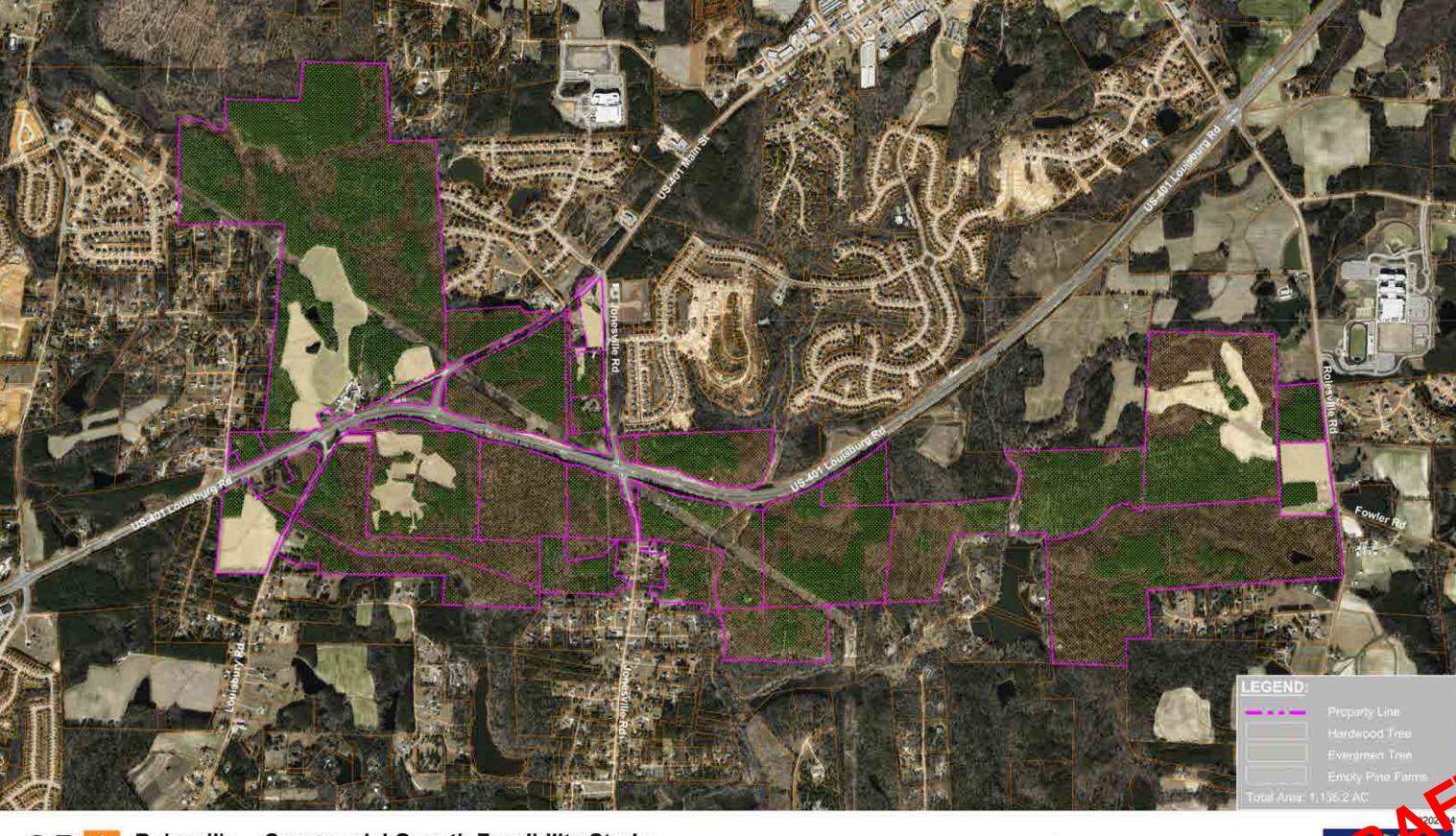






Wake County, NC

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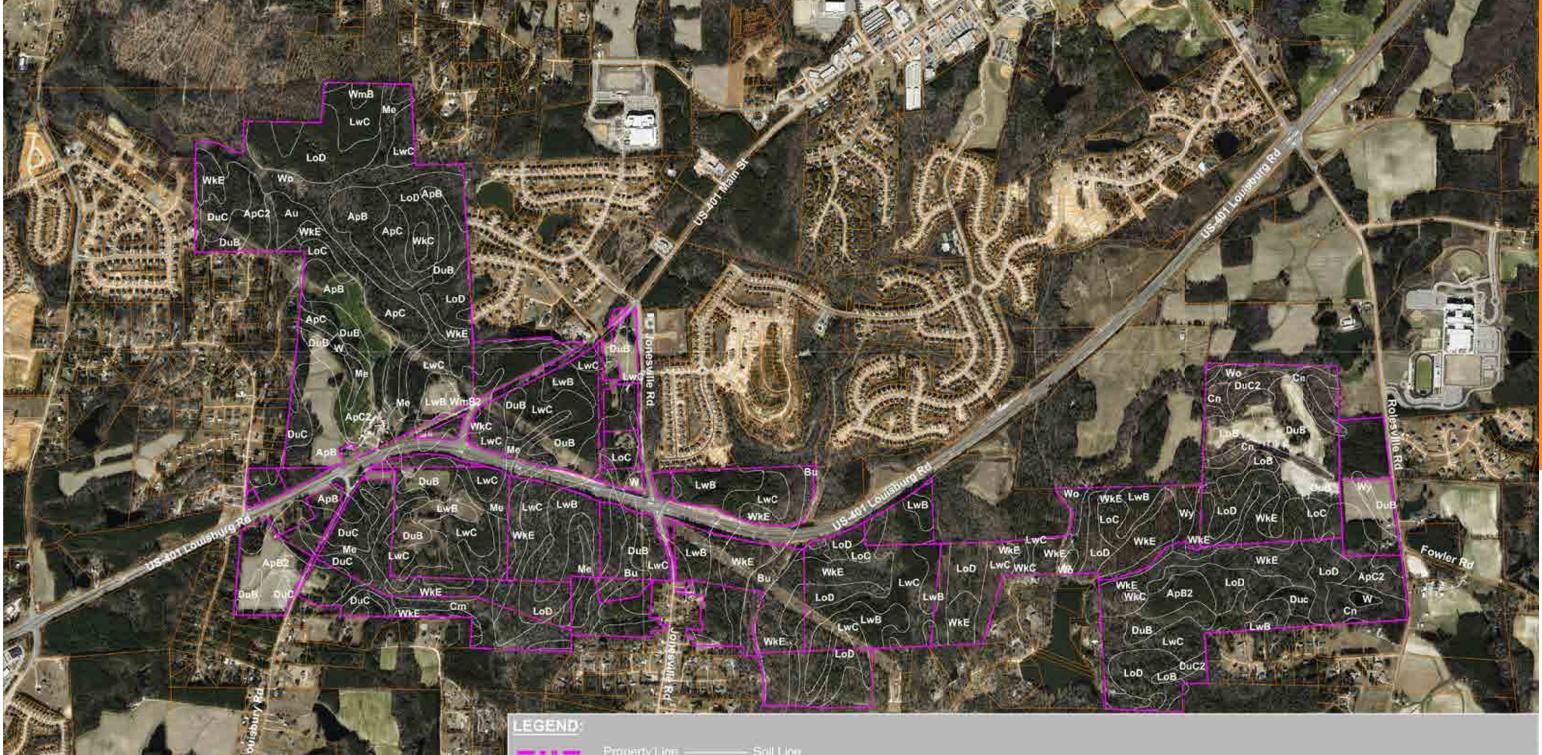


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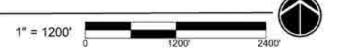
Vegetation





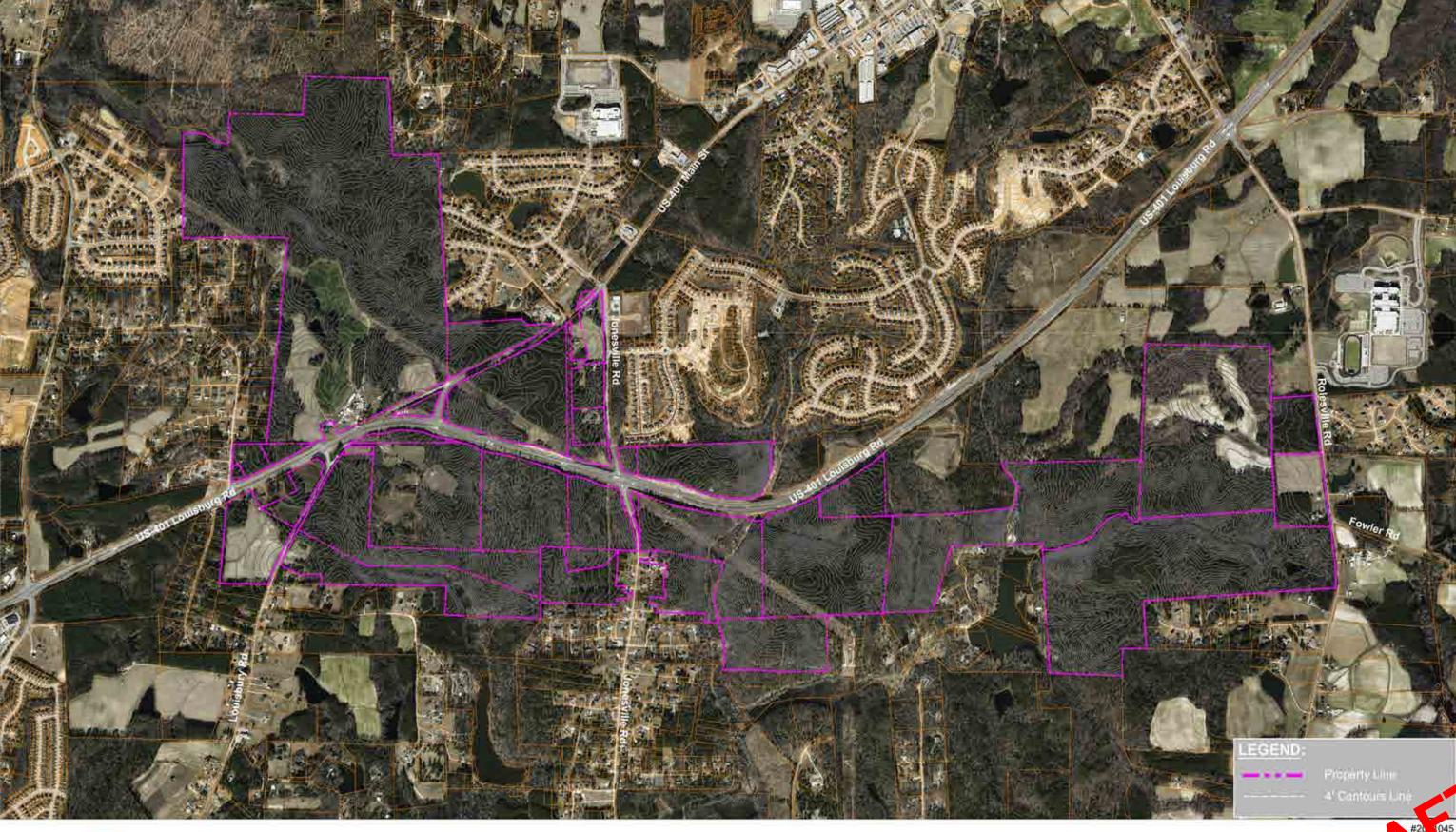


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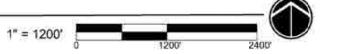
Soils

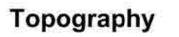






Wake County, NC







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# Public Utility Analysis

#### **Potable Water**

The potable water system which would serve the area included in the Feasibility Study is operated and maintained by the City of Raleigh. Currently there is an existing 16-inch Potable Water Main located in US Hwy 401 that extends from west to east. This existing main crosses through the proposed Feasibility Study Area. There is also an existing 12-inch Potable Water Main located in Forestville Road which is adjacent to the Feasibility Study Area. Finally, there is an existing 12-inch Potable Water Main located in E. Young Street that extends to the south of the high school and stops just short of the proposed Feasibility Study Area.

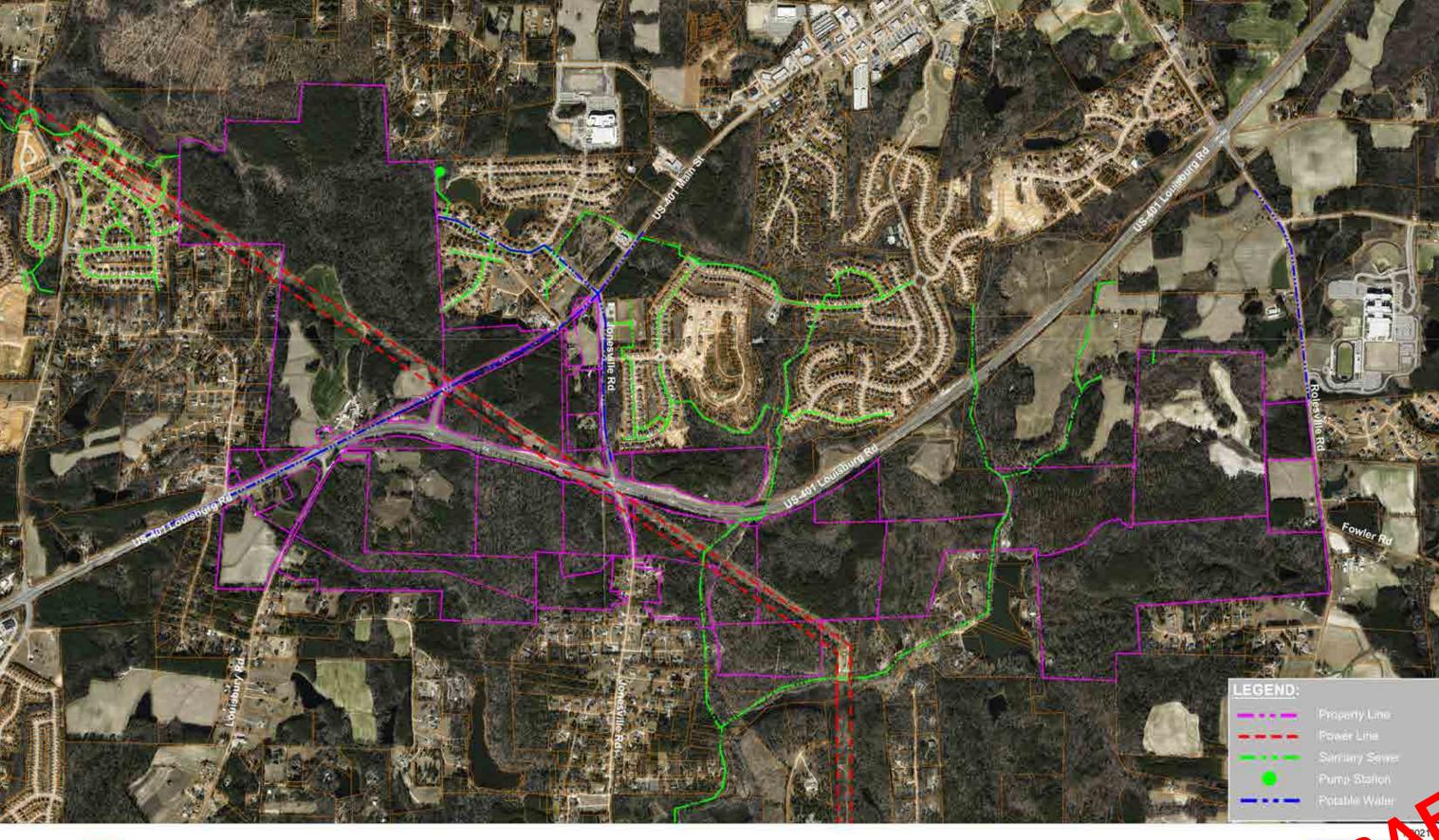
Water Main extensions to the proposed Feasibility Study Area will be extended from the existing mains identified above. All proposed water main extensions will be reviewed and permitted by the City of Raleigh and must be designed in accordance with their details and standard specifications. The water mains will be required to be placed in a public right-of-way; the City of Raleigh discourages the use of easements for water mains. All proposed potable water extensions will be constructed utilizing Ductile Iron Pipe with fire hydrants located as required by the City. All individual buildings will require individual water meters and backflow preventers.

#### **Sanitary Sewer**

The sanitary sewer system which would serve the area included in the Feasibility Study is operated and maintained by the City of Raleigh. Currently there is an existing 8-inch sanitary sewer located to the west of the Feasibility Study Area in the Drayton Reserve Subdivision. No elevations for the existing sanitary sewer were available but based on the existing topography, the Feasibility Study Area north of US Hwy 401 should be able to drain by gravity sewer to this existing system. There is another existing sanitary sewer outfall located to the east of the westernmost Feasibility Study Area in the Hampton Pointe Subdivision. However based on the existing topography, it does not appear that this system could be utilized. The City of Raleigh has a 15-inch sanitary sewer outfall that extends north parallel to Jonesville Road and crosses under US Hwy 401. The majority of the Feasibility Study Area would connect to this outfall. However based on topography, a pump station will be required to collect the wastewater from the study area and pump it to the sanitary sewer outfall. The pump station would be designed in accordance with the City of Raleigh specifications and will be owned and operated by the City. From the existing 15-inch sanitary sewer outfall, a 10-inch outfall extends to the northeast to Rolesville High School and would allow the reminder of the proposed Feasibility Study to connect. There is one small section within the Feasibility Study Area adjacent to Rolesville Road and south of the Fowler Road intersection that will require a small pump station to transport the collected wastewater to the gravity sewer outfall.

All proposed sanitary sewer extensions will be reviewed and permitted by the City of Raleigh and must be designed in accordance with their details and standard specifications. The minimum pipe size for a gravity sewer would be 8 inches and manholes will be required at every change in direction and at least every 400 LF. A combination of PVC and Ductile Iron Pipe would be utilized. Public Sanitary Sewer lines now located in a public right-of-way will require an easement. The depth of the proposed sanitary sewer will determine the size of the required easement.

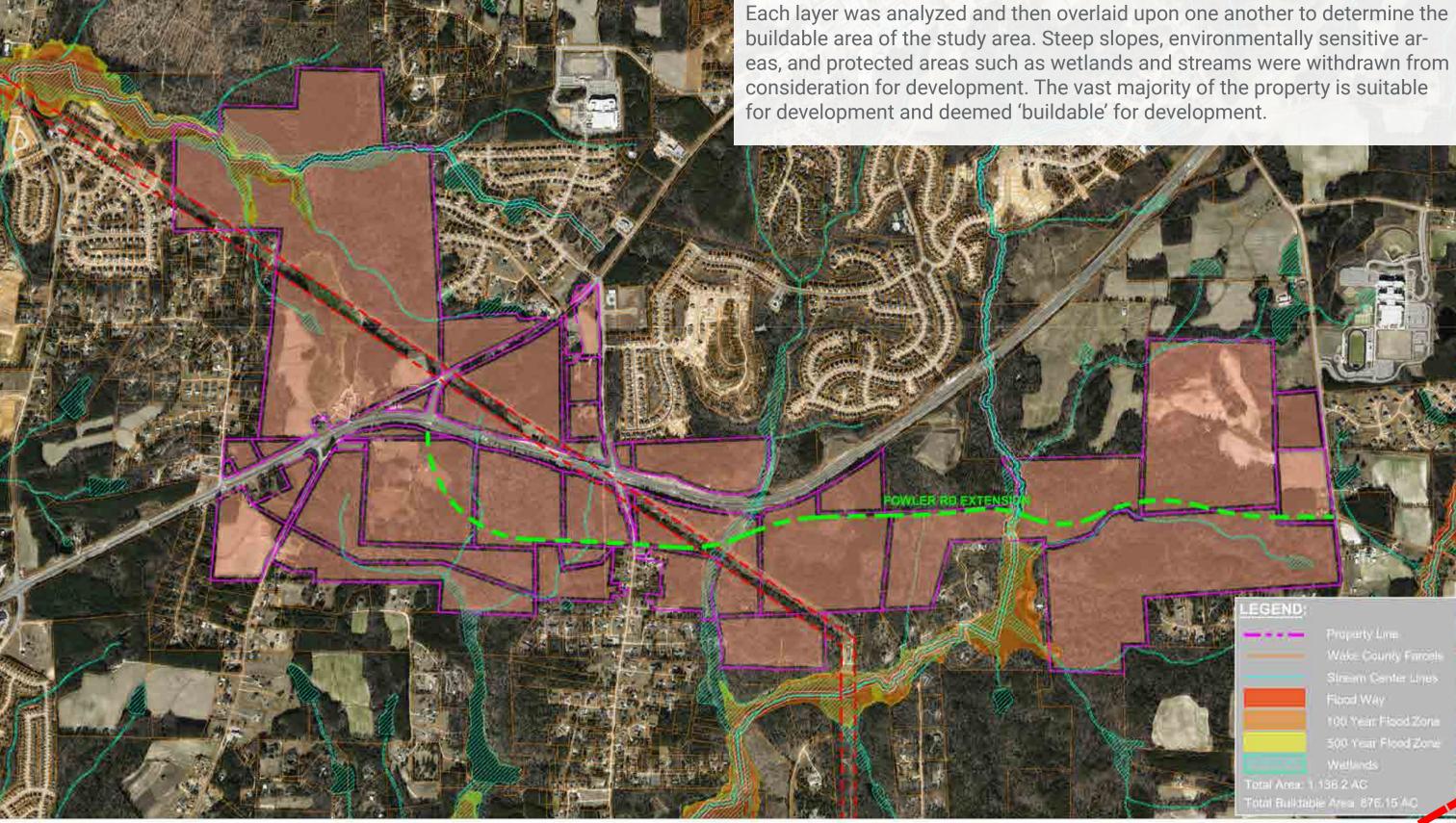






Wake County, NC







Wake County, NC







LANDOWNER ENGAGEMENT



Early in the planning process, landowners in the study area were invited to an information session to orient them to planning study and its goals. Landowners were encouraged to keep in touch with the Town's economic development office. A follow up meeting with the landowners occurred at the completion of the project where they were shown the master plan concept.



# CONCEPT PLAN

CONCEPTUAL DIAGRAM

LAND USE PLAN

**SUBDIVISION TRACTS** 

PRELIMINARY SITE PLAN

PRELIMINARY UTILITY PLAN

SANITARY SEWER

PRELIMINARY UTILITY PLAN

POTABLE WATER

**NORTH VIEW** 

INDUSTRIAL BUSINESS PARK

**SOUTH VIEW** 

ACTIVITY ZONE

**NORTH VIEW** 

ACTIVITY ZONE

**EAST VIEW** 

INDUSTRIAL BUSINESS PARK

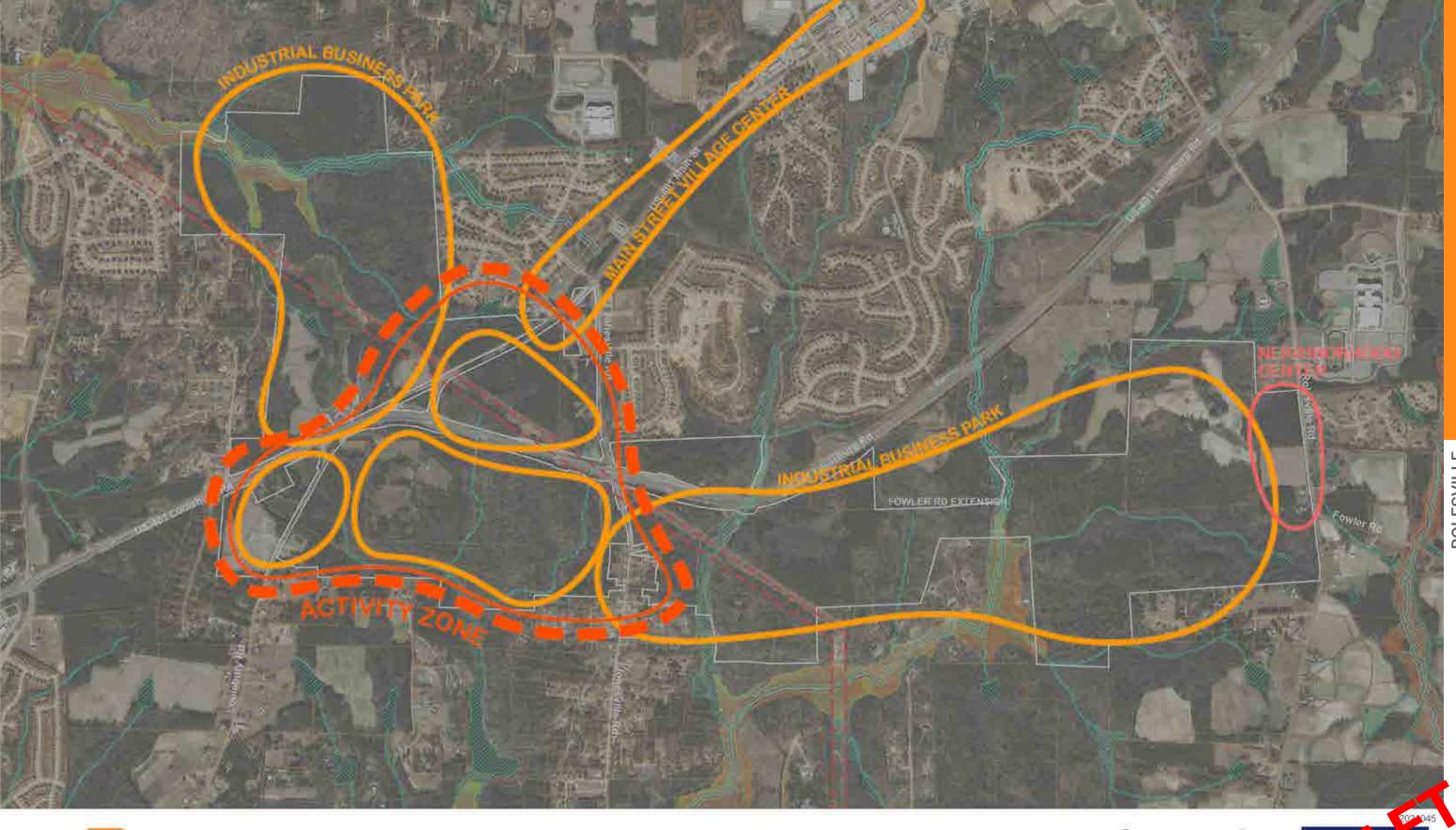


After careful examination of the analysis plans, and an understanding of the buildable area, a conceptual master plan has been created. This plan focuses on creating commercial and industrial land uses while also allowing for important activity zones to be prominent. This master plan brings forth one vision of possibilities for the land assemblage. It is quite natural for revisions to occur and alter the plan. Any number of revisions are reasonable as long as they do not stray too far from the primary goal of creating commercial and industrial land uses.

This planning conclusion is certain that the property examined and assembled by Rolesville is highly suitable for commercial and industrial growth.







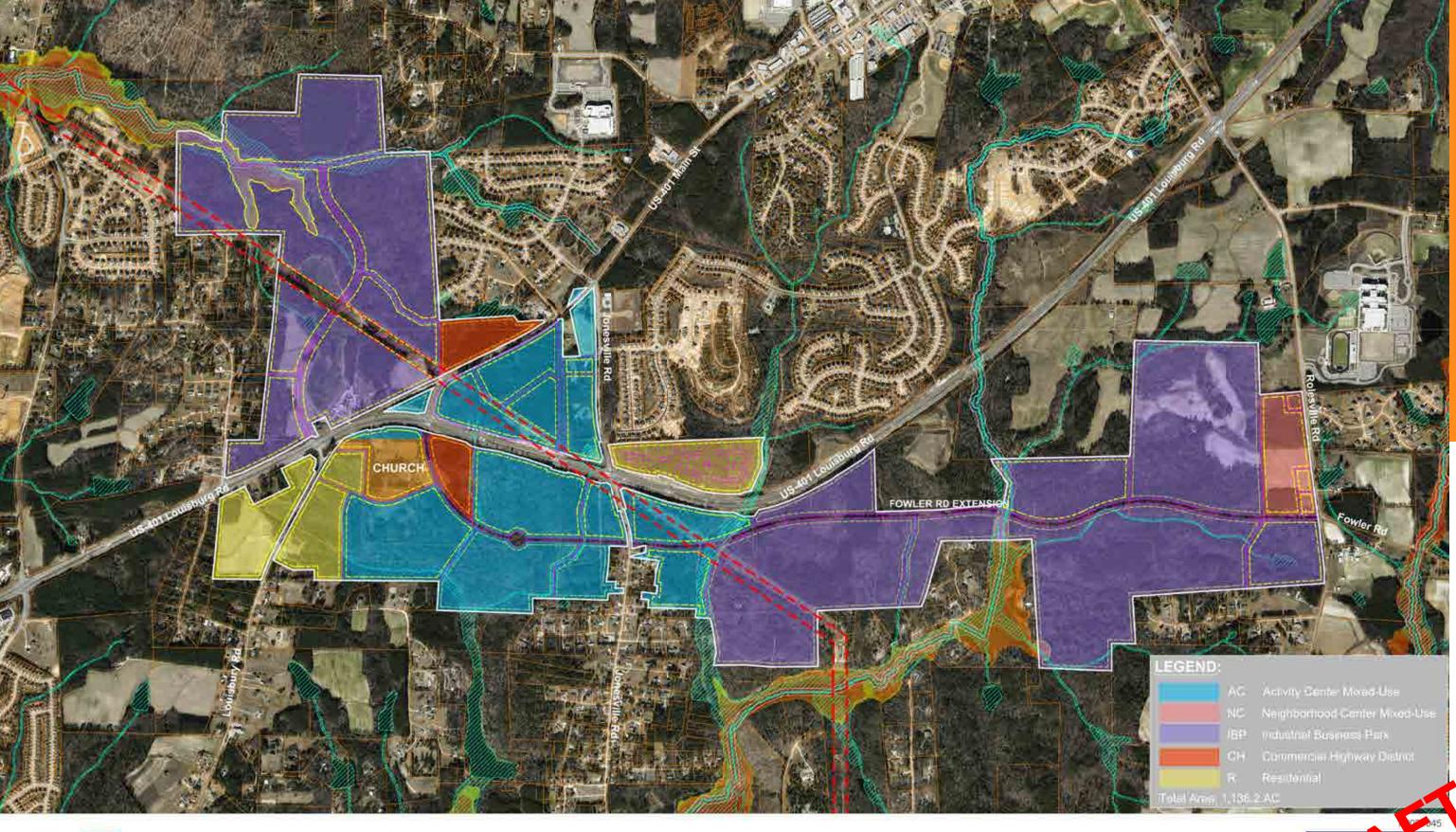


Wake County, NC



Conceptual Diagram





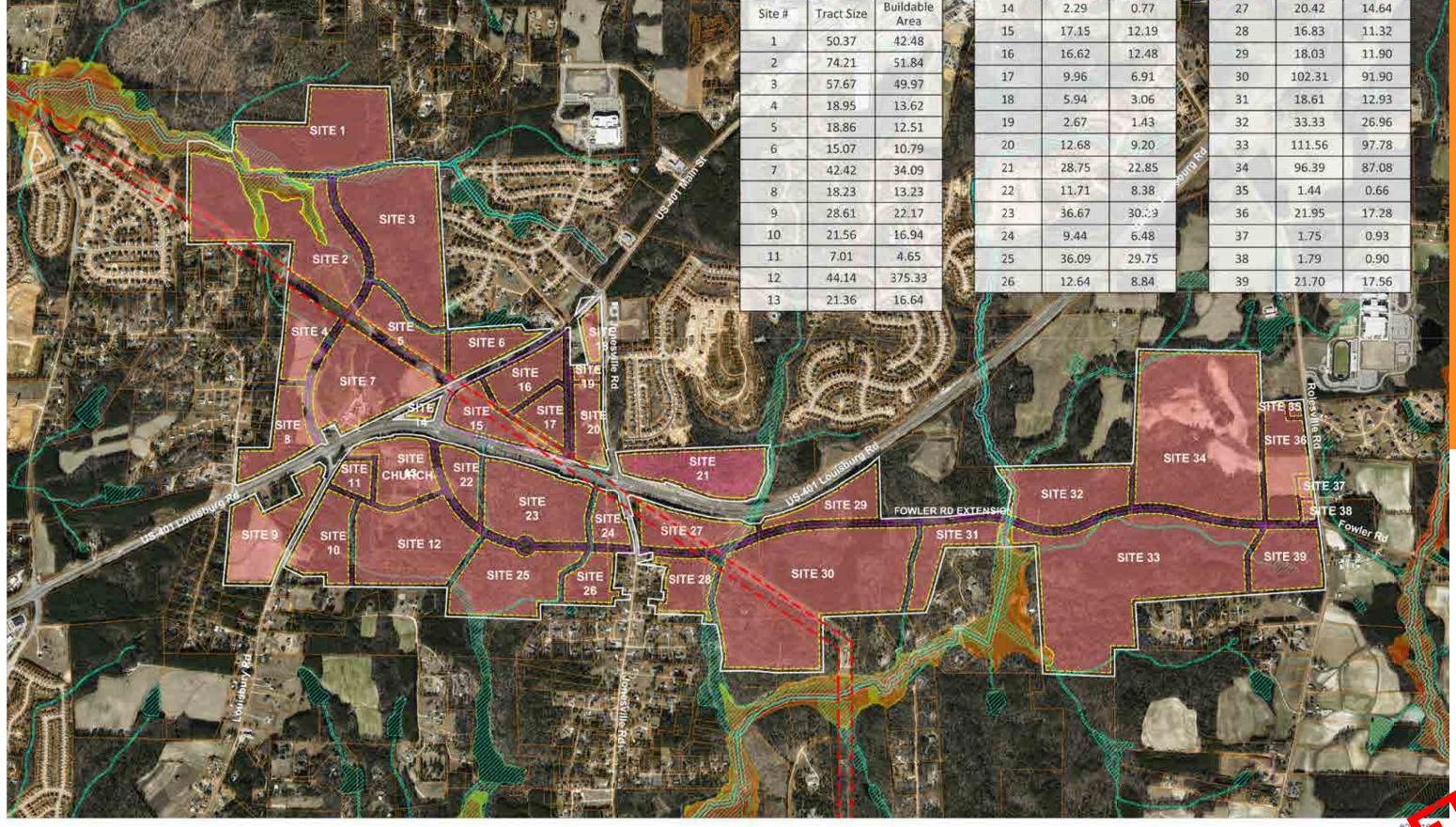


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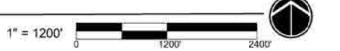






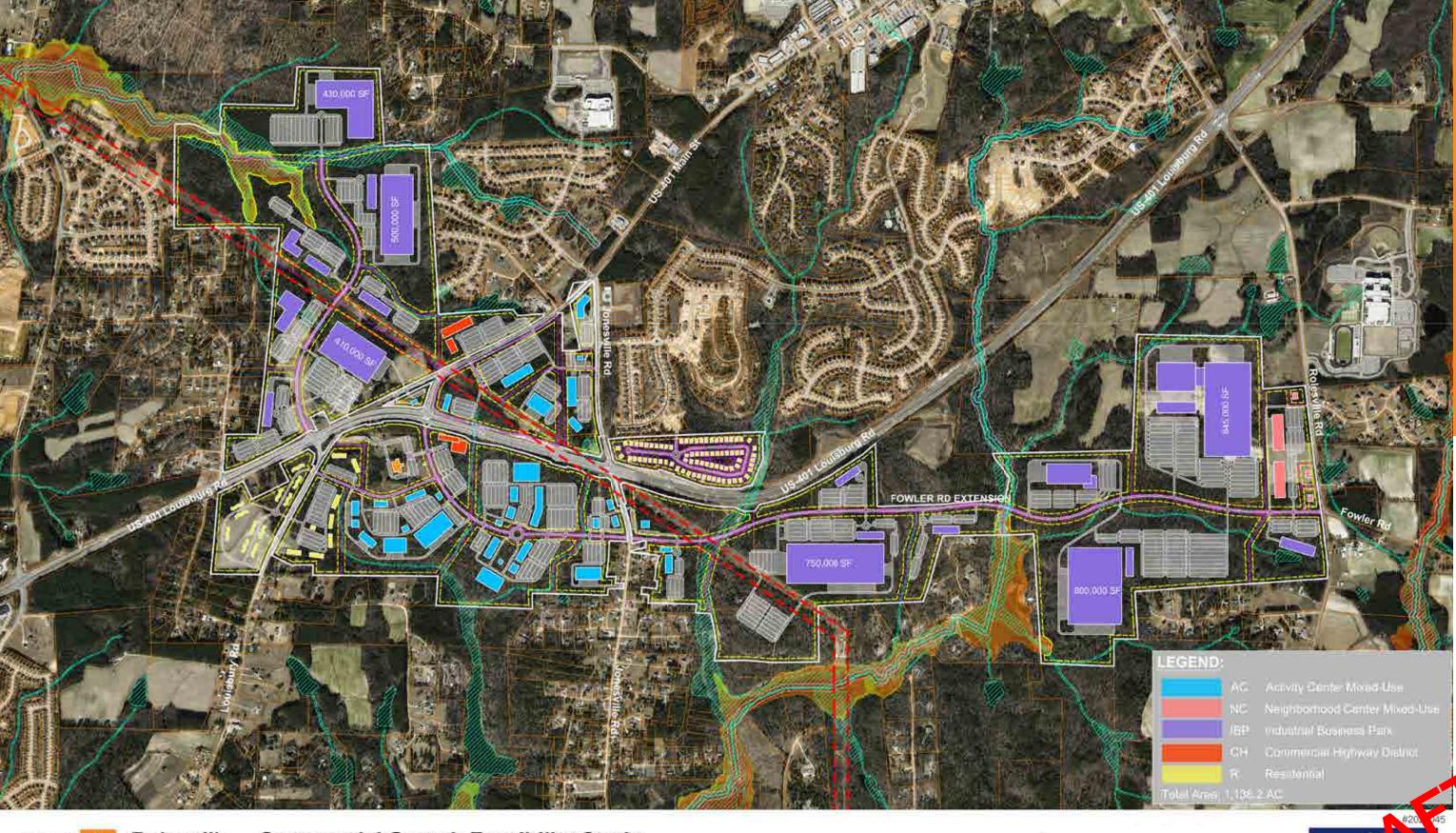


Wake County, NC



Subdivision Tracts





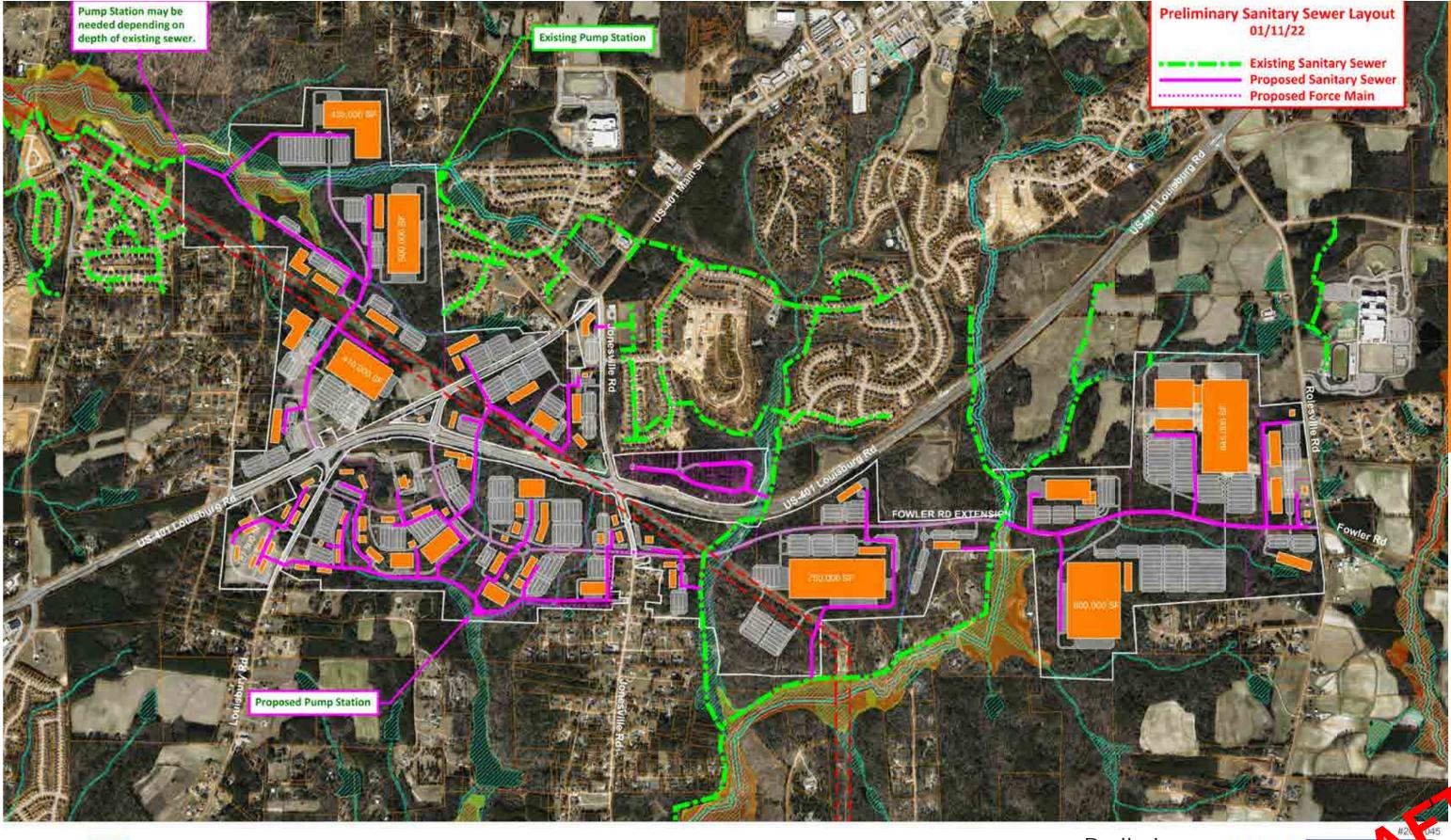


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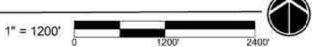








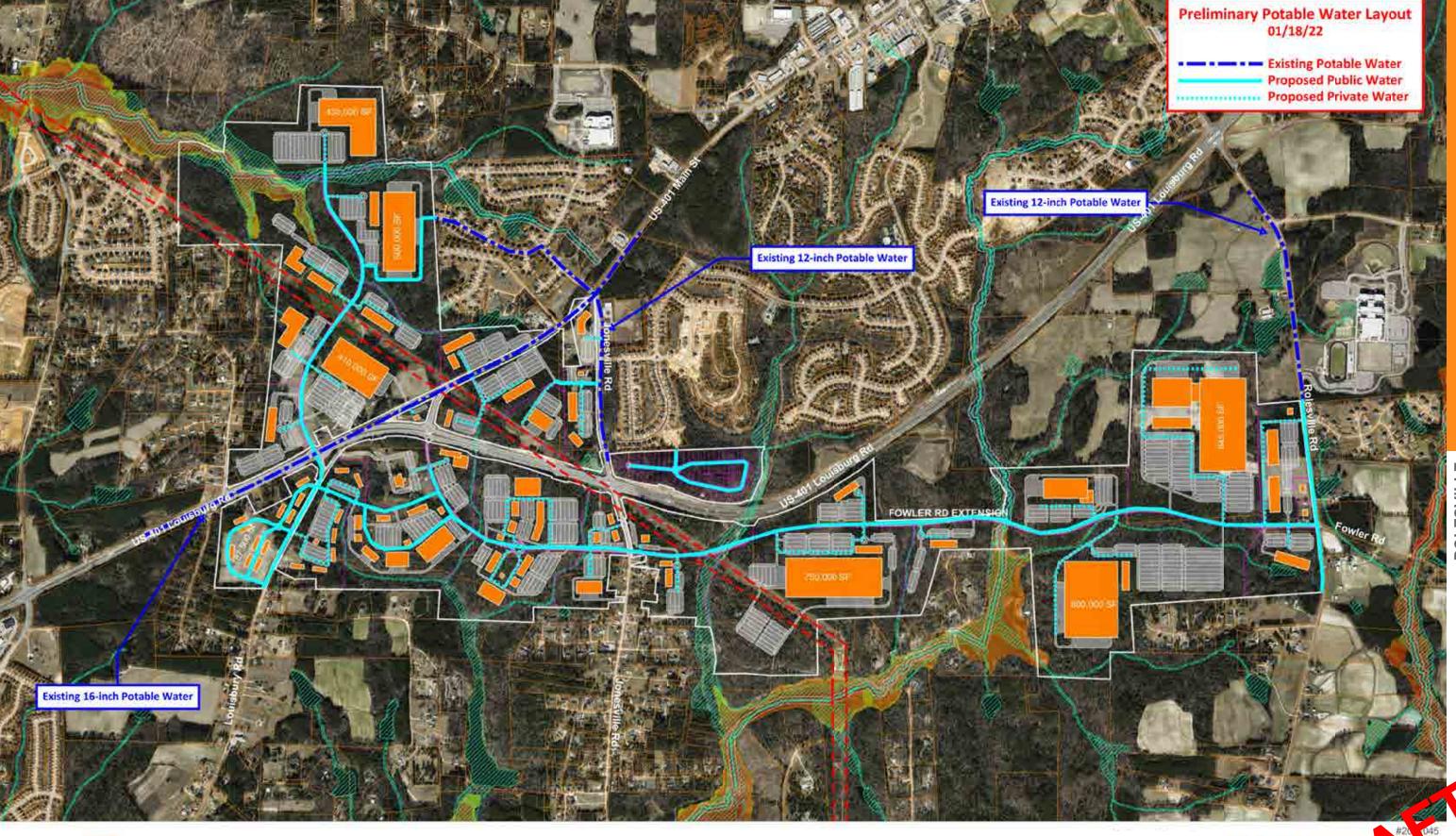
Wake County, NC



Preliminary Utility Plan Sanitary Sewer









Wake County, NC



Preliminary Utility Plan Potable Water





**West View** Industrial Business Park







Wake County, NC

South View **Activity Zone** 





Wake County, NC

North View Activity Zone







Wake County, NC

**South View** Industrial Business Park

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NEXT STEPS - ACTIONS

PHYSICAL PLANNING

**ECONOMIC DEVELOPMENT** 

**LEADERSHIP** 



The Town has several 'fronts' to move on to bring the master plan to fruition. We have organized these into three categories: Leadership, Physical Planning and Economic Development. The steps laid out below are not meant to be sequential but worked on simultaneously and in tandem with one another.

# Physical Planning

- Update Future Land Use Map to reflect the Commercial Growth Feasibility Study area
- Prepare preliminary Traffic Impact Analysis (TIA) of the study area
- Prepare a Infrastructure Plan for key utilities Water and Sewer
- Prepare a Phasing Strategy Plan
- ROM cost estimates for implementation

# **Economic Development**

- · Prioritize sites for certification based on costs and Return On Investment
- Meet with key landowners to secure sales commitment and price
- Identify partners and funding sources for site certifications
- Initiate the site certification process for key tracts
- Consider a not-for-profit entity to help option sites if needed
- · Craft an incentives package based on quality of jobs and investments
- Develop an accelerated schedule for rezoning and permitting
- Work with Wake County EDC on joint marketing efforts
- Prepare preliminary conceptual site plan option for prospects as they come forward

### Leadership

- Stay goal focused Grow Commercial and Industrial Uses in Rolesville
- Consistent messaging Everyone on the same page
- Keep Town Commissioners informed Use closed sessions and retreats to strategize
- Stay close to the key landowners of large properties
- Work closely with Wake County Economic Development Commission
- Resist & discourage residential land use proposals update Future Land Use Plan
- Certify large key sites
- Be Patient stay focused on the goal



# O TO

#### **APPENDIX A**

ECONOMIC & DEMOGRAPHIC PROFILE

#### **APPENDIX B**

BUSINESS SURVEY RESULTS

#### **APPENDIX C**

ESRI REPORTS

#### APPENDIX D

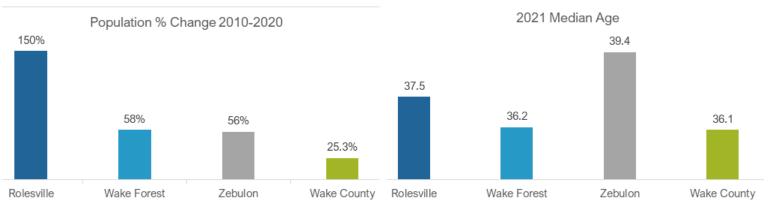
ECS WETLANDS & STREAMS HYDROLOGY REPORT

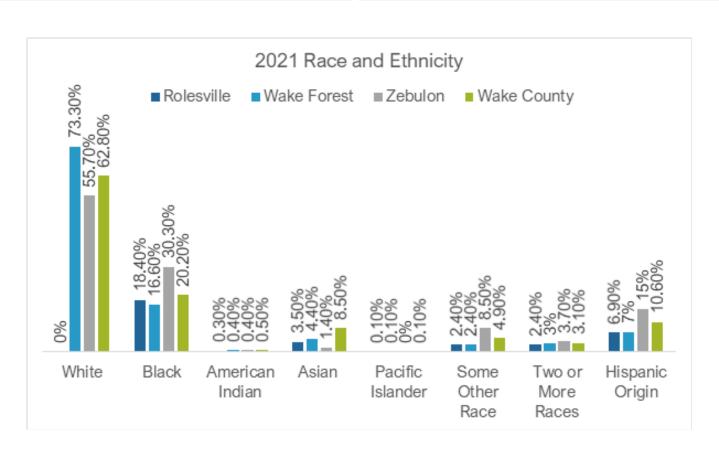


### Appendix A

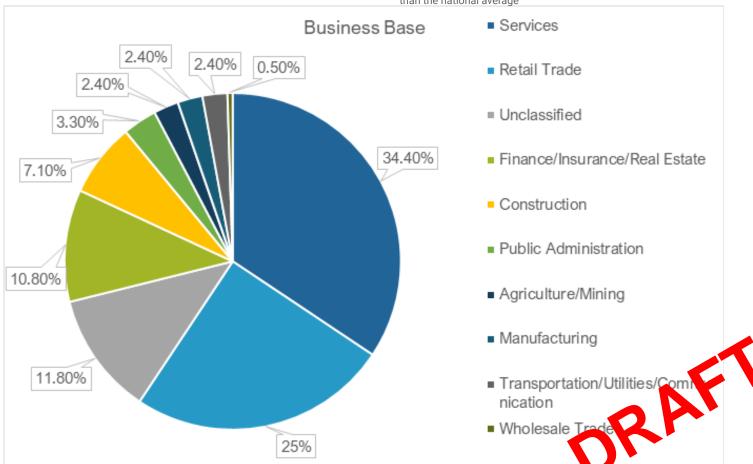
### **Economic and Demographic Profile**

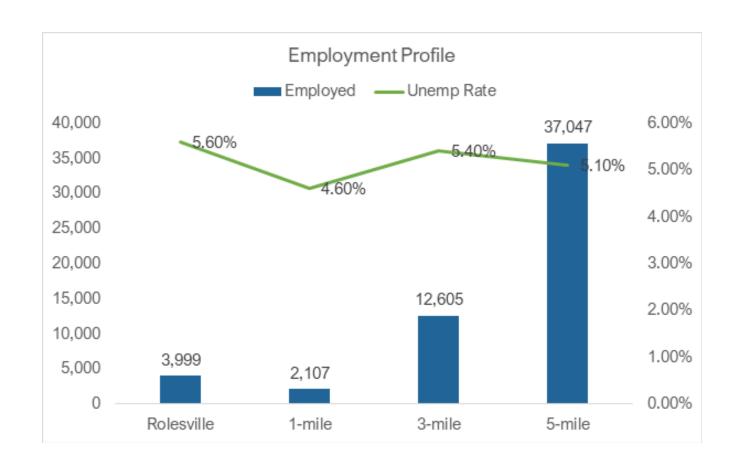
Market research was performed on the Town of Rolesville, nearby towns of Wake Forest and Zebulon, Wake County, and in some cases 1, 3, and 5-mile radii from the center of town. The data source is ESRI.











### 2021 Employment by Industry 2.7% 2.8% 0.7% 4.5% 5.5% Agriculture/Mining Information 6.5% ■ Wholesale Trade Transportation/Utilities 47.0% - Public Administration Construction 7.4% ■ Finance/Insurance/Real Estate Manufacturing ■ Retail Trade Services 10.0% 12.8%

### Retail Leakage Summary (refer to full ESRI reports attached)

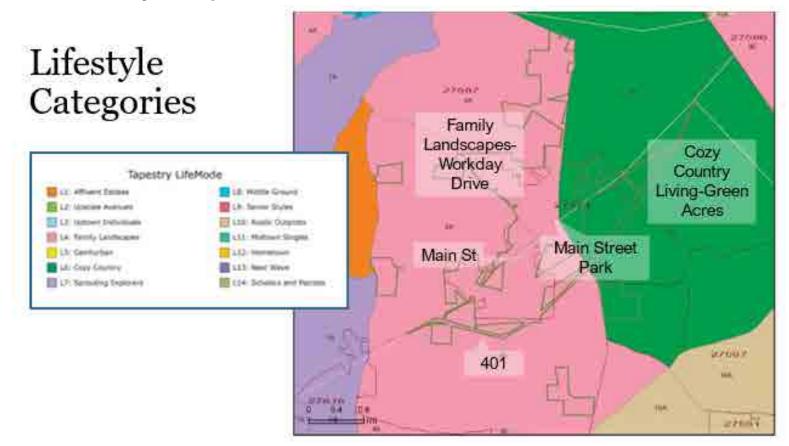
Town of Rolesville	1-mile	3-mile	5-mile
Grocery (\$18M)	Grocery (\$13M)	Grocery (\$16M)	Grocery (\$16M)
General Merchandise (\$15M)	General Merchandise (\$8M)	General Merchandise (\$51M)	General Merchandise (\$47M)
	Gasoline Stations (\$5M)		Automobile Dealers (\$10M)

### Spending Potential Ranked (refer to full ESRI reports attached)

Home Furnishings	
Entertainment/Recreation	
Personal Care Products and Services	
Health Care	
Apparel & Services	
Food Away from Home	
Education	
Food at Home	
OR	A



### **ESRI Lifestyle Tapestries**



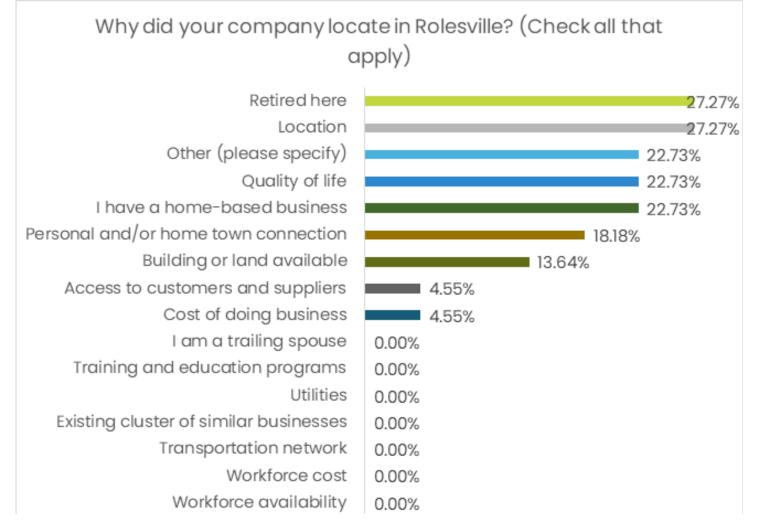
Family Landscapes-Workday Drive - Workday Drive is an affluent, family-oriented market with a country flavor. Residents are partial to new housing away from the bustle of the city but close enough to commute to professional job centers. Life in this suburban wilderness offsets the hectic pace of two working parents with growing children. They favor time-saving devices, like banking online or housekeeping services, and family-oriented pursuits.

Cozy Country Living-Green Acres - The Green Acres lifestyle features country living and self-reliance. Avid do-it-yourselfers, they maintain and remodel their homes, with all the necessary power tools to accomplish the jobs. Gardening, especially growing vegetables, is a priority, again with the right tools, tillers, tractors, and riding mowers. Outdoor living features a variety of sports: hunting and fishing, motorcycling, hiking and camping, and even golf.

# ROLESVILLE COMMERCIAL GROWTH FEASIBILITY STUDY

### Appendix B **Business Survey Results**

The Town of Rolesville sent an online survey to a database of businesses. The survey was also sent to members of the Rolesville Chamber of Commerce and posted on the town's website and social media. There were 24 responses to the survey. The respondent profile is a small business owner in health care, financial activities, and business and professional services. The majority of respondents have owned a business in Rolesville for more than six years and plan to stay here. Most respondents do not have immediate growth plans.



### Other (please specify)

- That's where I was appointed
- Small town feel no traffic or public transportation
- Opportunity to be part of growth at an early stage
- Commerce and education opportunities
- Rogers and Mitchell families located here in the 1700's.

### What makes Rolesville attractive to business?

Centralized location to my clients

Right now, only houses and demographics

The amount of growth expected

Central to a large population base

Right now, I would say Rolesville is not very attractive to business. The town is small, there are precious few amenities, and the "Town" has not been very user friendly. We are here because of the potential opportunities that will become apparent as Rolesville grows.

No public transit

Growing population

Opportunity to be a rapidly growing area in the early stages

It depends on the business. The location of being neighbors with Wake Forest and Raleigh help with buying power, a necessity with small businesses in a small town.

Small town feel with close access to a variety of businesses.

Growing community.

Growing community

Proximity to large local population, transportation corridors, and reasonable taxes and laws.

Not certain. MH&C has been in business since January 1973; we knew all of our customers then, and we were and are trusted.

Small town atmosphere

Simplicity of life

Small town. Not crowded

Close to everything

Nice town

It's not.

Small town feel and we are the only business of our type here

Families with children support my business

Small business atmosphere

### What is biggest hurdle operating in Rolesville?

Finding a location for needed expansion

Not many other businesses. Still somewhat sleepy.

Rolesville Residents do not support Rolesville Businesses

There really are none

The amount of time it takes to get things approved by the Town.

Too many apartment buildings

Lack of nightlife

Watershed and overcoming negative stigma about Rolesville around wake county

Not sure, I don't have any hurdles. Perhaps the cost of sq ft for a brick-and-mortar store front compared to sales. We tend to be a service industry town.

Rising property taxes.

**Supplies** 

Access to highly skilled labor; need for local road improvements; and clientele diversity.

Little known area

Not enough commercial establishments

Traffic

Distance to airport

Downtown area's traffic is one way each direction.

Getting my business name out to clients

Underground rock.

Not enough businesses or restaurants



### What type of business(es) should be recruited to Rolesville? Think of businesses that complement yours, would fill a market gap, etc.

Retail and restaurants

Restaurants, bars, boutique hotel, youth sports facilities, kids play areas or gyms,

Locally owned restaurants and grocery stores

Entertainment / performance space; movie theater

Restaurants, restaurants, restaurants. If you want to attract consumers, we need restaurants.

Pharmaceutical

Skating rink, place to have cocktails

Restaurants, retail shopping, entertainment / lifestyle places for kids and adults

I'm not sure, however, we have had small businesses come and go because of the lack of buying power (population) to sustain a retail business. The only ones to be able to do that are franchise businesses because of their advertising reach.

Commercial shopping and restaurants.

Restaurants

Dry good stores and full-service restaurants

Higher end grocery and natural food stores (like Trader Joe's or Whole Foods), diverse restaurants (Greek, Thai, Indian, Mediterranean), indoor recreation (trampolines, rock climbing, golf and batting cages, pickle ball courts)

Nice restaurant! No more fast-food eateries.

Sell the business

0.00%

Restaurants (not fast food)

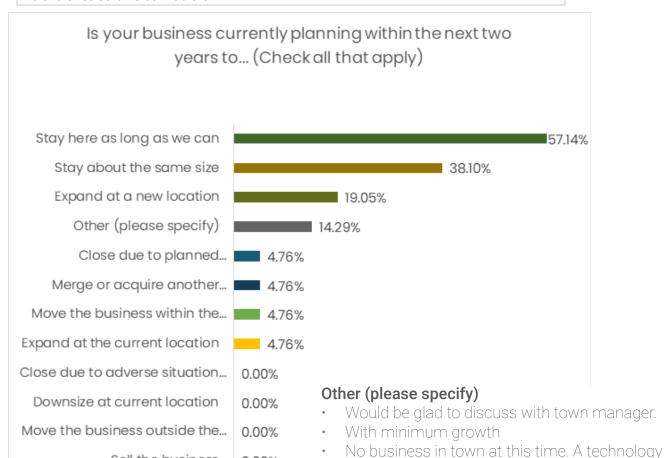
Costco, upscale restaurants, desert shoppes

Keep it limited but up scale. Doesn't need to be another Wake Forest, Holly springs or Cary.

A German restaurant

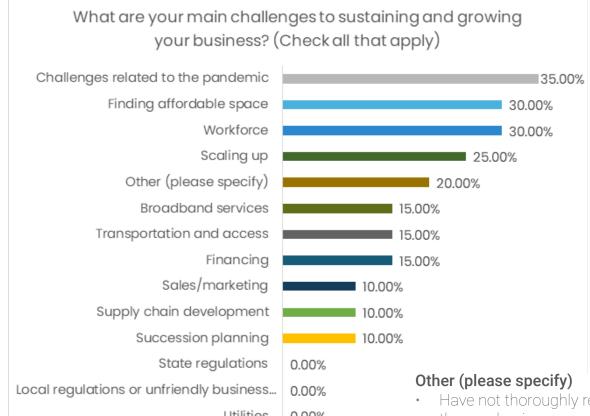
We need "sit down" restaurants and more than one grocery store.

Retailers restaurants contractors



and cybersecurity consulting company is being

considered.



- Have not thoroughly researched yet because of the pandemic.
- Difficulty hiring and retaining employees.
- No more buildable land space

### What can Rolesville do to better support your businesses?

Develop commercial business part

Business planning and management

Keep growing, don't listen to the naysayers

Show the residents the lack of support they give to local businesses

0.00%

Businesses can pay most of the taxes that support the town. So, the town should be more pro-business.

Make it safe, becoming too urban

Work on RE-Branding - most people I talk to don't know what a great place Rolesville is - they have no clue how high our median income is - make in town homeowners attend Rolesville schools (Stonewater, Perry Farms etc.) - Heritage is a great example of how marketing has really grown an area (people want to attend the schools, people want to live there, businesses want a Heritage location etc.)- Rolesville needs an awesome PR to draw widespread attention to what all of us insiders already know!

Bring more retail spaces in.

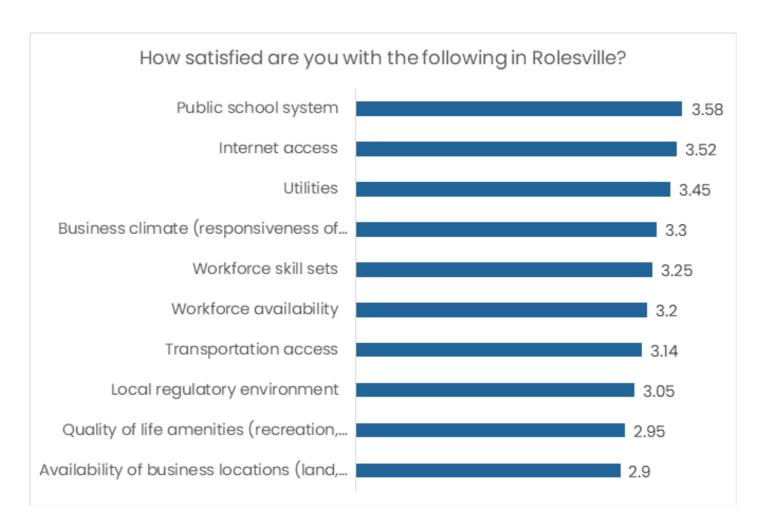
Continue to evolve in a manner that offers diversity and incentives for large and small businesses. This includes roads, schools, recreation, and attractive downtown area.

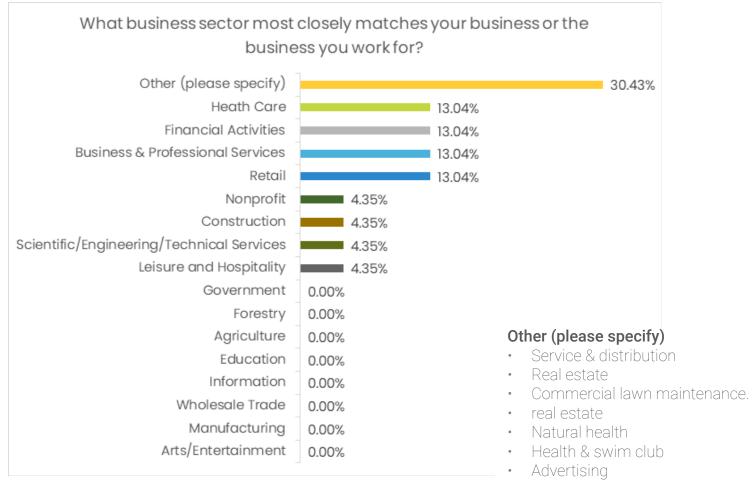
Better working relationship with the Rolesville Chamber of Commerce

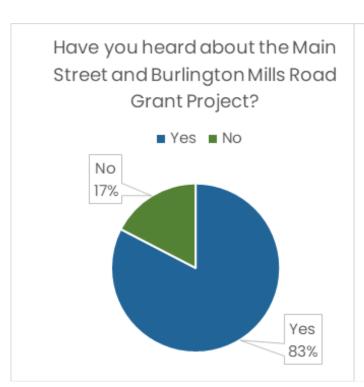
Local marketing

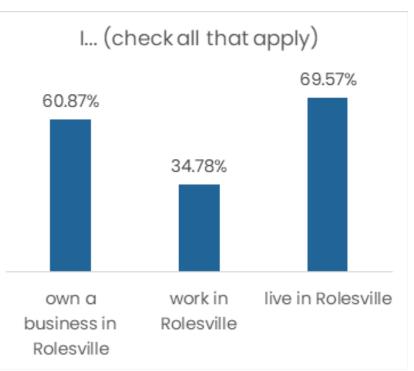
Quit bringing in a ton of other businesses. People want the low key, small town, local feel

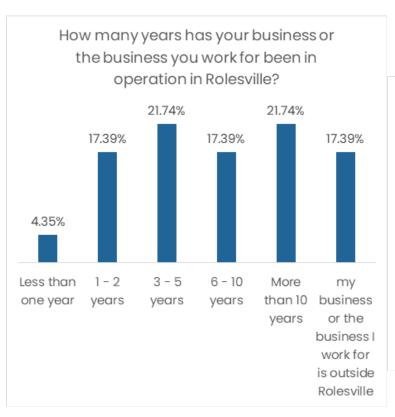
Continue to provide me the right for my members to park on the street along Granite Falls Blvd

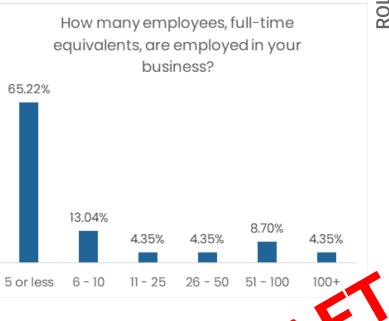












### Please share any additional information that will aid Rolesville's planning efforts. Thank you!

### All types of businesses are important to community growth

Rolesville residents do not support Rolesville businesses because they don't want the growth or change. The newer residential housing we build the better it will be for current and new businesses.

We are in Rolesville because it is our home. We opened our business to be on the ground floor as Rolesville grows and develops. We believe we can contribute to this growth and development. We just encourage the Town to be open to helping businesses thrive-to be an asset, not a liability. Thank you.

### Continue to grow

### Keep the trees as much as possible, or replant wherever possible.

Continue to evolve Rolesville into a town that embraces positive change while learning from mistakes made by other small towns (thinking environment, pollution, and compromising our future for more immediate gratification).

### Too many residential houses!

Please don't over build. The allure of Rolesville isn't because it is like every other town around Raleigh. It's because it is small and quaint. Growth should be very selective and minimal. Make it different than every other Raleigh suburb. Small but beautiful. Not overcrowded and the same as everyplace else. Less is more.

### Looking for affordable leasing

Work to attract more industry.

ORAFI

### Appendix C ESRI Reports esri Mark



### Market Profile

Rolesville Town, NC 2 Rolesville Town, NC (3757640) Prepared by Esri

G	eography: Place	
		Rolesville to
Population Summary		
2000 Total Population		1,610
2010 Total Population		3,788
2021 Total Population		8,164
2021 Group Quarters		0
2026 Total Population		9,150
2021-2026 Annual Rate		2.31%
2021 Total Daytime Population		7,158
Workers		2,967
Residents		4,191
Household Summary		
2000 Households		556
2000 Average Household Size		2.90
2010 Households		1,238
2010 Average Household Size		3.06
2021 Households		2,674
2021 Average Household Size		3.05
2026 Households		2,993
2026 Average Household Size		3.06
2021-2026 Annual Rate		2.28%
2010 Families		1,058
2010 Average Family Size		3.32
2021 Families		2,154
2021 Average Family Size		3.42
2026 Families		2,404
2026 Average Family Size		3.43
2021-2026 Annual Rate		2.22%
Housing Unit Summary		
2000 Housing Units		600
Owner Occupied Housing Units		77.5%
Renter Occupied Housing Units		15.2%
Vacant Housing Units		7.3%
2010 Housing Units		1,343
Owner Occupied Housing Units		80.6%
Renter Occupied Housing Units		11.5%
Vacant Housing Units		7.8%
2021 Housing Units		2,858
Owner Occupied Housing Units		84.9%
Renter Occupied Housing Units		8.7%
Vacant Housing Units		6.4%
2026 Housing Units		3,179
Owner Occupied Housing Units		85.8%
Renter Occupied Housing Units		8.3%
Vacant Housing Units		5.9%
Median Household Income		
2021		\$101,829
2026		\$108,556
Median Home Value		
2021		\$345,489
2026		\$370,825
Per Capita Income		
2021		\$39,915
2026		\$44,432
Median Age		
2010		35.2
2021		37.5
2026		38.1

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



### Market Profile

Rolesville Town, NC 2 Rolesville Town, NC (3757640) Geography: Place

Prepared by Esri

	Rolesville to.
2021 Households by Income	Kolesville to.
Household Income Base	2,67
<\$15,000	2.29
\$15,000 - \$24,999	2.89
\$25,000 - \$34,999	4.79
\$35,000 - \$49,999	8.89
\$50,000 - \$74,999	13.39
\$75,000 - \$99,999	16.39
\$100,000 - \$149,999	29.19
\$150,000 - \$199,999	12.20
\$200,000+	10.6
Average Household Income	\$116,85
2026 Households by Income	\$110,03
Household Income Base	2,99
<\$15,000	1.7
\$15,000 - \$24,999	2.20
\$25,000 - \$34,999	3.8
\$35,000 - \$49,999	7.0
\$50,000 - \$74,999	11.5
\$75,000 - \$99,999	15.3
\$100,000 - \$149,999	31.7
\$150,000 - \$149,999	14.8
\$200,000+	12.0
Average Household Income	
2021 Owner Occupied Housing Units by Value	\$130,24
Total	2,42
<\$50,000	1.30
\$50,000 - \$99,999	1.0
\$100,000 - \$149,999	1.2
\$150,000 - \$199,999	6.80
\$200,000 - \$199,999	11.1
\$250,000 - \$299,999	13.7
\$300,000 - \$299,999	32.9
\$400,000 - \$399,999	21.8
\$500,000 - \$749,999	8.2
\$750,000 - \$749,999	0.8
\$1,000,000 - \$999,999	0.0
\$1,500,000 - \$1,999,999	0.8
\$2,000,000 +	0.5
Average Home Value	\$373,07
2026 Owner Occupied Housing Units by Value	43,3,0,
Total	2,72
<\$50,000	0.4
\$50,000 - \$99,999	0.3
\$100,000 - \$149,999	0.3
\$150,000 - \$149,999	2.8
\$200,000 - \$249,999	7.8'
\$250,000 - \$299,999	12.3'
\$300,000 - \$399,999	36.9
\$400,000 - \$399,999	27.5
\$500,000 - \$749,999	9.9
\$750,000 - \$749,999 \$750,000 - \$999,999	0.7
\$1,000,000 - \$999,999 \$1,000,000 - \$1,499,999	0.7
φ1,UUU,UUU - φ1, <del>4</del> フフ,フフフ	
¢1 500 000 - ¢1 999 999	0.00
\$1,500,000 - \$1,999,999 \$2,000,000 +	0.89

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest divig pensions, SSI and welfare payments, child support, and alimony.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geogr



Rolesville Town, NC 2 Rolesville Town, NC (3757640) Geography: Place

Prepared by Esri

Geography: Place	
2040 Danielation les Ann	Rolesville to
2010 Population by Age	2.70
Total	3,78
0 - 4	8.79
5 - 9	10.19
10 - 14 15 - 24	9.29
15 - 24 25 - 34	9.89
25 - 34 35 - 44	11.79
45 - 54	22.1% 12.9%
55 - 64	
65 - 74	8.1% 4.8%
75 - 84	1.99
85 +	0.59
18 +	66.79
	00.79
2021 Population by Age  Total	8,16
0 - 4	6.9%
5 - 9	8.39
10 - 14	8.59
15 - 24	11.19
25 - 34	11.17
35 - 44	16.19
45 - 54	14.29
55 - 64	11.89
65 - 74	7.89
75 - 84	3.19
85 +	0.99
18 +	71.7%
2026 Population by Age	, 1, ,
Total	9,15
0 - 4	6.7%
5 - 9	7.7%
10 - 14	8.0%
15 - 24	10.7%
25 - 34	12.0%
35 - 44	15.29
45 - 54	13.79
55 - 64	12.0%
65 - 74	8.7%
75 - 84	4.2%
85 +	1.19
18 +	73.0%
2010 Population by Sex	
Males	1,91
Females	1,870
2021 Population by Sex	
Males	4,04
Females	4,12
2026 Population by Sex	
Males	4,546
Females	4,609

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



### Market Profile

Rolesville Town, NC 2 Rolesville Town, NC (3757640) Geography: Place

Prepared by Esri

	Rolesville to
2010 Population by Race/Ethnicity	0.700
Total	3,788
White Alone	74.1%
Black Alone	17.8%
American Indian Alone	0.4%
Asian Alone	3.1%
Pacific Islander Alone	0.0%
Some Other Race Alone	2.5%
Two or More Races	2.1%
Hispanic Origin	6.2%
Diversity Index	48.5
2021 Population by Race/Ethnicity	
Total	8,165
White Alone	73.0%
Black Alone	18.4%
American Indian Alone	0.3%
Asian Alone	3.5%
Pacific Islander Alone	0.1%
Some Other Race Alone	2.4%
Two or More Races	2.4%
Hispanic Origin	6.9%
Diversity Index	50.4
2026 Population by Race/Ethnicity	
Total	9,150
White Alone	71.1%
Black Alone	19.2%
American Indian Alone	0.3%
Asian Alone	3.9%
Pacific Islander Alone	0.1%
Some Other Race Alone	2.7%
Two or More Races	2.8%
Hispanic Origin	7.7%
Diversity Index	53.3
2010 Population by Relationship and Household Type	33.3
Total	3,788
In Households	100.0%
In Family Households	94.2%
	27.9%
Householder	
Spouse	24.3%
Child	37.8%
Other relative	2.7%
Nonrelative	1.5%
In Nonfamily Households	5.8%
In Group Quarters	0.0%
Institutionalized Population	0.0%
Noninstitutionalized Population	0.0%

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be f ethnic groups.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geogra



Rolesville Town, NC 2 Rolesville Town, NC (3757640) Prepared by Esri

Geography: Place	
2024 Demolation 251 by Edward and Attainment	Rolesville to
2021 Population 25+ by Educational Attainment Total	E 22/
	5,330
Less than 9th Grade	2.4%
9th - 12th Grade, No Diploma	2.4%
High School Graduate	13.8%
GED/Alternative Credential	2.3%
Some College, No Degree	16.9%
Associate Degree	11.2%
Bachelor's Degree	33.1%
Graduate/Professional Degree	17.9%
2021 Population 15+ by Marital Status	C 224
Total	6,234
Never Married	23.6%
Married	66.9%
Widowed	2.1%
Divorced	7.3%
2021 Civilian Population 16+ in Labor Force	4.005
Civilian Population 16+	4,237
Population 16+ Employed	94.4%
Population 16+ Unemployment rate	5.6%
Population 16-24 Employed	8.2%
Population 16-24 Unemployment rate	17.5%
Population 25-54 Employed	70.3%
Population 25-54 Unemployment rate	5.1%
Population 55-64 Employed	18.1%
Population 55-64 Unemployment rate	1.4%
Population 65+ Employed	3.5%
Population 65+ Unemployment rate	3.5%
2021 Employed Population 16+ by Industry	
Total	3,999
Agriculture/Mining	0.7%
Construction	6.5%
Manufacturing	10.0%
Wholesale Trade	2.8%
Retail Trade	12.8%
Transportation/Utilities	4.5%
Information	2.7%
Finance/Insurance/Real Estate	7.4%
Services	47.0%
Public Administration	5.5%
2021 Employed Population 16+ by Occupation	
Total	4,001
White Collar	77.9%
Management/Business/Financial	22.5%
Professional	35.4%
Sales	11.0%
Administrative Support	9.0%
Services	10.5%
Blue Collar	11.5%
Farming/Forestry/Fishing	0.0%
Construction/Extraction	2.8%
Installation/Maintenance/Repair	1.7%
Production	2.0%
Transportation/Material Moving	5.0%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



### Market Profile

Rolesville Town, NC 2 Rolesville Town, NC (3757640) Geography: Place Prepared by Esri

Geography: Place	
	Rolesville to
2010 Households by Type	4.000
Total	1,238
Households with 1 Person	11.8%
Households with 2+ People	88.2%
Family Households	85.5%
Husband-wife Families	74.2%
With Related Children	47.2%
Other Family (No Spouse Present)	11.2%
Other Family with Male Householder	3.4%
With Related Children	2.5%
Other Family with Female Householder	7.8%
With Related Children	4.6%
Nonfamily Households	2.7%
All Households with Children	54.6%
Multigenerational Households	3.8%
Unmarried Partner Households	4.3%
Male-female	3.7%
Same-sex	0.6%
2010 Households by Size	01070
Total	1,238
1 Person Household	11.8%
2 Person Household	28.4%
3 Person Household	21.6%
4 Person Household	25.2%
5 Person Household	8.1%
6 Person Household	3.4%
7 + Person Household	1.5%
2010 Households by Tenure and Mortgage Status	
Total	1,238
Owner Occupied	87.5%
Owned with a Mortgage/Loan	79.3%
Owned Free and Clear	8.2%
Renter Occupied	12.5%
2021 Affordability, Mortgage and Wealth	
Housing Affordability Index	185
Percent of Income for Mortgage	14.3%
Wealth Index	140
2010 Housing Units By Urban/ Rural Status	
Total Housing Units	1,343
Housing Units Inside Urbanized Area	88.2%
Housing Units Inside Urbanized Cluster	0.0%
Rural Housing Units	11.8%
2010 Population By Urban/ Rural Status	
Total Population	3,788
Population Inside Urbanized Area	90.5%
Population Inside Urbanized Cluster	0.0%
Rural Population	9.5%
·	

**Data Note:** Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimated polygons or non-standard geography.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geographics.

ober 25, 20



Rolesville Town, NC 2 Rolesville Town, NC (3757640) Geography: Place

Prepared by Esri

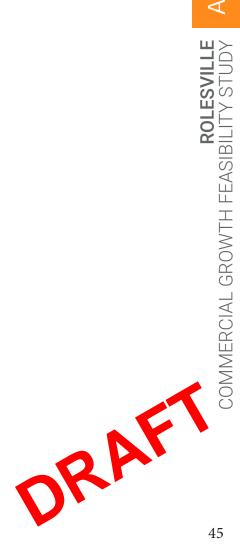
7 2 7	Rolesville to
Fop 3 Tapestry Segments	Workday Drive (4A)
 2.	Green Acres (6A)
<u>.</u>	Green Acres (OA)
2021 Consumer Spending	
Apparel & Services: Total \$	\$7,024,147
Average Spent	\$2,626.83
Spending Potential Index	\$2,020.03 124
Education: Total \$	\$5,620,557
Average Spent	\$2,101.93
Spending Potential Index	122
Entertainment/Recreation: Total \$	\$10,841,937
Average Spent	\$4,054.58
Spending Potential Index	126
Food at Home: Total \$	\$17,437,619
Average Spent	\$6,521.17
Spending Potential Index	120
Food Away from Home: Total \$	\$12,499,591
Average Spent	\$12,499,391 \$4,674.49
Spending Potential Index	123
Health Care: Total \$	\$20,693,524
Average Spent	\$7,738.79
Spending Potential Index	124
· -	\$7,826,303
HH Furnishings & Equipment: Total \$  Average Spent	\$2,926.81
Spending Potential Index	\$2,920.01
Personal Care Products & Services: Total \$	\$2,997,253
Average Spent	\$1,120.89
Spending Potential Index	125
Shelter: Total \$	\$65,524,086
Average Spent	\$24,504.15
Spending Potential Index	122
Support Payments/Cash Contributions/Gifts in Kind: Total \$	\$8,449,173
Average Spent	\$3,159.75
Spending Potential Index	132
Travel: Total \$	\$8,940,810
Average Spent	\$3,343.61
Spending Potential Index	132
Vehicle Maintenance & Repairs: Total \$	\$3,683,794
Average Spent	\$1,377.63
Spending Potential Index	124

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

October 25, 2021





### **Business Summary**

Rolesville Town, NC 2 Rolesville Town, NC (3757640) Geography: Place

Prepared by Esri

Data for all businesses in area		Rolesville to	
Total Businesses:		212	
Total Employees:		1,682	
Total Residential Population:		8,164	
Employee/Residential Population Ratio (per 100 Residents)		21	
	Business	-	oyees
by SIC Codes	Number P		Percent
Agriculture & Mining	5	2.4% 89	5.3%
Construction	15	7.1% 116	6.9%
Manufacturing	5	2.4% 34	2.0%
Transportation	4	1.9% 14	0.8%
Communication	1	0.5% 6	0.4%
Utility	0	0.0% 0	
Wholesale Trade	1	0.5% 15	0.9%
Retail Trade Summary	53	25.0% 419	24.9%
Home Improvement	3	1.4% 22	1.3%
General Merchandise Stores	1	0.5% 8	0.5%
Food Stores	5	2.4% 69	4.1%
Auto Dealers, Gas Stations, Auto Aftermarket	6	2.8% 36	2.1%
Apparel & Accessory Stores	3	1.4% 7	0.4%
Furniture & Home Furnishings	4	1.9% 22	1.3%
Eating & Drinking Places	14	6.6% 193	11.5%
Miscellaneous Retail	17	8.0% 62	3.7%
Finance, Insurance, Real Estate Summary	23	10.8% 125	7.4%
Banks, Savings & Lending Institutions	3	1.4% 25	1.5%
Securities Brokers	3	1.4% 7	0.4%
Insurance Carriers & Agents	8	3.8% 25	1.5%
Real Estate, Holding, Other Investment Offices	9	4.2% 68	4.0%
Services Summary	73	34.4% 725	43.1%
Hotels & Lodging	2	0.9% 5	0.3%
Automotive Services	7	3.3% 22	1.3%
Motion Pictures & Amusements	7	3.3% 159	9.5%
Health Services	12	5.7% 83	4.9%
Legal Services	2	0.9% 6	0.4%
Education Institutions & Libraries	4	1.9% 270	16.1%
Other Services	39	18.4% 180	
Government	7	3.3% 98	5.8%
Unclassified Establishments	25	11.8% 41	2.4%
		· · ·	

**Source:** Copyright 2021 Data Axle, Inc. All rights reserved. Esri Total Residential Population forecasts for 2021. **Date Note:** Data on the Business Summary report is calculated using **Esri's Data allocation method** which uses census block groups to allocate business summary data to custom areas.

October 25, 2021

1,682 100.0%

212 100.0%



Totals



### **Business Summary**

Rolesville Town, NC 2 Rolesville Town, NC (3757640) Geography: Place

Prepared by Esri

	Busin	Businesses		
y NAICS Codes	Number	Percent	Number	Percent
culture, Forestry, Fishing & Hunting	2	0.9%	6	0.4%
ng	0	0.0%	0	0.0%
ties	0	0.0%	0	0.0%
struction	17	8.0%	123	7.3%
ufacturing	5	2.4%	37	2.2%
esale Trade	1	0.5%	15	0.9%
l Trade	38	17.9%	221	13.1%
otor Vehicle & Parts Dealers	4	1.9%	24	1.4%
ırniture & Home Furnishings Stores	3	1.4%	19	1.1%
ectronics & Appliance Stores	1	0.5%	3	0.2%
dg Material & Garden Equipment & Supplies Dealers	3	1.4%	22	1.3%
od & Beverage Stores	5	2.4%	68	4.0%
alth & Personal Care Stores	2	0.9%	19	1.1%
asoline Stations	2	0.9%	12	0.7%
othing & Clothing Accessories Stores	3	1.4%	7	0.4%
port Goods, Hobby, Book, & Music Stores	2	0.9%	6	0.4%
eneral Merchandise Stores	_ 1	0.5%	8	0.5%
scellaneous Store Retailers	7	3.3%	25	1.5%
onstore Retailers	5	2.4%	8	0.5%
sportation & Warehousing	3	1.4%	12	0.7%
mation	2	0.9%	8	0.5%
ce & Insurance	14	6.6%	57	3.4%
tral Bank/Credit Intermediation & Related Activities	3	1.4%	25	1.5%
curities, Commodity Contracts & Other Financial	3	1.4%	7	0.4%
rance Carriers & Related Activities; Funds, Trusts &	8	3.8%	25	1.5%
state, Rental & Leasing	12	5.7%	72	4.3%
ional, Scientific & Tech Services	17	8.0%	120	7.1%
al Services	2	0.9%	6	0.4%
ement of Companies & Enterprises	0	0.9%	0	0.4%
strative & Support & Waste Management & Remediation	3	1.4%	26	1.5%
tional Services	6	2.8%	279	16.6%
h Care & Social Assistance	14	6.6%	136	8.1%
Entertainment & Recreation	5	2.4%	157	9.3%
mmodation & Food Services	16	7.5%		11.8%
commodation	2	0.9%	5	0.3%
od Services & Drinking Places	14	6.6%	193	11.5%
r Services (except Public Administration)	25	11.8%	76	4.5%
utomotive Repair & Maintenance	5	2.4%	17	1.0%
ic Administration	5	3.3%	98	5.8%
. Administration	/	3.3%	96	
assified Establishments	25	11.8%	41	2.4%
	212	100.0%	1,682	100.0%
Source: Copyright 2021 Data Axle, Inc. All rights reserved. Esri Total Residential Population forecasts for 2021.  Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate be			1,002	2.4% 100.0% 25, 2021
,,,,	The same of the sa	-	October	25, 2021
2021 Esri			Р	age 2 of 2

Prepared by Esri



### Retail MarketPlace Profile

Rolesville Town, NC 2 Rolesville Town, NC (3757640)

Geography: Place

Summary Demographics	
2021 Population	8,164
2021 Households	2,674
2021 Median Disposable Income	\$78,203
2021 Per Capita Income	\$39,915

### NOTE: This database is in mature status. While the data are presented in current year geography, all supply- and demand-related estimates remain vintage 2017.

	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
2017 Industry Summary		(Retail Potential)	(Retail Sales)		Factor	Businesses
Total Retail Trade and Food & Drink	44-45,722	\$103,232,227	\$89,580,094	\$13,652,133	7.1	43
Total Retail Trade	44-45	\$92,826,273	\$82,275,322	\$10,550,951	6.0	30
Total Food & Drink	722	\$10,405,954	\$7,304,772	\$3,101,182	17.5	13
	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
2017 Industry Group		(Retail Potential)	(Retail Sales)		Factor	Businesses
Motor Vehicle & Parts Dealers	441	\$19,656,981	\$6,534,769	\$13,122,212	50.1	5
Automobile Dealers	4411	\$16,067,512	\$3,641,178	\$12,426,334	63.1	1
Other Motor Vehicle Dealers	4412	\$1,613,604	\$817,050	\$796,554	32.8	2
Auto Parts, Accessories & Tire Stores	4413	\$1,975,865	\$2,076,541	-\$100,676	-2.5	2
Furniture & Home Furnishings Stores	442	\$3,809,120	\$954,116	\$2,855,004	59.9	3
Furniture Stores	4421	\$2,270,671	\$132,234	\$2,138,437	89.0	1
Home Furnishings Stores	4422 443	\$1,538,449	\$821,882	\$716,567	30.4 100.0	2
Electronics & Appliance Stores Bldg Materials, Garden Equip. & Supply Stores	443	\$2,890,100	\$0 \$3,103,429	\$2,890,100 \$3,798,543	38.0	2
, , , , , , , , , , , , , , , , , , , ,	4441	\$6,901,972 \$6,485,591	\$3,103,429	\$3,798,343	35.3	2
Bldg Material & Supplies Dealers Lawn & Garden Equip & Supply Stores	4441	\$416,381	\$3,103,429 \$0	\$416,381	100.0	0
Food & Beverage Stores	445	\$15,883,472	\$33,548,593	-\$17,665,121	-35.7	3
Grocery Stores	4451	\$14,706,224	\$33,505,653	-\$18,799,429	-39.0	2
Specialty Food Stores	4452	\$582,836	\$0	\$582,836	100.0	0
Beer, Wine & Liquor Stores	4453	\$594,412	\$42,940	\$551,472	86.5	1
Health & Personal Care Stores	446,4461	\$5,658,797	\$3,937,143	\$1,721,654	17.9	2
Gasoline Stations	447,4471	\$9,588,963	\$11,908,195	-\$2,319,232	-10.8	3
Clothing & Clothing Accessories Stores	448	\$4,669,571	\$462,347	\$4,207,224	82.0	2
Clothing Stores	4481	\$3,026,420	\$239,816	\$2,786,604	85.3	1
Shoe Stores	4482	\$746,665	\$0	\$746,665	100.0	0
Jewelry, Luggage & Leather Goods Stores	4483	\$896,486	\$222,531	\$673,955	60.2	1
Sporting Goods, Hobby, Book & Music Stores	451	\$2,575,460	\$751,847	\$1,823,613	54.8	1
Sporting Goods/Hobby/Musical Instr Stores	4511	\$2,181,732	\$751,847	\$1,429,885	48.7	1
Book, Periodical & Music Stores	4512	\$393,728	\$0	\$393,728	100.0	0
General Merchandise Stores	452	\$15,722,036	\$19,349,814	-\$3,627,778	-10.3	2
Department Stores Excluding Leased Depts.	4521	\$11,486,101	\$0	\$11,486,101	100.0	0
Other General Merchandise Stores	4529	\$4,235,935	\$19,349,814	-\$15,113,879	-64.1	2
Miscellaneous Store Retailers	453	\$3,906,659	\$1,327,624	\$2,579,035	49.3	6
Florists	4531	\$148,743	\$87,925	\$60,818	25.7	1
Office Supplies, Stationery & Gift Stores	4532	\$884,706	\$0	\$884,706	100.0	0
Used Merchandise Stores	4533	\$498,893	\$49,357	\$449,536	82.0	1
Other Miscellaneous Store Retailers	4539	\$2,374,317	\$1,190,342	\$1,183,975	33.2	4
Nonstore Retailers	454	\$1,563,142	\$397,445	\$1,165,697	59.5	1
Electronic Shopping & Mail-Order Houses	4541 4542	\$1,164,569 \$27,056	\$0 \$0	\$1,164,569	100.0 100.0	0
Vending Machine Operators Direct Selling Establishments	4542 4543	\$87,056 \$311,517	\$0 \$397,445	\$87,056 - <b>\$85,928</b>	-12.1	1
Food Services & Drinking Places	722	\$311,517 \$10,405,954	\$397,445 \$7,304,772	\$3,101,182	-12.1 17.5	13
Special Food Services	7223	\$10,405,954 \$97,786	\$7,304,772 \$0	\$3,101,182	100.0	0
Drinking Places - Alcoholic Beverages	7223	\$752,617	\$0 \$0	\$752,617	100.0	0
Restaurants/Other Eating Places	7224	\$9,555,551	\$7,304,772	\$2,250,779	13.3	13
Residurants/Other Lating Flaces	1223	φ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	φ/,304,//2	\$2,230,779	13.3	13

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please click the link below to view the Methodology Statement.

http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf

Source: Esri and Data Axle. Esri 2021 Updated Demographics. Esri 2017 Retail MarketPlace. ©2021 Esri. ©2017 Data Axle, Inc. All rights reserved.

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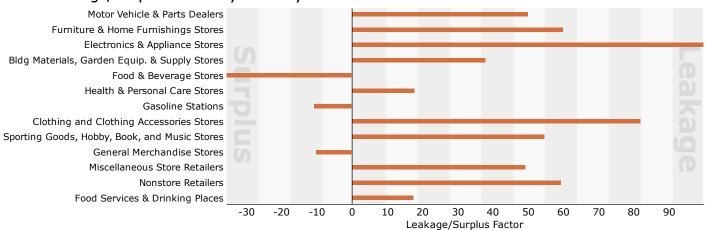
Prepared by Esri

### Retail MarketPlace Profile

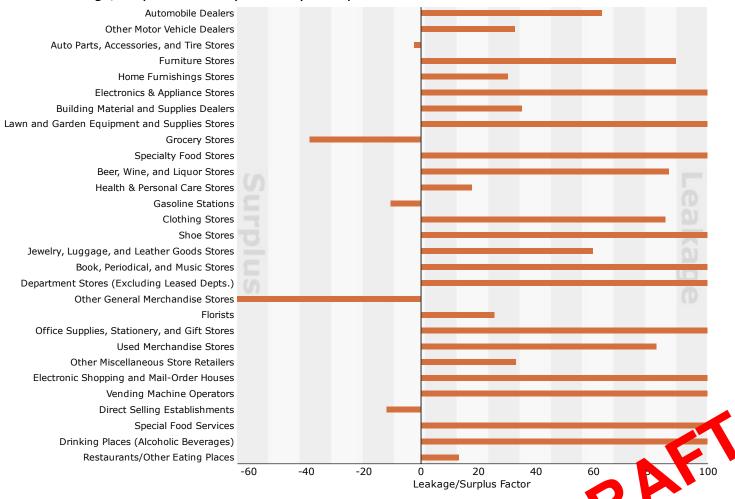
Rolesville Town, NC 2 Rolesville Town, NC (3757640)

Geography: Place

### 2017 Leakage/Surplus Factor by Industry Subsector



### 2017 Leakage/Surplus Factor by Industry Group



Source: Esri and Data Axle. Esri 2021 Updated Demographics. Esri 2017 Retail MarketPlace. @2021 Esri. @2017 Data Axle, Inc.,

October 25, 2021

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### Housing Profile

Rolesville Town, NC 2 Rolesville Town, NC (3757640)

Geography: Place

Population Households 2010 Total Population 3,788 2021 Median Household Income \$101,829 2021 Total Population 8,164 2026 Median Household Income \$108,556 2026 Total Population 9,150 2021-2026 Annual Rate 1.29% 2.31% 2021-2026 Annual Rate

	Census	s 2010	20	21	20	26
Housing Units by Occupancy Status and Tenure	Number	Percent	Number	Percent	Number	Percent
Total Housing Units	1,343	100.0%	2,858	100.0%	3,179	100.0%
Occupied	1,238	92.2%	2,674	93.6%	2,993	94.1%
Owner	1,083	80.6%	2,426	84.9%	2,728	85.8%
Renter	155	11.5%	248	8.7%	265	8.3%
Vacant	105	7.8%	184	6.4%	186	5.9%

	2	021	20	26
Owner Occupied Housing Units by Value	Number	Percent	Number	Percent
Total	2,426	100.0%	2,729	100.0%
<\$50,000	31	1.3%	10	0.4%
\$50,000-\$99,999	25	1.0%	7	0.3%
\$100,000-\$149,999	29	1.2%	8	0.3%
\$150,000-\$199,999	164	6.8%	77	2.8%
\$200,000-\$249,999	269	11.1%	213	7.8%
\$250,000-\$299,999	332	13.7%	337	12.3%
\$300,000-\$399,999	798	32.9%	1,006	36.9%
\$400,000-\$499,999	528	21.8%	750	27.5%
\$500,000-\$749,999	200	8.2%	269	9.9%
\$750,000-\$999,999	19	0.8%	19	0.7%
\$1,000,000-\$1,499,999	0	0.0%	0	0.0%
\$1,500,000-\$1,999,999	20	0.8%	22	0.8%
\$2,000,000+	11	0.5%	11	0.4%
Median Value	\$345,489		\$370,825	
Average Value	\$373,073		\$400,678	

Census 2010 Housing Units	Number	Percent
Total	1,343	100.0%
In Urbanized Areas	1,184	88.2%
In Urban Clusters	0	0.0%
Rural Housing Units	159	11.8%

Prepared by Esri



### Housing Profile

Rolesville Town, NC 2 Rolesville Town, NC (3757640)

Geography: Place

Census 2010 Owner Occupied Housing Units by Mortgage Status	Number	Percent
Total	1,083	100.0%
Owned with a Mortgage/Loan	982	90.7%
Owned Free and Clear	101	9.3%

Census 2010 Vacant Housing Units by Status		
	Number	Percent
Total	105	100.0%
For Rent	17	16.2%
Rented- Not Occupied	0	0.0%
For Sale Only	51	48.6%
Sold - Not Occupied	4	3.8%
Seasonal/Recreational/Occasional Use	8	7.6%
For Migrant Workers	0	0.0%
Other Vacant	25	23.8%

Census 2010 Occupied Housing Units by Age of Householder and Home Ownership					
		Owner (	Occupied Units		
	Occupied Units	Number	% of Occupied		
Total	1,238	1,083	87.5%		
15-24	11	2	18.2%		
25-34	187	149	79.7%		
35-44	432	391	90.5%		
45-54	274	242	88.3%		
55-64	171	156	91.2%		
65-74	106	98	92.5%		
75-84	44	38	86.4%		
85+	13	7	53.8%		

65-74				
05 74	106	98	92.5%	$\triangleleft$
75-84	44	38	86.4%	
85+	13	7	53.8%	1.15
Census 2010 Occupied Housing Units by Race/Ethnicity of Householder and	l Home Ownership			
			Occupied Units	<b>⋝</b> ≓
	Occupied Units	Number	% of Occupied	SO
Total	1,238	1,083	87.5%	— Щ≻
White Alone	953	838	87.9%	$\dashv$
Black/African American Alone	215	189	87.9%	8=
American Indian/Alaska Native	5	4	80.0%	SIBI
Asian Alone	26	25	96.2%	
Pacific Islander Alone	0	0	0.0%	Ä
Other Race Alone	21	12	57.1%	Ш
Two or More Races	18	15	83.3%	Ш
				工
Hispanic Origin	58	41	70.7%	<u> </u>
				GROWTH
Census 2010 Occupied Housing Units by Size and Home Ownership				
			Occupied Units	, and the second
	Occupied Units	Number	% of Occupied	
Total			87.5%	یا ا
	1,238	1,083		
1-Person	146	117	80.1%	$\leq$
1-Person 2-Person	146 352	117 322	80.1% 91.5%	$\subseteq$
1-Person 2-Person 3-Person	146 352 268	117 322 228	80.1% 91.5% 85.1%	RCIA
1-Person 2-Person 3-Person 4-Person	146 352 268 312	117 322 228 285	80.1% 91.5% 85.1% 91.3%	MERCIA
1-Person 2-Person 3-Person 4-Person 5-Person	146 352 268 312 100	117 322 228 285 83	80.1% 91.5% 85.1% 91.3% 83.0%	MERCIA
1-Person 2-Person 3-Person 4-Person 5-Person 6-Person	146 352 268 312 100 42	117 322 228 285 83 35	80.1% 91.5% 85.1% 91.3% 83.0% 83.3%	MMERCIA
1-Person 2-Person 3-Person 4-Person 5-Person	146 352 268 312 100	117 322 228 285 83	80.1% 91.5% 85.1% 91.3% 83.0%	OMMERCIAL
1-Person 2-Person 3-Person 4-Person 5-Person 6-Person 7+ Person	146 352 268 312 100 42	117 322 228 285 83 35	80.1% 91.5% 85.1% 91.3% 83.0% 83.3%	COMMERCIA
1-Person 2-Person 3-Person 4-Person 5-Person 6-Person 7+ Person	146 352 268 312 100 42 18	117 322 228 285 83 35	80.1% 91.5% 85.1% 91.3% 83.0% 83.3%	COMMERCIA
1-Person 2-Person 3-Person 4-Person 5-Person 6-Person 7+ Person	146 352 268 312 100 42 18	117 322 228 285 83 35	80.1% 91.5% 85.1% 91.3% 83.0% 83.3%	COMMERCIA
1-Person 2-Person 3-Person 4-Person 5-Person 6-Person 7+ Person	146 352 268 312 100 42 18	117 322 228 285 83 35	80.1% 91.5% 85.1% 91.3% 83.0% 83.3%	COMMERCIA
1-Person 2-Person 3-Person 4-Person 5-Person 6-Person 7+ Person  2021 Housing Affordability Housing Affordability Index Percent of Income for Mortgage  Data Note: Persons of Hispanic Origin may be of any race.	146 352 268 312 100 42 18	117 322 228 285 83 35	80.1% 91.5% 85.1% 91.3% 83.0% 83.3%	COMMERCIA
1-Person 2-Person 3-Person 4-Person 5-Person 6-Person 7+ Person  2021 Housing Affordability Housing Affordability Index Percent of Income for Mortgage	146 352 268 312 100 42 18	117 322 228 285 83 35	80.1% 91.5% 85.1% 91.3% 83.0% 83.3%	

Census 2010 Occupied Housing Units by Size and Hom	e Ownersnip	Owner (	Occupied Units
	Occupied Units	Number	% of Occupied
Total	1,238	1,083	87.5%
1-Person	146	117	80.1%
2-Person	352	322	91.5%
3-Person	268	228	85.1%
4-Person	312	285	91.3%
5-Person	100	83	83.0%
6-Person	42	35	83.3%
7+ Person	18	13	72.2

2021 Housing Affordability	
Housing Affordability Index	185
Percent of Income for Mortgage	14.3%
Data Note: Persons of Hispanic Origin may be of any race	

Data Note: Persons of Hispanic Origin may be of any race. **Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.

October 25, 2021

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### Retail Demand Outlook

Rolesville Town, NC 2 Rolesville Town, NC (3757640)

Geography: Place

2021 2026 **Top Tapestry Segments** Percent **Demographic Summary** Workday Drive (4A) 90.5% Population 8,164 9,150 Green Acres (6A) 9.5% Households 2,674 2,993 0.0% **Families** 2,154 2,404 0.0% Median Age 37.5 38.1 0.0% Median Household Income \$101,829 \$108,556 2021 2026 Projected **Consumer Spending Forecasted Demand** Spending Growth **Apparel and Services** \$7,024,147 \$8,763,175 \$1,739,028 \$1,335,798 \$1,666,593 \$330,795 Men's Women's \$2,466,674 \$3,077,214 \$610,540 Children's \$1,088,564 \$1,358,259 \$269,695 Footwear \$1,603,405 \$2,000,284 \$396,879 \$423,495 \$528,318 \$104,823 Watches & Jewelry Apparel Products and Services (1) \$168,469 \$210,167 \$41,698 Computer \$559,713 \$698,370 \$138,657 Computers and Hardware for Home Use Portable Memory \$14,433 \$18,005 \$3,572 \$7,419 \$29,968 \$37,387 Computer Software Computer Accessories \$63,343 \$79,027 \$15,684 **Entertainment & Recreation** \$10,841,937 \$13,525,426 \$2,683,489 \$3,380,098 \$670,885 Fees and Admissions \$2,709,213 Membership Fees for Clubs (2) \$1,116,468 \$894,915 \$221,553 Fees for Participant Sports, excl. Trips \$447,372 \$558,199 \$110,827 Tickets to Theatre/Operas/Concerts \$275,799 \$344,035 \$68,236 Tickets to Movies \$195,116 \$243,468 \$48,352 \$121,388 \$151,465 \$30,077 Tickets to Parks or Museums Admission to Sporting Events, excl. Trips \$247,199 \$308,380 \$61,181 Fees for Recreational Lessons \$524,299 \$654,185 \$129,886 **Dating Services** \$3,125 \$3,898 \$773 TV/Video/Audio \$3,758,849 \$4,689,020 \$930,171 Cable and Satellite Television Services \$2,505,621 \$3,125,413 \$619,792 Televisions \$386,084 \$481,703 \$95,619 Satellite Dishes \$5,877 \$7,334 \$1,457 VCRs, Video Cameras, and DVD Players \$16,903 \$21,087 \$4,184 Miscellaneous Video Equipment \$51,098 \$63,736 \$12,638 Video Cassettes and DVDs \$25,563 \$31,893 \$6,330 Video Game Hardware/Accessories \$90,915 \$113,430 \$22,515 \$50,412 \$62,898 \$12,486 Video Game Software \$244,027 \$304,475 \$60,448 Rental/Streaming/Downloaded Video Installation of Televisions \$2,470 \$3,082 \$612 \$465,636 Audio (3) \$373,197 \$92,439 Rental and Repair of TV/Radio/Sound Equipment \$6,681 \$8,333 \$1,652 \$2,353,645 \$2,935,972 \$582,327 Pets Toys/Games/Crafts/Hobbies (4) \$398,360 \$497,002 \$98,642 \$506,980 \$100,534 Recreational Vehicles and Fees (5) \$406,446 Sports/Recreation/Exercise Equipment (6) \$628,458 \$784,120 \$155,662 Photo Equipment and Supplies (7) \$163,438 \$203,921 \$40,483 \$334,173 \$416,846 \$82,673 Reading (8) \$112,246 \$22,268 Catered Affairs (9) \$89,978 \$37,348,339 \$7,411,128 Food \$29,937,211 \$21,753,822 \$4,316,203 Food at Home \$17,437,619 Bakery and Cereal Products \$2,232,035 \$2,784,473 \$552,438 \$4,654,290 Meats, Poultry, Fish, and Eggs \$3,730,913 \$923,377 **Dairy Products** \$1,747,458 \$2,179,969 \$432,511 Fruits and Vegetables \$3,378,326 \$4,214,604 \$836,278 Snacks and Other Food at Home (10) \$6,348,887 \$7,920,488 \$1,571,601 \$15,594,517 Food Away from Home \$12,499,591 \$3,094,926 Alcoholic Beverages \$2,102,301 \$2,622,564 \$520,263

Data Note: The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. Source: Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.



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### Retail Demand Outlook

Rolesville Town, NC 2 Rolesville Town, NC (3757640) Geography: Place

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Financial         2021         Projectable Demand         Projectable Growth           Financial         Value of Stocks/Bonds/Mutual Funds         \$103,396,304         \$126,991,584         \$25,595,287           Value of Retirement Plans         \$384,917,973         \$448,014,374         \$95,225,767           Value of Other Financial Assets         \$28,815,181         \$35,567,215         \$7,052,034           Vehicle Loan Amount excluding Interest         \$9,460,425         \$11,801,803         \$2,341,438           Wealth         \$9,460,425         \$11,801,803         \$2,341,438           Health         \$100,000         \$10,000         \$20,000           Menter         \$100,000         \$407,905         \$20,981,55           Prescription Drugs         \$1,050,814         \$13,10,029         \$29,815           Eyeglasses and Contact Lenses         \$327,001         \$407,905         \$80,904           Home         \$100,000         \$10,000         \$35,513,316         \$10,023,265           Mintenance and Remodeling Services         \$10,050,098         \$13,255,560         \$2,630,462           Mintenance and Remodeling Materials (12)         \$2,241,864         \$2,796,50         \$3,941,631           Household Textlies (13)         \$33,401         \$41,707         \$82,892	Geography: Flace			
Financial         Consumer Spending         Forecasted Demand         Spending Growth           Value of Stocks/Bonds/Mutual Funds         \$103,396,304         \$128,991,584         \$25,595,280           Value of Retirement Plans         \$384,917,973         \$480,143,740         \$95,225,767           Value of Other Financial Assets         \$28,151,181         \$35,567,215         \$70,52,034           Vehicle Loan Amount excluding Interest         \$9,927,405         \$11,380,203         \$2,448,803           Value of Credit Card Deb         \$1486,545         \$1606,897         \$120,352           Perscription Drugs         \$486,545         \$606,897         \$259,815           Eyeglassea and Contact Lenses         \$327,001         \$407,905         \$80,904           Mortgage Payment and Basics (11)         \$40,490,051         \$50,513,316         \$10,023,265           Maintenance and Remodeling Services         \$10,656,098         \$13,256,560         \$2,630,462           Maintenance and Remodeling Materials (12)         \$2,241,864         \$2,796,850         \$55,496           Utilities, Fuel, and Public Services         \$15,927,148         \$19,868,779         \$3,941,631           Household Furnishings and Equipment         \$2,241,864         \$2,796,850         \$55,94,966           Hueschold Extiles (13)         \$33,		2021	2026	Projected
Value of Stocks/Bands/Mutual Funds				_
Value of Retirement Plans         \$384,917,973         \$480,143,740         \$955,257,67           Value of Other Financial Assets         \$28,515,181         \$35,567,215         \$7,052,034           Vehicle Loan Amount excluding Interest         \$9,927,405         \$12,386,208         \$2,458,803           Value of Credit Card Debt         \$9,460,425         \$11,801,863         \$2,341,438           Health         ***         ***         \$606,897         \$120,352           Prescription Drugs         \$148,545         \$606,897         \$120,352           Eyeglasses and Contact Lenses         \$327,001         \$407,905         \$80,904           Home         ***         ***         \$10,690,614         \$1,310,629         \$259,815           Eyeglasses and Contact Lenses         \$327,001         \$407,905         \$80,904           Home         ***         ***         \$10,626,098         \$13,256,560         \$2,690,462           Maintenance and Remodeling Services         \$10,626,098         \$13,256,560         \$2,630,462           Maintenance and Remodeling Materials (12)         \$2,241,864         \$2,796,850         \$554,986           Utilities, Fuel, and Public Services         \$15,927,148         \$19,868,779         \$3,941,631           Household Textiles (13)         \$3	Financial	3		
Value of Retirement Plans         \$384,917,973         \$480,143,740         \$955,257,67           Value of Other Financial Assets         \$28,515,181         \$35,567,215         \$7,052,034           Vehicle Loan Amount excluding Interest         \$9,927,405         \$12,386,208         \$2,458,803           Value of Credit Card Debt         \$9,460,425         \$11,801,863         \$2,341,438           Health         ***         ***         ***         ***         \$2,413,88           Health         ***         ***         ***         \$1,310,629         \$22,41,86           Perscription Drugs         \$146,545         \$606,897         \$120,352         \$259,815         \$29,904           Home         ***         ***         \$1,050,814         \$1,310,629         \$259,815         \$29,904           Home         ***         ***         \$40,490,051         \$40,705         \$80,904           Home         ***         ***         \$2,103,352         \$2,766,500         \$2,604,622           Maintenance and Remodeling Bervices         \$10,049,051         \$50,513,316         \$10,023,265           Maintenance and Remodeling Materials (12)         \$2,241,864         \$2,276,650         \$554,986         \$10,023,265         \$10,023,265         \$10,023,265         \$10,02	Value of Stocks/Bonds/Mutual Funds	\$103,396,304	\$128,991,584	\$25,595,280
Value of Other Financial Assets         \$28,515,181         \$35,567,215         \$7,052,034           Vehicle Loan Amount excluding Interest         \$9,974,045         \$12,386,038         \$2,488,803           Value of Credit Card Debt         \$9,460,425         \$11,801,863         \$2,341,438           Health         Seption Drugs         \$486,545         \$606,897         \$120,352           Prescription Drugs         \$1,050,814         \$1,310,629         \$259,815         \$80,904           Home         \$327,001         \$407,905         \$80,904           Home         ***         ***         \$40,490,051         \$50,513,316         \$10,023,265           Maintenance and Remodeling Services         \$10,626,098         \$13,256,560         \$2,630,462           Maintenance and Remodeling Materials (12)         \$2,241,864         \$2,796,850         \$554,966           Utilities, Fuel, and Public Services         \$15,927,148         \$19,868,779         \$3394,1631           Household Furnishings and Equipment         ***         ***         \$41,707         \$82,897           Furniture         \$2,193,352         \$2,756,397         \$543,045           Rugs         \$311,733         \$139,389         \$27,655           Major Appliances (14)         \$1,369,267         \$1,708	Value of Retirement Plans	\$384,917,973	\$480,143,740	
Value of Credit Card Debt         \$9,460,425         \$12,386,208         \$2,458,803           Walue of Credit Card Debt         \$9,460,425         \$11,801,863         \$2,341,438           Health         \$486,545         \$606,897         \$120,352           Prescription Drugs         \$486,545         \$606,897         \$120,352           Eyeglasses and Contact Lenses         \$327,001         \$407,905         \$259,815           Eyeglasses and Contact Lenses         \$327,001         \$407,905         \$80,904           Home         Workgage Payment and Basics (11)         \$40,490,051         \$50,513,316         \$10,023,265           Maintenance and Remodeling Materials (12)         \$2,241,864         \$2,796,850         \$554,986           Utilities, Fuel, and Public Services         \$15,957,148         \$19,868,799         \$354,916           Household Textiles (13)         \$334,810         \$417,707         \$82,897           Furniture         \$2,193,352         \$2,736,397         \$543,045           Rug         \$111,733         \$139,389         \$27,656           Major Appliances (14)         \$1,369,267         \$1,708,273         \$333,006           Household Derations         \$294,501         \$367,404         \$72,903           Lugage         \$57,421	Value of Other Financial Assets			
Value of Credit Card Debt	Vehicle Loan Amount excluding Interest			
Nonprescription Drugs	-		\$11,801,863	
Prescription Drugs         \$1,050,814         \$1,310,629         \$259,815           Eyeglasses and Contact Lenses         \$327,001         \$407,905         \$80,904           Home         327,001         \$407,905         \$80,904           Mortgage Payment and Basics (11)         \$40,490,051         \$50,513,316         \$10,023,265           Maintenance and Remodeling Materials (12)         \$2,241,864         \$2,796,850         \$554,986           Utilities, Fuel, and Public Services         \$15,927,148         \$19,868,779         \$3,941,631           Household Textiles (13)         \$334,810         \$417,707         \$82,897           Furniture         \$2,193,352         \$2,736,397         \$543,045           Rugs         \$111,733         \$139,389         \$27,656           Major Appliances (14)         \$1,369,267         \$1,708,273         \$339,006           Housewares (15)         \$294,501         \$367,404         \$272,903           Small Appliances         \$169,079         \$210,936         \$418,877           Lugage         \$57,421         \$71,645         \$14,224           Telephones and Accessories         \$38,977         \$422,824         \$83,827           Household Operations         \$1         \$1,241,161         \$2,711,892	Health			
Eyeglasses and Contact Lenses   \$327,001   \$407,905   \$80,904	Nonprescription Drugs	\$486,545	\$606,897	\$120,352
Home         \$40,490,051         \$50,513,316         \$10,023,265           Maintenance and Remodeling Services         \$10,626,098         \$13,256,560         \$2,630,462           Maintenance and Remodeling Materials (12)         \$2,241,864         \$2,796,850         \$554,986           Utilities, Fuel, and Public Services         \$15,927,148         \$19,868,779         \$3,941,631           Household Textiles (13)         \$334,810         \$417,707         \$82,897           Furniture         \$2,193,352         \$2,736,397         \$543,045           Rugs         \$111,733         \$139,389         \$27,656           Major Appliances (14)         \$1,369,267         \$1,708,273         \$339,006           Housewares (15)         \$294,501         \$367,404         \$72,903           Small Appliances         \$169,079         \$210,936         \$41,857           Lugagae         \$57,7421         \$71,645         \$14,224           Telephones and Accessories         \$338,997         \$422,824         \$83,827           Household Operations         \$2,047,544         \$2,555,053         \$507,509           Lawn and Garden (16)         \$1,741,161         \$2,171,892         \$430,731           Moving/Storage/Freight Express         \$221,20         \$27,6738 <td< td=""><td>Prescription Drugs</td><td>\$1,050,814</td><td>\$1,310,629</td><td>\$259,815</td></td<>	Prescription Drugs	\$1,050,814	\$1,310,629	\$259,815
Mortgage Payment and Basics (11)         \$40,490,051         \$50,513,316         \$10,023,265           Maintenance and Remodeling Services         \$10,626,098         \$13,256,560         \$2,630,462           Maintenance and Remodeling Materials (12)         \$2,241,864         \$2,796,850         \$554,986           Utilities, Fuel, and Public Services         \$15,927,148         \$19,868,779         \$3,941,631           Household Furnishings and Equipment         \$334,810         \$417,707         \$82,897           Furniture         \$2,193,352         \$2,736,397         \$543,045           Rugs         \$111,733         \$139,389         \$27,656           Major Appliances (14)         \$1,369,267         \$1,708,273         \$339,006           Housewares (15)         \$294,501         \$367,404         \$72,903           Small Appliances         \$169,079         \$210,936         \$41,857           Luggage         \$57,421         \$71,645         \$14,224           Telephones and Accessories         \$338,997         \$422,824         \$83,827           Household Operations         \$1         \$1,741,161         \$2,712,892         \$470,731           Child Care         \$2,047,544         \$2,555,053         \$507,509           Lawn and Garden (16)         \$1,741,161<	Eyeglasses and Contact Lenses	\$327,001	\$407,905	\$80,904
Maintenance and Remodeling Services         \$10,626,098         \$13,256,560         \$2,630,462           Maintenance and Remodeling Materials (12)         \$2,241,864         \$2,796,850         \$554,986           Utilities, Fuel, and Public Services         \$15,927,148         \$19,868,779         \$3,941,631           Household Furnishings and Equipment         \$334,810         \$417,707         \$82,897           Furniture         \$2,193,352         \$2,736,397         \$543,045           Rugs         \$111,733         \$139,399         \$27,656           Major Appliances (14)         \$1,369,267         \$1,708,273         \$339,006           Housewares (15)         \$294,501         \$367,404         \$27,2903           Small Appliances         \$169,079         \$210,936         \$41,857           Luggage         \$57,421         \$71,645         \$14,224           Telephones and Accessories         \$338,997         \$422,824         \$83,827           Household Operations         \$2,047,544         \$2,555,053         \$507,509           Lawn and Garden (16)         \$1,741,161         \$2,171,892         \$430,731           Moving/Storage/Freight Express         \$221,780         \$27,57,905         \$547,958           Household Operations         \$2,242,824         \$	Home			
Maintenance and Remodeling Materials (12)         \$2,241,864         \$2,796,850         \$554,986           Utilities, Fuel, and Public Services         \$15,927,148         \$19,868,779         \$3,941,631           Household Furnishings and Equipment         \$334,810         \$417,707         \$82,897           Furniture         \$2,193,352         \$2,736,397         \$543,045           Rugs         \$111,733         \$139,389         \$27,656           Major Appliances (14)         \$1,369,267         \$1,708,273         \$339,006           Housewares (15)         \$294,501         \$367,404         \$72,903           Small Appliances         \$169,079         \$210,936         \$41,857           Lugage         \$57,421         \$71,645         \$14,224           Telephones and Accessories         \$338,997         \$422,824         \$83,827           Household Operations         \$100,000         \$1,741,611         \$2,171,892         \$430,731           Child Care         \$2,047,544         \$2,555,053         \$507,591           Law and Garden (16)         \$1,741,611         \$2,171,892         \$430,731           Moving/Storage/Freight Express         \$221,780         \$37,71,565         \$629,257           Tisurance         \$2,542,308         \$3,171,565	Mortgage Payment and Basics (11)	\$40,490,051	\$50,513,316	\$10,023,265
Utilities, Fuel, and Public Services	Maintenance and Remodeling Services	\$10,626,098	\$13,256,560	\$2,630,462
Utilities, Fuel, and Public Services	Maintenance and Remodeling Materials (12)	\$2,241,864	\$2,796,850	\$554,986
Household Textiles (13)		\$15,927,148	\$19,868,779	
Furniture         \$2,193,352         \$2,736,397         \$543,045           Rugs         \$111,733         \$139,389         \$27,656           Major Appliances (14)         \$1,369,267         \$1,708,273         \$339,006           Housewares (15)         \$294,501         \$367,404         \$72,903           Small Appliances         \$169,079         \$210,936         \$41,857           Lugage         \$57,421         \$71,645         \$14,224           Telephones and Accessories         \$338,997         \$422,824         \$83,827           Household Operations           Child Care         \$2,047,544         \$2,555,053         \$507,509           Lawn and Garden (16)         \$1,741,161         \$2,171,892         \$430,731           Moving/Storage/Freight Express         \$221,780         \$276,738         \$54,958           Housekeeping Supplies (17)         \$2,542,308         \$3,171,565         \$629,257           Insurance         \$2,212,494         \$2,759,905         \$547,411           Vehicle Insurance         \$5,992,365         \$7,476,015         \$1,483,650           Life/Other Insurance         \$13,677,026         \$17,061,075         \$3,384,049           Personal Care Products (18)         \$1,618,609	Household Furnishings and Equipment			
Rugs         \$111,733         \$139,389         \$27,656           Major Appliances (14)         \$1,369,267         \$1,708,273         \$339,006           Housewares (15)         \$294,501         \$367,404         \$72,903           Small Appliances         \$169,079         \$210,936         \$41,857           Luggage         \$57,421         \$71,645         \$14,224           Telephones and Accessories         \$338,997         \$422,824         \$83,827           Household Operations         \$2,047,544         \$2,555,053         \$507,509           Lawn and Garden (16)         \$1,741,161         \$2,171,892         \$430,731           Moving/Storage/Freight Express         \$221,780         \$276,738         \$54,958           Housekeeping Supplies (17)         \$2,542,308         \$3,171,565         \$629,257           Insurance         \$2,212,494         \$2,759,905         \$547,411           Vehicle Insurance         \$5,992,365         \$7,476,015         \$1,483,650           Life/Other Insurance         \$2,156,797         \$2,690,444         \$533,647           Health Insurance         \$13,677,026         \$17,061,075         \$3,384,049           Personal Care Products (18)         \$1,618,609         \$2,019,306         \$400,697	Household Textiles (13)	\$334,810	\$417,707	\$82,897
Major Appliances (14)         \$1,369,267         \$1,708,273         \$339,006           Housewares (15)         \$294,501         \$367,404         \$72,903           Small Appliances         \$169,079         \$210,936         \$41,857           Luggage         \$57,421         \$71,645         \$14,224           Telephones and Accessories         \$338,997         \$422,824         \$83,827           Household Operations         Telephones and Accessories         \$2,047,544         \$2,555,053         \$507,509           Lawn and Garden (16)         \$1,741,161         \$2,171,892         \$430,731           Moving/Storage/Freight Express         \$221,780         \$276,738         \$54,958           Housekeeping Supplies (17)         \$2,542,308         \$3,171,565         \$629,257           Insurance         \$2,512,494         \$2,759,905         \$547,411           Vehicle Insurance         \$5,992,365         \$7,476,015         \$1,483,650           Life/Other Insurance         \$13,677,026         \$17,061,075         \$3,384,049           Personal Care Products (18)         \$1,618,609         \$2,019,306         \$400,697           School Books and Supplies (19)         \$429,667         \$536,087         \$1064,20           Smoking Products         \$1,051,158	Furniture	\$2,193,352	\$2,736,397	\$543,045
Housewares (15)   \$294,501   \$367,404   \$72,903   \$3mall Appliances   \$169,079   \$210,936   \$41,857   \$14,224   \$210,936   \$41,857   \$14,224   \$210,936   \$41,857   \$210,936   \$41,857   \$210,936   \$41,224   \$210,936   \$41,224   \$224   \$224   \$224   \$224   \$224   \$224   \$224   \$224   \$224   \$224   \$224   \$224   \$224   \$225   \$224   \$224   \$224   \$225   \$224   \$224   \$224   \$225   \$224   \$224   \$225   \$224   \$224   \$225   \$224   \$224   \$225   \$224   \$225   \$225   \$224   \$224   \$225	Rugs	\$111,733	\$139,389	\$27,656
Small Appliances         \$169,079         \$210,936         \$41,857           Luggage         \$57,421         \$71,645         \$14,224           Telephones and Accessories         \$338,997         \$422,824         \$83,827           Household Operations         \$1,741,161         \$2,555,053         \$507,509           Lawn and Garden (16)         \$1,741,161         \$2,171,892         \$430,731           Moving/Storage/Freight Express         \$221,780         \$276,738         \$54,958           Housekeeping Supplies (17)         \$2,542,308         \$3,717,565         \$629,257           Insurance         \$2,212,494         \$2,759,905         \$547,411           Vehicle Insurance         \$5,992,365         \$7,476,015         \$1,483,650           Life/Other Insurance         \$2,156,797         \$2,690,444         \$533,647           Health Insurance         \$13,677,026         \$17,061,075         \$3,384,049           Personal Care Products (18)         \$1,618,609         \$2,019,306         \$400,697           School Books and Supplies (19)         \$429,667         \$536,087         \$106,420           Smoking Products         \$1,051,158         \$1,311,028         \$2,236,170           Gasoline and Motor Oil         \$7,739,730         \$9,655,930 <td< td=""><td>Major Appliances (14)</td><td>\$1,369,267</td><td></td><td>\$339,006</td></td<>	Major Appliances (14)	\$1,369,267		\$339,006
Luggage         \$57,421         \$71,645         \$14,224           Telephones and Accessories         \$338,997         \$422,824         \$83,827           Household Operations         \$5,047,544         \$2,555,053         \$507,509           Lawn and Garden (16)         \$1,741,161         \$2,171,892         \$430,731           Moving/Storage/Freight Express         \$221,780         \$276,738         \$54,958           Housekeeping Supplies (17)         \$2,542,308         \$3,171,565         \$629,257           Insurance         \$2,212,494         \$2,759,905         \$547,411           Vehicle Insurance         \$5,992,365         \$7,476,015         \$1,483,650           Life/Other Insurance         \$2,156,797         \$2,690,444         \$533,647           Health Insurance         \$13,677,026         \$17,061,075         \$3,384,049           Personal Care Products (18)         \$1,618,609         \$2,019,306         \$400,697           School Books and Supplies (19)         \$429,667         \$536,087         \$106,420           Smoking Products         \$1,051,158         \$1,311,028         \$259,870           Transportation         \$7,739,730         \$9,655,930         \$1,916,200           Vehicle Maintenance and Repairs         \$3,683,794         \$4,595,675				
Telephones and Accessories         \$338,997         \$422,824         \$83,827           Household Operations         Child Care         \$2,047,544         \$2,555,053         \$507,509           Lawn and Garden (16)         \$1,741,161         \$2,171,892         \$430,731           Moving/Storage/Freight Express         \$221,780         \$276,738         \$54,958           Housekeeping Supplies (17)         \$2,542,308         \$3,171,565         \$629,257           Insurance         \$2,212,494         \$2,759,905         \$547,411           Vehicle Insurance         \$5,992,365         \$7,476,015         \$1,483,650           Life/Other Insurance         \$13,677,026         \$17,061,075         \$3,384,049           Personal Care Products (18)         \$1,618,609         \$2,019,306         \$400,697           School Books and Supplies (19)         \$429,667         \$536,087         \$106,420           Smoking Products         \$1,051,158         \$1,311,028         \$259,870           Transportation         \$7,739,730         \$9,655,930         \$1,916,200           Qasoline and Motor Oil         \$7,739,730         \$9,655,930         \$1,916,200           Vehicle Maintenance and Repairs         \$3,683,794         \$4,595,675         \$911,881           Travel	Small Appliances	\$169,079	\$210,936	\$41,857
Household Operations   Child Care	Luggage	\$57,421	\$71,645	\$14,224
Child Care         \$2,047,544         \$2,555,053         \$507,509           Lawn and Garden (16)         \$1,741,161         \$2,171,892         \$430,731           Moving/Storage/Freight Express         \$221,780         \$276,738         \$54,958           Housekeeping Supplies (17)         \$2,542,308         \$3,171,565         \$629,257           Insurance           Owners and Renters Insurance         \$2,212,494         \$2,759,905         \$547,411           Vehicle Insurance         \$5,992,365         \$7,476,015         \$1,483,650           Life/Other Insurance         \$2,156,797         \$2,690,444         \$533,647           Health Insurance         \$13,677,026         \$17,061,075         \$3,384,049           Personal Care Products (18)         \$1,618,609         \$2,019,306         \$400,697           School Books and Supplies (19)         \$429,667         \$536,087         \$106,420           Smoking Products         \$1,051,158         \$1,311,028         \$259,870           Transportation         \$7,739,730         \$9,655,930         \$1,916,200           Vehicle Maintenance and Repairs         \$3,683,794         \$4,595,675         \$911,881           Travel           Airline Fares         \$2,200,591         \$2,745,574	Telephones and Accessories	\$338,997	\$422,824	\$83,827
Lawn and Garden (16)         \$1,741,161         \$2,171,892         \$430,731           Moving/Storage/Freight Express         \$221,780         \$276,738         \$54,958           Housekeeping Supplies (17)         \$2,542,308         \$3,171,565         \$629,257           Insurance           Owners and Renters Insurance         \$2,212,494         \$2,759,905         \$547,411           Vehicle Insurance         \$5,992,365         \$7,476,015         \$1,483,650           Life/Other Insurance         \$2,156,797         \$2,690,444         \$533,647           Health Insurance         \$13,677,026         \$17,061,075         \$3,384,049           Personal Care Products (18)         \$1,618,609         \$2,019,306         \$400,697           School Books and Supplies (19)         \$429,667         \$536,087         \$106,420           Smoking Products         \$1,051,158         \$1,311,028         \$259,870           Transportation           Payments on Vehicles excluding Leases         \$9,031,042         \$11,267,212         \$2,236,170           Gasoline and Motor Oil         \$7,739,730         \$9,655,930         \$1,916,200           Vehicle Maintenance and Repairs         \$3,683,794         \$4,595,675         \$911,881           Travel	Household Operations			
Moving/Storage/Freight Express         \$221,780         \$276,738         \$54,958           Housekeeping Supplies (17)         \$2,542,308         \$3,171,565         \$629,257           Insurance         \$2,212,494         \$2,759,905         \$547,411           Vehicle Insurance         \$5,992,365         \$7,476,015         \$1,483,650           Life/Other Insurance         \$2,156,797         \$2,690,444         \$533,647           Health Insurance         \$13,677,026         \$17,061,075         \$3,384,049           Personal Care Products (18)         \$1,618,609         \$2,019,306         \$400,697           School Books and Supplies (19)         \$429,667         \$536,087         \$106,420           Smoking Products         \$1,051,158         \$1,311,028         \$259,870           Transportation         \$9,031,042         \$11,267,212         \$2,236,170           Gasoline and Motor Oil         \$7,739,730         \$9,655,930         \$1,916,200           Vehicle Maintenance and Repairs         \$3,683,794         \$4,595,675         \$911,881           Travel         Airline Fares         \$2,200,591         \$2,745,574         \$544,983           Lodging on Trips         \$194,641         \$3,180,449         \$631,045	Child Care	\$2,047,544	\$2,555,053	\$507,509
Housekeeping Supplies (17)	Lawn and Garden (16)	\$1,741,161	\$2,171,892	\$430,731
Nowners and Renters Insurance	Moving/Storage/Freight Express	\$221,780	\$276,738	\$54,958
Owners and Renters Insurance         \$2,212,494         \$2,759,905         \$547,411           Vehicle Insurance         \$5,992,365         \$7,476,015         \$1,483,650           Life/Other Insurance         \$2,156,797         \$2,690,444         \$533,647           Health Insurance         \$13,677,026         \$17,061,075         \$3,384,049           Personal Care Products (18)         \$1,618,609         \$2,019,306         \$400,697           School Books and Supplies (19)         \$429,667         \$536,087         \$106,420           Smoking Products         \$1,051,158         \$1,311,028         \$259,870           Transportation         \$9,031,042         \$11,267,212         \$2,236,170           Gasoline and Motor Oil         \$7,739,730         \$9,655,930         \$1,916,200           Vehicle Maintenance and Repairs         \$3,683,794         \$4,595,675         \$911,881           Travel         \$1,051,158         \$2,745,574         \$544,983           Lodging on Trips         \$2,549,404         \$3,180,449         \$631,045           Auto/Truck Rental on Trips         \$194,641         \$242,857         \$48,216	Housekeeping Supplies (17)	\$2,542,308	\$3,171,565	\$629,257
Vehicle Insurance         \$5,992,365         \$7,476,015         \$1,483,650           Life/Other Insurance         \$2,156,797         \$2,690,444         \$533,647           Health Insurance         \$13,677,026         \$17,061,075         \$3,384,049           Personal Care Products (18)         \$1,618,609         \$2,019,306         \$400,697           School Books and Supplies (19)         \$429,667         \$536,087         \$106,420           Smoking Products         \$1,051,158         \$1,311,028         \$259,870           Transportation           Payments on Vehicles excluding Leases         \$9,031,042         \$11,267,212         \$2,236,170           Gasoline and Motor Oil         \$7,739,730         \$9,655,930         \$1,916,200           Vehicle Maintenance and Repairs         \$3,683,794         \$4,595,675         \$911,881           Travel           Airline Fares         \$2,200,591         \$2,745,574         \$544,983           Lodging on Trips         \$2,549,404         \$3,180,449         \$631,045           Auto/Truck Rental on Trips         \$194,641         \$242,857         \$48,216	Insurance			
Life/Other Insurance       \$2,156,797       \$2,690,444       \$533,647         Health Insurance       \$13,677,026       \$17,061,075       \$3,384,049         Personal Care Products (18)       \$1,618,609       \$2,019,306       \$400,697         School Books and Supplies (19)       \$429,667       \$536,087       \$106,420         Smoking Products       \$1,051,158       \$1,311,028       \$259,870         Transportation         Payments on Vehicles excluding Leases       \$9,031,042       \$11,267,212       \$2,236,170         Gasoline and Motor Oil       \$7,739,730       \$9,655,930       \$1,916,200         Vehicle Maintenance and Repairs       \$3,683,794       \$4,595,675       \$911,881         Travel         Airline Fares       \$2,200,591       \$2,745,574       \$544,983         Lodging on Trips       \$2,549,404       \$3,180,449       \$631,045         Auto/Truck Rental on Trips       \$194,641       \$242,857       \$48,216	Owners and Renters Insurance	\$2,212,494	\$2,759,905	\$547,411
Health Insurance       \$13,677,026       \$17,061,075       \$3,384,049         Personal Care Products (18)       \$1,618,609       \$2,019,306       \$400,697         School Books and Supplies (19)       \$429,667       \$536,087       \$106,420         Smoking Products       \$1,051,158       \$1,311,028       \$259,870         Transportation         Payments on Vehicles excluding Leases       \$9,031,042       \$11,267,212       \$2,236,170         Gasoline and Motor Oil       \$7,739,730       \$9,655,930       \$1,916,200         Vehicle Maintenance and Repairs       \$3,683,794       \$4,595,675       \$911,881         Travel         Airline Fares       \$2,200,591       \$2,745,574       \$544,983         Lodging on Trips       \$2,549,404       \$3,180,449       \$631,045         Auto/Truck Rental on Trips       \$194,641       \$242,857       \$48,216	Vehicle Insurance	\$5,992,365	\$7,476,015	\$1,483,650
Personal Care Products (18)         \$1,618,609         \$2,019,306         \$400,697           School Books and Supplies (19)         \$429,667         \$536,087         \$106,420           Smoking Products         \$1,051,158         \$1,311,028         \$259,870           Transportation           Payments on Vehicles excluding Leases         \$9,031,042         \$11,267,212         \$2,236,170           Gasoline and Motor Oil         \$7,739,730         \$9,655,930         \$1,916,200           Vehicle Maintenance and Repairs         \$3,683,794         \$4,595,675         \$911,881           Travel           Airline Fares         \$2,200,591         \$2,745,574         \$544,983           Lodging on Trips         \$2,549,404         \$3,180,449         \$631,045           Auto/Truck Rental on Trips         \$194,641         \$242,857         \$48,216	Life/Other Insurance	\$2,156,797	\$2,690,444	\$533,647
School Books and Supplies (19)       \$429,667       \$536,087       \$106,420         Smoking Products       \$1,051,158       \$1,311,028       \$259,870         Transportation         Payments on Vehicles excluding Leases       \$9,031,042       \$11,267,212       \$2,236,170         Gasoline and Motor Oil       \$7,739,730       \$9,655,930       \$1,916,200         Vehicle Maintenance and Repairs       \$3,683,794       \$4,595,675       \$911,881         Travel         Airline Fares       \$2,200,591       \$2,745,574       \$544,983         Lodging on Trips       \$2,549,404       \$3,180,449       \$631,045         Auto/Truck Rental on Trips       \$194,641       \$242,857       \$48,216	Health Insurance	\$13,677,026	\$17,061,075	\$3,384,049
Smoking Products         \$1,051,158         \$1,311,028         \$259,870           Transportation           Payments on Vehicles excluding Leases         \$9,031,042         \$11,267,212         \$2,236,170           Gasoline and Motor Oil         \$7,739,730         \$9,655,930         \$1,916,200           Vehicle Maintenance and Repairs         \$3,683,794         \$4,595,675         \$911,881           Travel           Airline Fares         \$2,200,591         \$2,745,574         \$544,983           Lodging on Trips         \$2,549,404         \$3,180,449         \$631,045           Auto/Truck Rental on Trips         \$194,641         \$242,857         \$48,216	Personal Care Products (18)	\$1,618,609	\$2,019,306	\$400,697
Transportation         Payments on Vehicles excluding Leases       \$9,031,042       \$11,267,212       \$2,236,170         Gasoline and Motor Oil       \$7,739,730       \$9,655,930       \$1,916,200         Vehicle Maintenance and Repairs       \$3,683,794       \$4,595,675       \$911,881         Travel         Airline Fares       \$2,200,591       \$2,745,574       \$544,983         Lodging on Trips       \$2,549,404       \$3,180,449       \$631,045         Auto/Truck Rental on Trips       \$194,641       \$242,857       \$48,216	School Books and Supplies (19)	\$429,667	\$536,087	\$106,420
Payments on Vehicles excluding Leases       \$9,031,042       \$11,267,212       \$2,236,170         Gasoline and Motor Oil       \$7,739,730       \$9,655,930       \$1,916,200         Vehicle Maintenance and Repairs       \$3,683,794       \$4,595,675       \$911,881         Travel         Airline Fares       \$2,200,591       \$2,745,574       \$544,983         Lodging on Trips       \$2,549,404       \$3,180,449       \$631,045         Auto/Truck Rental on Trips       \$194,641       \$242,857       \$48,216	Smoking Products	\$1,051,158	\$1,311,028	\$259,870
Gasoline and Motor Oil       \$7,739,730       \$9,655,930       \$1,916,200         Vehicle Maintenance and Repairs       \$3,683,794       \$4,595,675       \$911,881         Travel         Airline Fares       \$2,200,591       \$2,745,574       \$544,983         Lodging on Trips       \$2,549,404       \$3,180,449       \$631,045         Auto/Truck Rental on Trips       \$194,641       \$242,857       \$48,216	Transportation			
Vehicle Maintenance and Repairs       \$3,683,794       \$4,595,675       \$911,881         Travel       \$2,200,591       \$2,745,574       \$544,983         Lodging on Trips       \$2,549,404       \$3,180,449       \$631,045         Auto/Truck Rental on Trips       \$194,641       \$242,857       \$48,216	Payments on Vehicles excluding Leases	\$9,031,042	\$11,267,212	\$2,236,170
Travel         Airline Fares       \$2,200,591       \$2,745,574       \$544,983         Lodging on Trips       \$2,549,404       \$3,180,449       \$631,045         Auto/Truck Rental on Trips       \$194,641       \$242,857       \$48,216	Gasoline and Motor Oil	\$7,739,730	\$9,655,930	\$1,916,200
Airline Fares       \$2,200,591       \$2,745,574       \$544,983         Lodging on Trips       \$2,549,404       \$3,180,449       \$631,045         Auto/Truck Rental on Trips       \$194,641       \$242,857       \$48,216	Vehicle Maintenance and Repairs	\$3,683,794	\$4,595,675	\$911,881
Lodging on Trips       \$2,549,404       \$3,180,449       \$631,045         Auto/Truck Rental on Trips       \$194,641       \$242,857       \$48,216				
Auto/Truck Rental on Trips \$194,641 \$242,857 \$48,216	Airline Fares		\$2,745,574	\$544,983
	Lodging on Trips	\$2,549,404	\$3,180,449	\$631,045
Food and Drink on Trips \$2,083,854 \$2,599,757 \$515,903	· · · · · · · · · · · · · · · · · · ·			
	Food and Drink on Trips	\$2,083,854	\$2,599,757	\$515,903

Data Note: The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may Source: Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bu

October 25, 2021



### Retail Demand Outlook

Rolesville Town, NC 2 Rolesville Town, NC (3757640) Geography: Place Prepared by Esri

(1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.

- (2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

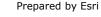
**Data Note:** The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. **Source:** Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

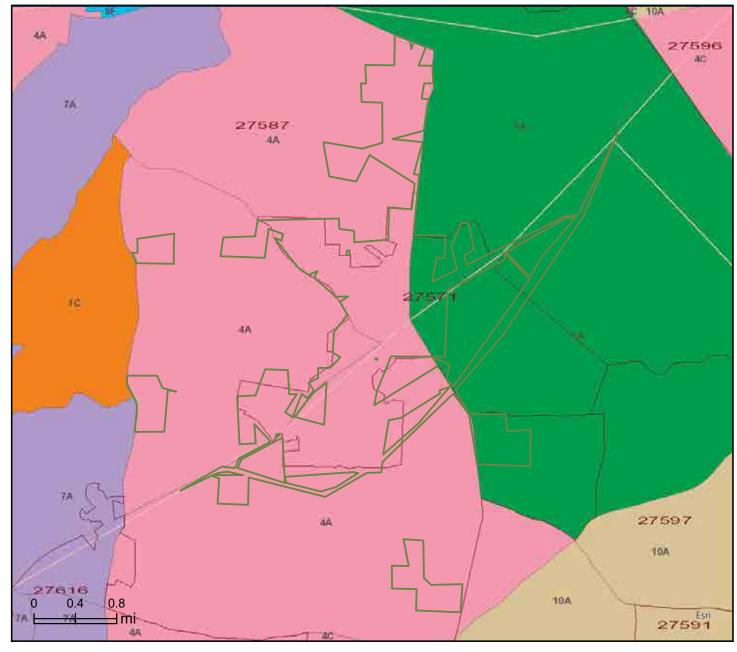
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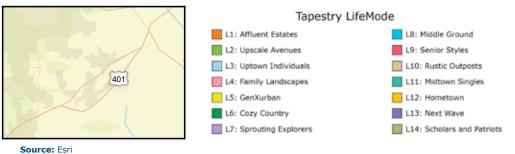
### **Dominant Tapestry Map**

Rolesville Town, NC 2 Rolesville Town, NC (3757640)

Geography: Place







October 25, 2021

October 25, 2021



### Dominant Tapestry Map

Rolesville Town, NC 2 Rolesville Town, NC (3757640)

Geography: Place

Prepared by Esri

### **Tapestry Segmentation**

Tapestry Segmentation represents the latest generation of market segmentation systems that began over 30 years ago. The 68-segment Tapestry Segmentation system classifies U.S. neighborhoods based on their socioeconomic and demographic composition. Each segment is identified by its two-digit Segment Code. Match the two-digit segment labels on the map to the list below. Click each segment below for a detailed description.

Segment 1A (Top Tier)	Segment 8C (Bright Young Professionals)
Segment 1B (Professional Pride)	Segment 8D (Downtown Melting Pot)
Segment 1C (Boomburbs)	Segment 8E (Front Porches)
Segment 1D (Savvy Suburbanites)	Segment 8F (Old and Newcomers)
Segment 1E (Exurbanites)	Segment 8G (Hometown Heritage)
Segment 2A (Urban Chic)	Segment 9A (Silver & Gold)
Segment 2B (Pleasantville)	Segment 9B (Golden Years)
Segment 2C (Pacific Heights)	Segment 9C (The Elders)
Segment 2D (Enterprising Professionals)	Segment 9D (Senior Escapes)
Segment 3A (Laptops and Lattes)	Segment 9E (Retirement Communities)
Segment 3B (Metro Renters)	Segment 9F (Social Security Set)
Segment 3C (Trendsetters)	Segment 10A (Southern Satellites)
Segment 4A (Workday Drive)	Segment 10B (Rooted Rural)
Segment 4B (Home Improvement)	Segment 10C (Economic BedRock)
Segment 4C (Middleburg)	Segment 10D (Down the Road)
Segment 5A (Comfortable Empty Nesters)	Segment 10E (Rural Bypasses)
Segment 5B (In Style)	Segment 11A (City Strivers)
Segment 5C (Parks and Rec)	Segment 11B (Young and Restless)
Segment 5D (Rustbelt Traditions)	Segment 11C (Metro Fusion)
Segment 5E (Midlife Constants)	Segment 11D (Set to Impress)
Segment 6A (Green Acres)	Segment 11E (City Commons)
Segment 6B (Salt of the Earth)	Segment 12A (Family Foundations)
Segment 6C (The Great Outdoors)	Segment 12B (Traditional Living)
Segment 6D (Prairie Living)	Segment 12C (Small Town Simplicity)
Segment 6E (Rural Resort Dwellers)	Segment 12D (Modest Income Homes)
Segment 6F (Heartland Communities)	Segment 13A (Diverse Convergence)
Segment 7A (Up and Coming Families)	Segment 13B (Family Extensions)
Segment 7B (Urban Villages)	Segment 13C (NeWest Residents)
Segment 7C (Urban Edge Families)	Segment 13D (Fresh Ambitions)
Segment 7D (Forging Opportunity)	Segment 13E (High Rise Renters)
Segment 7E (Farm to Table)	Segment 14A (Military Proximity)
Segment 7F (Southwestern Families)	Segment 14B (College Towns)
Segment 8A (City Lights)	Segment 14C (Dorms to Diplomas)
Segment 8B (Emerald City)	Segment 15 (Unclassified)

Source: Esri

October 25, 2021



### Housing Profile

403 S Main St, Rolesville, North Carolina, 27571 Ring: 1 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

Population		Households	
2010 Total Population	2,332	2021 Median Household Income	\$93,539
2021 Total Population	4,258	2026 Median Household Income	\$102,701
2026 Total Population	4,848	2021-2026 Annual Rate	1.89%
2021-2026 Annual Rate	2.63%		

	Census	s 2010	20	21	20	26
Housing Units by Occupancy Status and Tenure	Number	Percent	Number	Percent	Number	Percent
Total Housing Units	861	100.0%	1,599	100.0%	1,811	100.0%
Occupied	790	91.8%	1,496	93.6%	1,696	93.6%
Owner	682	79.2%	1,356	84.8%	1,545	85.3%
Renter	108	12.5%	140	8.8%	151	8.3%
Vacant	71	8.2%	103	6.4%	115	6.4%

	20	021	20	26
Owner Occupied Housing Units by Value	Number	Percent	Number	Percent
Total	1,356	100.0%	1,545	100.0%
<\$50,000	24	1.8%	8	0.5%
\$50,000-\$99,999	16	1.2%	5	0.3%
\$100,000-\$149,999	20	1.5%	6	0.4%
\$150,000-\$199,999	116	8.6%	57	3.7%
\$200,000-\$249,999	199	14.7%	165	10.7%
\$250,000-\$299,999	185	13.6%	202	13.1%
\$300,000-\$399,999	456	33.6%	616	39.9%
\$400,000-\$499,999	244	18.0%	363	23.5%
\$500,000-\$749,999	67	4.9%	91	5.9%
\$750,000-\$999,999	6	0.4%	6	0.4%
\$1,000,000-\$1,499,999	0	0.0%	0	0.0%
\$1,500,000-\$1,999,999	19	1.4%	22	1.4%
\$2,000,000+	4	0.3%	4	0.3%
Median Value	\$325,877		\$353,490	
Average Value	\$353,263		\$383,528	

Census 2010 Housing Units	Number	Percent
Total	861	100.0%
In Urbanized Areas	535	62.1%
In Urban Clusters	0	0.0%
Rural Housing Units	326	37.9%

Data Note: Persons of Hispanic Origin may be of any race. Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.



### Housing Profile

403 S Main St, Rolesville, North Carolina, 27571 Ring: 1 mile radius

Prepared by Esri

Latitude: 35.91812 Longitude: -78.46488

Census 2010 Owner Occupied Housing Units by Mortgage Status	Number	Percent
Total	682	100.0%
Owned with a Mortgage/Loan	581	85.2%
Owned Free and Clear	101	14.8%

### Census 2010 Vacant Housing Units by Status

	Hullibel	Fercent
Total	59	100.0%
For Rent	6	10.2%
Rented- Not Occupied	0	0.0%
For Sale Only	22	37.3%
Sold - Not Occupied	3	5.1%
Seasonal/Recreational/Occasional Use	7	11.9%
For Migrant Workers	0	0.0%
Other Vacant	21	35.6%

### Census 2010 Occupied Housing Units by Age of Householder and Home Ownership

		Owner (	Occupied Units
	Occupied Units	Number	% of Occupied
Total	791	682	86.2%
15-24	10	4	40.0%
25-34	118	97	82.2%
35-44	224	197	87.9%
45-54	195	170	87.2%
55-64	124	109	87.9%
65-74	73	64	87.7%
75-84	37	33	89.2%
85+	10	8	80.0%

### Census 2010 Occupied Housing Units by Race/Ethnicity of Householder and Home Ownership

		Owner Occupied Units		
	Occupied Units	Number	% of Occupied	
Total	791	682	86.2%	
White Alone	586	511	87.2%	
Black/African American Alone	170	144	84.7%	
American Indian/Alaska Native	2	1	50.0%	
Asian Alone	13	12	92.3%	
Pacific Islander Alone	0	0	0.0%	
Other Race Alone	13	8	61.5%	
Two or More Races	7	6	85.7%	
Hispanic Origin	37	27	73.0%	

### Census 2010 Occupied Housing Units by Size and Home Ownership

		Owner	Occupied Units
	Occupied Units	Number	% of Occupied
Total	789	681	86.3%
1-Person	115	88	76.5%
2-Person	249	223	89.6%
3-Person	166	139	83.7%
4-Person	170	156	91.8%
5-Person	54	47	87.0%
6-Person	26	21	80.8%
7+ Person	9	7	77.8%

### 2021 Housing Affordability

Housing Affordability Index 158
Percent of Income for Mortgage 14.6%

Data Note: Persons of Hispanic Origin may be of any race.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.



### Housing Profile

403 S Main St, Rolesville, North Carolina, 27571 Ring: 3 mile radius

Prepared by Esri

Latitude: 35.91812 Longitude: -78.46488

Population		Households	
2010 Total Population	15,037	2021 Median Household Income	\$105,576
2021 Total Population	25,373	2026 Median Household Income	\$113,030
2026 Total Population	28,561	2021-2026 Annual Rate	1.37%
2021-2026 Annual Rate	2.40%		

	Census	s 2010	20	21	20	26
Housing Units by Occupancy Status and Tenure	Number	Percent	Number	Percent	Number	Percent
Total Housing Units	5,429	100.0%	8,939	100.0%	9,994	100.0%
Occupied	5,079	93.6%	8,418	94.2%	9,457	94.6%
Owner	4,389	80.8%	7,684	86.0%	8,675	86.8%
Renter	690	12.7%	734	8.2%	782	7.8%
Vacant	350	6.4%	522	5.8%	537	5.4%

	20	2021 20		26
Owner Occupied Housing Units by Value	Number	Percent	Number	Percent
Total	7,684	100.0%	8,676	100.0%
<\$50,000	92	1.2%	32	0.4%
\$50,000-\$99,999	63	0.8%	16	0.2%
\$100,000-\$149,999	112	1.5%	33	0.4%
\$150,000-\$199,999	440	5.7%	205	2.4%
\$200,000-\$249,999	720	9.4%	572	6.6%
\$250,000-\$299,999	1,189	15.5%	1,207	13.9%
\$300,000-\$399,999	2,482	32.3%	3,073	35.4%
\$400,000-\$499,999	1,708	22.2%	2,381	27.4%
\$500,000-\$749,999	722	9.4%	992	11.4%
\$750,000-\$999,999	83	1.1%	88	1.0%
\$1,000,000-\$1,499,999	5	0.1%	5	0.1%
\$1,500,000-\$1,999,999	36	0.5%	40	0.5%
\$2,000,000+	32	0.4%	32	0.4%
Median Value	\$349,396		\$373,967	
Average Value	\$376,031		\$402,821	

Census 2010 Housing Units	Number	Percent
Total	5,429	100.0%
In Urbanized Areas	3,934	72.5%
In Urban Clusters	0	0.0%
Rural Housing Units	1,495	27.5%

**Data Note:** Persons of Hispanic Origin may be of any race. **Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.





For Migrant Workers

Other Vacant

### Housing Profile

403 S Main St, Rolesville, North Carolina, 27571 Ring: 3 mile radius

Prepared by Esri

0.6%

29.6%

Latitude: 35.91812 Longitude: -78.46488

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Census 2010 Owner Occupied Housing Units by Mortgage Status	Number	Percent
Total	4,389	100.0%
Owned with a Mortgage/Loan	3,783	86.2%
Owned Free and Clear	606	13.8%
Census 2010 Vacant Housing Units by Status		
	Number	Percent
Total	335	100.0%
For Rent	45	13.4%
Rented- Not Occupied	5	1.5%
For Sale Only	126	37.6%
Sold - Not Occupied	11	3.3%
Seasonal/Recreational/Occasional Use	47	14.0%
•		

Cer	Census 2010 Occupied Housing Units by Age of Householder and Home Ownership					
		Owner	Occupied Units			
	Occupied Units	Number	% of Occupied			
Tota	5,079	4,389	86.4%			
1	5-24 71	28	39.4%			
2	5-34 683	532	77.9%			
3	5-44 1,532	1,341	87.5%			
4	5-54 1,312	1,169	89.1%			
5	5-64 777	698	89.8%			
6	5-74 475	426	89.7%			
7	5-84 181	159	87.8%			
8	5+ 48	36	75.0%			

Census 2010 Occupied Housing Units by Race/Ethnicity of Householder and Home Ownership					
		Owner Occupied Units			
	Occupied Units	Number	% of Occupied		
Total	5,079	4,388	86.4%		
White Alone	4,034	3,534	87.6%		
Black/African American Alone	814	680	83.5%		
American Indian/Alaska Native	15	11	73.3%		
Asian Alone	91	81	89.0%		
Pacific Islander Alone	2	2	100.0%		
Other Race Alone	69	38	55.1%		
Two or More Races	54	42	77.8%		
Hispanic Origin	219	150	68.5%		

Census 2010 Occupied Housing Units by Size and Home Ownership			
		Owner C	Occupied Units
	Occupied Units	Number	% of Occupied
Total	5,079	4,388	86.4%
1-Person	738	552	74.8%
2-Person	1,562	1,384	88.6%
3-Person	1,008	864	85.7%
4-Person	1,146	1,043	91.0%
5-Person	421	376	89.3%
6-Person	154	132	85.7%
7+ Person	50	37	74.0%
2021 Housing Affordability			
Housing Affordability Index	165		
Percent of Income for Mortgage	13.9%		

Data Note: Persons of Hispanic Origin may be of any race.

**Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.



### **Housing Profile**

403 S Main St, Rolesville, North Carolina, 27571 Ring: 5 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

Population		Households	
2010 Total Population	50,533	2021 Median Household Income	\$92,723
2021 Total Population	74,751	2026 Median Household Income	\$103,125
2026 Total Population	84,400	2021-2026 Annual Rate	2.15%
2021-2026 Annual Rate	2.46%		

	Census	s 2010	20	21	20	26
Housing Units by Occupancy Status and Tenure	Number	Percent	Number	Percent	Number	Percent
Total Housing Units	18,973	100.0%	27,943	100.0%	31,480	100.0%
Occupied	17,741	93.5%	26,303	94.1%	29,675	94.3%
Owner	14,194	74.8%	21,819	78.1%	24,808	78.8%
Renter	3,547	18.7%	4,484	16.0%	4,867	15.5%
Vacant	1,232	6.5%	1,639	5.9%	1,806	5.7%

	20	)21	20	26
Owner Occupied Housing Units by Value	Number	Percent	Number	Percent
Total	21,820	100.0%	24,807	100.0%
<\$50,000	280	1.3%	105	0.4%
\$50,000-\$99,999	182	0.8%	55	0.2%
\$100,000-\$149,999	592	2.7%	210	0.8%
\$150,000-\$199,999	2,006	9.2%	1,068	4.3%
\$200,000-\$249,999	3,032	13.9%	2,675	10.8%
\$250,000-\$299,999	4,357	20.0%	5,020	20.2%
\$300,000-\$399,999	6,143	28.2%	8,151	32.9%
\$400,000-\$499,999	3,089	14.2%	4,489	18.1%
\$500,000-\$749,999	1,816	8.3%	2,670	10.8%
\$750,000-\$999,999	204	0.9%	241	1.0%
\$1,000,000-\$1,499,999	20	0.1%	21	0.1%
\$1,500,000-\$1,999,999	48	0.2%	52	0.2%
\$2,000,000+	51	0.2%	50	0.2%
Median Value	\$307,504		\$340,124	
Average Value	\$339,295		\$370,240	

Census 2010 Housing Units	Number	Percent
Total	18,973	100.0%
In Urbanized Areas	15,465	81.5%
In Urban Clusters	0	0.0%
Rural Housing Units	3,508	18.5%

**Data Note:** Persons of Hispanic Origin may be of any race. **Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.



	403 S Main St, Rolesville, North Carolina, 2 Ring: 5 mile radius	7571		Prepared by I atitude: 35.918 gitude: -78.464
			LOI	igitude: -78.464
Census 2010 Owner Occ	upied Housing Units by Mortgage Status		Number	Percen
Total	upica floasing office by Floregage Status		14,194	100.09
Owned with a Mortgag	e/I nan		12,435	87.69
Owned Free and Clear	e, Loan		1,759	12.49
Census 2010 Vacant Hou	ising Units by Status			
	<b></b>		Number	Percen
Total			1,220	100.09
For Rent			316	25.99
Rented- Not Occupied			26	2.19
For Sale Only			375	30.79
Sold - Not Occupied			45	3.79
Seasonal/Recreational	/Occasional Use		108	8.99
For Migrant Workers	- 000a5i6iiai 000		6	0.59
Other Vacant			344	28.29
Census 2010 Occupied H	ousing Units by Age of Householder and Hon	ne Ownershin		
census 2010 occupied i	ousing ones by Age of Householder and Hon	iie Ownersiiip	Owner C	Occupied Units
		Occupied Units	Number	% of Occupie
Total		17,741	14,194	80.09
15-24		343	112	32.79
25-34		2,994	2,134	71.39
35-44		5,187	4,341	83.79
45-54		4,239	3,600	84.99
55-64		2,581	2,193	85.09
65-74		1,479	1,219	82.49
75-84		698	489	70.19
85+		220	106	48.29
Census 2010 Occupied H	ousing Units by Race/Ethnicity of Household	ler and Home Ownershin		
		р	Owner C	Occupied Units
		Occupied Units	Number	% of Occupie
Total		17,741	14,194	80.09
White Alone		13,036	10,816	83.09
Black/African America	n Alone	3,661	2,618	71.59
American Indian/Alask		66	43	65.29
Asian Alone		420	359	85.59
Pacific Islander Alone		5	4	80.09
Other Race Alone		317	185	58.49
Two or More Races		236	169	71.69
Hispanic Origin		913	625	68.5%
· -				
Census 2010 Occupied H	ousing Units by Size and Home Ownership		<b>0</b>	
			Owner C	Occupied Units

		Owner	occupied Units
	Occupied Units	Number	% of Occupied
Total	17,741	14,194	80.0%
1-Person	3,300	2,194	66.5%
2-Person	5,452	4,530	83.1%
3-Person	3,424	2,784	81.3%
4-Person	3,479	3,011	86.5%
5-Person	1,409	1,169	83.0%
6-Person	474	369	77.8%
7+ Person	203	137	67.5%

### 2021 Housing Affordability

Housing Affordability Index 165 13.9% Percent of Income for Mortgage

Data Note: Persons of Hispanic Origin may be of any race.

**Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.



### Market Profile

403 S Main St, Rolesville, North Carolina, 27571 Rings: 1, 3, 5 mile radii

Prepared by Esri

Latitude: 35.91812 Longitude: -78.46488

		Lo	ongitude: -78.46488
	1 mile	3 miles	5 miles
Population Summary			
2000 Total Population	955	6,390	24,267
2010 Total Population	2,332	15,037	50,533
2021 Total Population	4,258	25,373	74,751
2021 Group Quarters	0	5	254
2026 Total Population	4,848	28,561	84,400
2021-2026 Annual Rate	2.63%	2.40%	2.46%
2021 Total Daytime Population	3,952	21,122	65,889
Workers	1,788	8,260	27,945
Residents	2,164	12,862	37,944
Household Summary			·
2000 Households	346	2,235	8,684
2000 Average Household Size	2.76	2.86	2.77
2010 Households	790	5,079	17,741
2010 Average Household Size	2.95	2.96	2.83
2021 Households	1,496	8,417	26,304
2021 Average Household Size	2.85	3.01	2.83
2026 Households	1,696	9,457	29,674
2026 Average Household Size	2.86	3.02	2.84
2021-2026 Annual Rate	2.54%	2.36%	2.44%
2010 Families	646	4,179	13,695
2010 Average Family Size	3.27	3.29	3.25
2021 Families	1,206	6,819	19,942
2021 Average Family Size	3.17	3.37	3.28
2026 Families	1,364	7,640	22,401
2026 Average Family Size	3.19	3.38	3.29
2021-2026 Annual Rate	2.49%	2.30%	2.35%
Housing Unit Summary	211370	2.30 %	2133 70
2000 Housing Units	378	2,390	9,366
Owner Occupied Housing Units	75.4%	79.7%	75.5%
Renter Occupied Housing Units	16.1%	13.8%	17.3%
Vacant Housing Units	8.5%	6.5%	7.3%
2010 Housing Units	861	5,429	18,973
Owner Occupied Housing Units	79.2%	80.8%	74.8%
Renter Occupied Housing Units	12.5%	12.7%	18.7%
Vacant Housing Units	8.2%	6.4%	6.5%
2021 Housing Units	1,599	8,939	27,943
Owner Occupied Housing Units	84.8%	86.0%	78.1%
Renter Occupied Housing Units	8.8%	8.2%	16.0%
Vacant Housing Units	6.4%	5.8%	5.9%
3	1,811	9,994	31,480
2026 Housing Units Owner Occupied Housing Units	85.3%	86.8%	78.8%
Renter Occupied Housing Units  Vacant Housing Units	8.3% 6.4%	7.8% 5.4%	15.5% 5.7%
Median Household Income	0.470	3.470	5.770
2021	\$93,539	\$105,576	\$92,723
2026	\$102,701	\$113,030	\$103,125
Median Home Value	\$102,701	\$113,030	Ψ105,125
	\$325,877	\$349,396	\$307,504
2021 2026	\$353,490	\$373,967	\$340,124
Per Capita Income	φυυυ,+συ	φυ/υ,συ/	\$340,124
2021	\$36,697	\$41,809	\$38,858
2026	\$41,005	\$46,615	\$43,706
Median Age	ψ11,003	ų .0,013	Ψ15,700
2010	36.3	36.4	35.4
2021	37.8	37.4	36.8
2026	38.3	38.0	30.
	30.3	30.0	. 1

**Data Note:** Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total household Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income all persons aged 15 years and over divided by the total population.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geogr



\$1,500,000 - \$1,999,999

\$2,000,000 +

Average Home Value

### Market Profile

403 S Main St, Rolesville, North Carolina, 27571

Prepared by Esri Latitude: 35.91812

Rings: 1, 3, 5 mile radii	i		Latitude: 35.91812
			Longitude: -78.46488
	1 mile	3 miles	5 miles
2021 Households by Income			
Household Income Base	1,496	8,417	26,304
<\$15,000	2.2%	2.1%	3.7%
\$15,000 - \$24,999	3.2%	2.5%	4.3%
\$25,000 - \$34,999	5.3%	5.0%	5.9%
\$35,000 - \$49,999	10.4%	7.6%	9.3%
\$50,000 - \$74,999	13.8%	13.2%	14.9%
\$75,000 - \$99,999	19.0%	14.4%	15.6%
\$100,000 - \$149,999	27.5%	28.8%	24.2%
\$150,000 - \$199,999	9.8%	14.4%	12.8%
\$200,000+	8.8%	12.1%	9.3%
Average Household Income	\$108,743	\$122,453	\$109,383
2026 Households by Income		. ,	
Household Income Base	1,696	9,457	29,674
<\$15,000	1.8%	1.7%	3.0%
\$15,000 - \$24,999	2.5%	1.9%	3.3%
\$25,000 - \$34,999	4.3%	4.0%	4.7%
\$35,000 - \$49,999	8.4%	6.1%	7.7%
\$50,000 - \$74,999	12.1%	11.4%	13.7%
\$75,000 - \$99,999	18.1%	13.3%	14.9%
\$100,000 - \$149,999	30.6%	31.0%	26.4%
\$150,000 - \$199,999	12.3%	17.0%	15.6%
\$200,000+	10.0%	13.7%	10.8%
Average Household Income	\$121,679	\$136,623	\$123,069
2021 Owner Occupied Housing Units by Value	\$121,079	\$130,023	\$125,009
Total	1 256	7,684	21.910
	1,356 1.8%	1.2%	21,819 1.3%
<\$50,000 #E0,000 #00,000	1.2%	0.8%	0.8%
\$50,000 - \$99,999 \$100,000 - \$140,000	1.5%		
\$100,000 - \$149,999		1.5%	2.7%
\$150,000 - \$199,999	8.6%	5.7%	9.2%
\$200,000 - \$249,999	14.7%	9.4%	13.9%
\$250,000 - \$299,999	13.6%	15.5%	20.0%
\$300,000 - \$399,999	33.6%	32.3%	28.2%
\$400,000 - \$499,999	18.0%	22.2%	14.2%
\$500,000 - \$749,999	4.9%	9.4%	8.3%
\$750,000 - \$999,999	0.4%	1.1%	0.9%
\$1,000,000 - \$1,499,999	0.0%	0.1%	0.1%
\$1,500,000 - \$1,999,999	1.4%	0.5%	0.2%
\$2,000,000 +	0.3%	0.4%	0.2%
Average Home Value	\$353,263	\$376,031	\$339,295
2026 Owner Occupied Housing Units by Value			
Total	1,545	8,675	24,808
<\$50,000	0.5%	0.4%	0.4%
\$50,000 - \$99,999	0.3%	0.2%	0.2%
\$100,000 - \$149,999	0.4%	0.4%	0.8%
\$150,000 - \$199,999	3.7%	2.4%	4.3%
\$200,000 - \$249,999	10.7%	6.6%	10.8%
\$250,000 - \$299,999	13.1%	13.9%	20.2%
\$300,000 - \$399,999	39.9%	35.4%	32.9%
\$400,000 - \$499,999	23.5%	27.4%	18.1%
\$500,000 - \$749,999	5.9%	11.4%	10.8%
\$750,000 - \$999,999	0.4%	1.0%	1.0%
\$1,000,000 - \$1,499,999	0.0%	0.1%	0.1%
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**Data Note:** Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

1.4%

0.3%

\$383,528

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



### Market Profile

403 S Main St, Rolesville, North Carolina, 27571 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

			Longitude. 70.10100
	1 mile	3 miles	5 miles
2010 Population by Age Total	2 221	15.026	E0 E22
0 - 4	2,331 8.1%	15,036	50,533 8.5%
		8.0%	
5 - 9 10 - 14	9.3% 7.7%	9.9% 8.9%	9.4% 8.3%
15 - 24	10.3%	9.8%	10.1%
25 - 34	12.2%	10.7%	13.0%
35 - 44 45 - 54	18.8%	19.9%	19.2%
45 - 54	15.1%	15.8%	14.7%
55 - 64	9.7%	9.2%	8.9%
65 - 74	5.5%	5.3%	4.8%
75 - 84	2.7%	2.0%	2.3%
85 +	0.7%	0.6%	0.9%
18 +	69.9%	68.3%	69.2%
2021 Population by Age		05.035	7.750
Total	4,257	25,375	74,753
0 - 4	6.8%	7.0%	7.3%
5 - 9	7.8%	8.6%	8.3%
10 - 14	8.3%	8.6%	8.1%
15 - 24	11.7%	10.8%	11.2%
25 - 34	11.9%	11.0%	12.3%
35 - 44	14.5%	16.7%	16.3%
45 - 54	15.1%	14.4%	14.1%
55 - 64	12.2%	11.7%	11.2%
65 - 74	7.6%	7.6%	7.3%
75 - 84	3.3%	2.9%	3.0%
85 +	1.0%	0.8%	1.0%
18 +	72.7%	71.1%	71.8%
2026 Population by Age			
Total	4,848	28,562	84,400
0 - 4	6.5%	6.9%	7.3%
5 - 9	7.1%	8.1%	8.0%
10 - 14	7.8%	8.2%	7.8%
15 - 24	11.5%	10.4%	10.8%
25 - 34	12.7%	11.4%	12.7%
35 - 44	12.8%	16.5%	16.2%
45 - 54	14.6%	13.8%	13.4%
55 - 64	12.7%	11.5%	10.8%
65 - 74	8.5%	8.5%	8.1%
75 - 84	4.5%	3.8%	3.8%
85 +	1.2%	0.9%	1.1%
18 +	74.1%	72.2%	72.5%
2010 Population by Sex			
Males	1,166	7,436	24,432
Females	1,166	7,601	26,101
2021 Population by Sex			
Males	2,121	12,495	36,150
Females	2,137	12,879	38,601
2026 Population by Sex			
Males	2,422	14,093	40,875
Females	2,426	14,468	42 ,26

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 20 1 geog

November 04, 2021

0.2%

0.2%

\$370,240

0.5%

0.4%

\$402,821



403 S Main St, Rolesville, North Carolina, 27571 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

			Longitude: 70110100
	1 mile	3 miles	5 miles
2010 Population by Race/Ethnicity			
Total	2,334	15,037	50,533
White Alone	70.9%	77.3%	70.8%
Black Alone	22.3%	16.0%	20.7%
American Indian Alone	0.3%	0.3%	0.4%
Asian Alone	2.4%	2.3%	3.0%
Pacific Islander Alone	0.0%	0.0%	0.0%
Some Other Race Alone	2.3%	2.0%	2.6%
Two or More Races	1.8%	2.0%	2.3%
Hispanic Origin	6.4%	6.0%	7.3%
Diversity Index	51.3	44.6	52.8
2021 Population by Race/Ethnicity			
Total	4,257	25,373	74,750
White Alone	68.1%	73.4%	68.5%
Black Alone	22.8%	17.3%	20.5%
American Indian Alone	0.3%	0.3%	0.4%
Asian Alone	3.8%	3.9%	4.7%
Pacific Islander Alone	0.0%	0.1%	0.0%
Some Other Race Alone	2.6%	2.3%	2.9%
Two or More Races	2.3%	2.7%	2.9%
Hispanic Origin	7.3%	7.0%	8.2%
Diversity Index	55.3	50.4	56.4
026 Population by Race/Ethnicity			
Total	4,850	28,560	84,401
White Alone	66.2%	71.4%	66.6%
Black Alone	23.5%	18.2%	21.1%
American Indian Alone	0.3%	0.3%	0.4%
Asian Alone	4.2%	4.3%	5.3%
Pacific Islander Alone	0.1%	0.1%	0.0%
Some Other Race Alone	3.0%	2.7%	3.3%
Two or More Races	2.7%	3.1%	3.3%
Hispanic Origin	8.2%	7.9%	9.1%
Diversity Index	57.9	53.5	59.0
2010 Population by Relationship and Household Type			
Total	2,332	15,037	50,533
In Households	100.0%	100.0%	99.5%
In Family Households	92.1%	92.7%	89.6%
Householder	28.3%	28.1%	27.3%
Spouse	23.8%	23.9%	22.1%
Child	35.8%	36.7%	35.7%
Other relative	2.8%	2.6%	33.7%
Nonrelative	1.5%	1.3%	1.5%
In Nonfamily Households	7.8% 0.0%	7.3%	9.9%
In Group Quarters		0.0%	0.5%
Institutionalized Population	0.0%	0.0%	0.4%
Noninstitutionalized Population	0.0%	0.0%	0.1%

**Data Note:** Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



### Market Profile

403 S Main St, Rolesville, North Carolina, 27571 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 35.91812

		Lo	ongitude: -78.46488
	1 mile	3 miles	5 miles
2021 Population 25+ by Educational Attainment			
Total	2,790	16,489	48,693
Less than 9th Grade	3.9%	1.7%	2.4%
9th - 12th Grade, No Diploma	2.6%	2.2%	3.0%
High School Graduate	14.6%	13.4%	14.4%
GED/Alternative Credential	1.4%	2.7%	2.2%
Some College, No Degree	19.2%	15.7%	16.8%
Associate Degree	11.8%	10.6%	10.8%
Bachelor's Degree	30.4%	35.3%	32.8%
Graduate/Professional Degree	16.2%	18.4%	17.6%
2021 Population 15+ by Marital Status			
Total	3,286	19,235	57,054
Never Married	24.7%	23.7%	27.2%
Married	65.4%	65.6%	60.0%
Widowed	1.9%	2.4%	3.4%
Divorced	7.9%	8.3%	9.4%
2021 Civilian Population 16+ in Labor Force			
Civilian Population 16+	2,218	13,325	39,038
Population 16+ Employed	95.0%	94.6%	94.9%
Population 16+ Unemployment rate	4.9%	5.4%	5.1%
Population 16-24 Employed	10.0%	7.8%	8.1%
Population 16-24 Unemployment rate	9.1%	19.9%	18.5%
Population 25-54 Employed	69.2%	70.9%	72.0%
Population 25-54 Unemployment rate	5.1%	4.6%	3.9%
Population 55-64 Employed	17.6%	17.9%	16.6%
Population 55-64 Unemployment rate	1.9%	1.5%	2.8%
Population 65+ Employed	3.3%	3.3%	3.3%
Population 65+ Unemployment rate	5.5%	3.2%	6.1%
2021 Employed Population 16+ by Industry			
Total	2,108	12,599	37,030
Agriculture/Mining	1.1%	0.5%	0.6%
Construction	6.6%	6.5%	5.8%
Manufacturing	8.5%	10.2%	9.5%
Wholesale Trade	2.1%	2.9%	2.9%
Retail Trade	14.3%	10.6%	10.3%
Transportation/Utilities	5.8%	3.6%	4.1%
Information	3.2%	2.3%	2.4%
Finance/Insurance/Real Estate	5.5%	8.7%	9.2%
Services	46.7%	49.1%	49.3%
Public Administration	6.3%	5.5%	5.9%
2021 Employed Population 16+ by Occupation	0.5 /0	3.3 70	3.5 70
Total	2,108	12,600	37,033
White Collar	73.7%	78.9%	76.2%
Management/Business/Financial	18.3%	24.7%	24.4%
Professional	36.2%	34.3%	31.0%
Sales	9.7%	11.0%	11.1%
Administrative Support	9.4%	8.9%	9.7%
Services	12.4%	9.9%	11.3%
Blue Collar	13.9%	11.2%	12.5%
Farming/Forestry/Fishing	0.0%	0.0%	0.0%
Construction/Extraction	3.4%	2.6%	2.89
•			
Installation/Maintenance/Repair	2.0%	2.0%	2.2%
Production	2.4%	1.9%	2.4%
Transportation/Material Moving	6.1%	4.7%	5.1%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 ge



403 S Main St, Rolesville, North Carolina, 27571 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

		L	ongitude: -/8.46488
	1 mile	3 miles	5 miles
2010 Households by Type			
Total	790	5,078	17,740
Households with 1 Person	14.6%	14.5%	18.6%
Households with 2+ People	85.4%	85.5%	81.4%
Family Households	81.8%	82.3%	77.2%
Husband-wife Families	68.9%	70.1%	62.3%
With Related Children	39.4%	41.2%	36.1%
Other Family (No Spouse Present)	12.9%	12.2%	14.9%
Other Family with Male Householder	3.2%	3.4%	3.5%
With Related Children	2.3%	2.3%	2.4%
Other Family with Female Householder	9.7%	8.8%	11.4%
With Related Children	6.1%	6.0%	8.2%
Nonfamily Households	3.7%	3.2%	4.2%
All Households with Children	48.2%	49.8%	47.1%
Multigenerational Households	3.9%	3.6%	3.5%
Unmarried Partner Households	4.7%	3.9%	4.5%
Male-female	4.1%	3.3%	3.8%
Same-sex	0.6%	0.6%	0.6%
2010 Households by Size	0.0 /0	0.070	0.070
Total	791	5,077	17,741
1 Person Household	14.5%	14.5%	18.6%
2 Person Household	31.5%	30.8%	30.7%
3 Person Household	21.1%	19.9%	19.3%
4 Person Household	21.5%	22.6%	19.6%
5 Person Household	7.0%	8.3%	7.9%
6 Person Household	3.3%	3.0%	2.7%
7 + Person Household	1.1%	1.0%	1.1%
2010 Households by Tenure and Mortgage Status			
Total	790	5,079	17,741
Owner Occupied	86.3%	86.4%	80.0%
Owned with a Mortgage/Loan	73.5%	74.5%	70.1%
Owned Free and Clear	12.8%	11.9%	9.9%
Renter Occupied	13.7%	13.6%	20.0%
2021 Affordability, Mortgage and Wealth			
Housing Affordability Index	158	165	165
Percent of Income for Mortgage	14.6%	13.9%	13.9%
Wealth Index	123	148	118
2010 Housing Units By Urban/ Rural Status		2.0	
Total Housing Units	861	5,429	18,973
Housing Units Inside Urbanized Area	62.1%	72.5%	81.5%
Housing Units Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Housing Units	37.9%	27.5%	18.5%
2010 Population By Urban/ Rural Status	5, 1,5 ,6	27.15.73	20.0 //
Total Population	2,332	15,037	50,533
Population Inside Urbanized Area	65.4%	75.2%	83.0%
Population Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Population	34.6%	24.8%	17.0%
Ratal Lopulation	51.070	27.070	17.070

**Data Note:** Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

November 04, 2021



### Market Profile

403 S Main St, Rolesville, North Carolina, 27571 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

To pastery Segments           1.         Workday Drive (4A) Green Acres (6A)         Workday Drive (4A) Boomburbs (1C)         Workday Drive (4A) Power (AR) Boomburbs (1C)         Workday Drive (4A)         And The Common (AR)         And The Common (AR) <th></th> <th>1 mile</th> <th>3 miles</th> <th>5 miles</th>		1 mile	3 miles	5 miles
2. Green Acres (6A)         Bomburbs (1C)         Up and Coming Families (7A)         Green Acres (AP)           2021 Consumer Spending           2021 Consumer Spending           Apparel & Services: Total \$         \$3,654,629         \$23,218,916         \$5,098,730           Average Spent         \$2,442,93         \$23,218,916         \$5,098,730           Spending Potential Index         \$115         \$1,30         \$118           Education: Total \$         \$2,923,779         \$18,292,789         \$49,062,080           Average Spent         \$1,954,40         \$2,173,11         \$1,866,19           Spending Potential Index         \$113         \$126         \$0.80           Entertainment/Recreation: Total \$         \$1,963,799         \$42,261,5         \$3,789,7           Spending Potential Index         \$117         \$11         \$11         \$11           Flood at Home: Total \$         \$9,071,103         \$57,522,627         \$163,695,376           Average Spent         \$6,503,978         \$4,342,51         \$6,243,21           Flood Awary from Home: Total \$         \$6,503,906         \$41,478,68         \$117,99,76           Average Spent         \$4,347,57         \$4,927.97         \$4,484.86           Spending Potential Index         \$15<	Top 3 Tapestry Segments			
3. Up and Commine Families (7A)         Green Acres (6A)           2021 Consumer Spending           Apparel & Services: Total \$         \$3,654,629         \$23,218,916         \$55,98,730           Average Spent         \$2,442.93         \$2,758.57         \$2,497.67           Spending Potential Index         115         130         118           Education: Total \$         \$2,923,779         \$18,292,789         \$49,062,080           Average Spent         \$1,954.40         \$2,173.31         \$1,865.19           Spending Potential Index         113         126         108           Entertainment/Recreation: Total \$         \$5,639,789         \$35,655,648         \$99,681,322           Average Spent         \$3,769.91         \$4,236.15         \$3,789.74           Spending Potential Index         117         131         117           Food at Home: Total \$         \$9,071,103         \$57,522,627         \$163,095,70           Average Spent         \$6,063,57         \$6,834.10         \$6,223,21           Average Spent Gending Potential Index         111         121         121           Food Away from Home: Total \$         \$6,5503,960         \$41,478,683         \$117,697,71           Average Spent         \$7,93.56         \$8,06	1.	Workday Drive (4A)	Workday Drive (4A)	Workday Drive (4A)
2021 Consumer Spending           Apparel & Services: Total \$         \$3,654,629         \$23,218,916         \$65,698,730           Average Spent         \$2,442,93         \$2,758,57         \$2,497,67           Spending Potential Index         115         130         118           Education: Total \$         \$2,923,779         \$18,292,789         \$49,062,080           Average Spent         \$1,954,40         \$2,173,31         \$1,865,19           Spending Potential Index         \$113         126         108           Entertainment/Recreation: Total \$         \$5,639,789         \$35,655,648         \$99,685,332           Average Spent         \$3,769,91         \$4,236,15         \$3,789,37           Food at Home: Total \$         \$9,071,103         \$57,522,67         \$13,695,376           Average Spent         \$6,063,57         \$6,834,10         \$6,223,21           Spending Potential Index         \$11         125         \$14           Food at Home: Total \$         \$5,503,960         \$41,478,633         \$117,997,76           Average Spent         \$6,803,57         \$6,834,10         \$6,223,21           Spending Potential Index         \$115         \$13         \$13,699,716           Average Spent         \$4,347,57 <td< td=""><td>2.</td><td>Green Acres (6A)</td><td>Boomburbs (1C)</td><td>Up and Coming Families (7A)</td></td<>	2.	Green Acres (6A)	Boomburbs (1C)	Up and Coming Families (7A)
Apparel & Services: Total \$         \$3,654,629         \$23,218,916         \$65,698,730           Average Spent         \$2,442,93         \$2,758.57         \$2,497.67           Spending Potential Index         115         130         118           Education: Total \$         \$2,923,779         \$18,292,789         \$49,062,080           Average Spent         \$1,954,40         \$2,173.31         \$1,865.19           Spending Potential Index         113         126         108           Entertainment/Recreation: Total \$         \$5,639,789         \$35,655,648         \$99,685,332           Average Spent         \$3,769,91         \$4,236.15         \$3,789.74           Spending Potential Index         117         131         117           Food at Home: Total \$         \$9,071,103         \$57,522,627         \$163,695,376           Average Spent         \$6,063,57         \$6,834.10         \$6,223.21           Spending Potential Index         111         125         114           Food Away from Home: Total \$         \$6,503,960         \$41,478,683         \$117,997,716           Average Spent         \$4,347,57         \$4,927,97         \$4,486           Spending Potential Index         115         130         118           Health	3.	Up and	d Coming Families (7A)	Green Acres (6A)
Average Spent         \$2,442.93         \$2,758.57         \$2,497.67           Spending Potential Index         115         130         118           Education: Total \$         \$2,993,779         \$18,927,899         \$49,062,080           Average Spent         \$1,954.40         \$2,173.31         \$1,865.19           Spending Potential Index         113         106         108           Entertainment/Recreation: Total \$         \$5,639,789         \$35,655,648         \$99,685,332           Average Spent         \$3,769,91         \$4,236.15         \$3,789.74           Spending Potential Index         117         131         117           Flood at Home: Total \$         \$9,071,103         \$57,522,627         \$163,695,376           Average Spent         \$6,063.57         \$6,834.10         \$6,233.21           Spending Potential Index         111         125         114           Food Away from Home: Total \$         \$6,503,960         \$41,478,683         \$117,969,716           Average Spent         \$4,347.57         \$4,927.97         \$4,484.86           Spending Potential Index         115         130         118           Health Care: Total \$         \$4,071,93.56         \$8,067.92         \$7,287.44           Spending Pot	2021 Consumer Spending			
Spending Potential Index         115         130         118           Education: Total \$         \$2,923,779         \$18,292,789         \$49,062,080           Average Spent         \$1,954,40         \$2,173.31         \$1,865.19           Spending Potential Index         113         126         90.88           Entertainment/Recreation: Total \$         \$5,639,789         \$35,655,648         \$99,685,33           Average Spent         \$3,769,91         \$4,236.15         \$3,789,74           Spending Potential Index         1117         \$131         \$117           Food at Home: Total \$         \$9,071,103         \$57,522,627         \$163,695,76           Average Spent         \$6,063,75         \$6,834.10         \$6,223.21           Spending Potential Index         \$111         \$125         \$114           Food Away from Home: Total \$         \$6,503,960         \$41,478,683         \$117,969,716           Average Spent         \$4,347,57         \$4,927,97         \$4,848.486           Spending Potential Index         \$115         \$130         \$118           Health Care: Total \$         \$1,0761,567         \$67,907,663         \$191,688,841           Average Spent         \$7,193.56         \$8,067.92         \$7,287,44 <td< td=""><td>Apparel &amp; Services: Total \$</td><td>\$3,654,629</td><td>\$23,218,916</td><td>\$65,698,730</td></td<>	Apparel & Services: Total \$	\$3,654,629	\$23,218,916	\$65,698,730
Education: Total \$         \$2,923,779         \$18,292,789         \$49,062,080           Average Spent         \$1,954.40         \$2,173.31         \$1,865.19           Spending Potential Index         \$113         \$16         \$108           Entertainment/Recreation: Total \$         \$5,639,789         \$35,655,648         \$99,685,332           Average Spent         \$3,769.91         \$4,236.15         \$3,789.74           Spending Potential Index         \$117         \$131         \$177           Food at Home: Total \$         \$9,071,103         \$57,522,627         \$163,695,376           Average Spent         \$6,633,57         \$6,834.10         \$6,223.21           Spending Potential Index         \$111         \$15         \$114           Food Away from Home: Total \$         \$6,503,960         \$41,478,683         \$117,969,716           Average Spent         \$6,503,960         \$41,478,683         \$117,969,716           Average Spent         \$10,761,567         \$67,907,683         \$191,688,841           Average Spent         \$10,761,567         \$67,907,683         \$191,688,841           Average Spent         \$1,071,567         \$67,907,683         \$191,688,841           Average Spent         \$1,071,537         \$2,5834,361         \$72,688,461	Average Spent	\$2,442.93	\$2,758.57	\$2,497.67
Average Spent         \$1,954.40         \$2,173.31         \$1,865.19           Spending Potential Index         113         126         108           Entertainment/Recreation: Total \$         \$5,639,789         \$35,655,648         \$99,685,332           Average Spent         \$3,769.91         \$4,236.15         \$3,789.74           Spending Potential Index         117         131         117           Food at Home: Total \$         \$9,071,103         \$57,522,627         \$163,695,376           Average Spent         \$6,063.57         \$6,834.10         \$6,223.21           Spending Potential Index         111         125         114           Food Away from Home: Total \$         \$6,503,960         \$41,478,683         \$117,969,716           Average Spent         \$4,347.57         \$4,927.97         \$4,484.86           Spending Potential Index         \$115         130         \$118           Health Care: Total \$         \$10,761,567         \$67,907,683         \$191,688,841           Average Spent         \$7,193.56         \$8,067.92         \$7,287.44           Average Spent         \$2,721.88         \$3,069.31         \$2,763.40           Average Spent         \$1,042.32         \$1,759.34         \$123           Personal Care P	Spending Potential Index	115	130	118
Spending Potential Index         113         126         108           Entertainment/Recreation: Total \$         \$5,639,789         \$35,655,648         \$99,685,332           Average Spent         \$3,769,91         \$4,236,15         \$3,789,74           Spending Potential Index         117         131         117           Food at Home: Total \$         \$9,071,103         \$57,522,627         \$163,695,376           Average Spent         \$6,063.57         \$6,834.10         \$6,223.21           Spending Potential Index         111         125         114           Food Away from Home: Total \$         \$6,503,960         \$41,478,683         \$117,969,716           Average Spent         \$4,347.57         \$4,927.97         \$4,484.86           Spending Potential Index         115         130         118           Health Care: Total \$         \$10,761,567         \$67,907,683         \$191,688,841           Average Spent         \$7,193.56         \$8,067.92         \$7,287.44           Average Spent         \$15         129         117           HH Furnishings & Equipment: Total \$         \$4,071,937         \$25,834,361         \$72,688,461           Average Spent         \$2,721.88         \$3,069,31         \$27,633.40           Sp	Education: Total \$	\$2,923,779	\$18,292,789	\$49,062,080
Entertainment/Recreation: Total \$         \$5,639,789         \$35,655,648         \$99,685,332           Average Spent         \$3,769.91         \$4,236.15         \$3,789.74           Spending Potential Index         117         \$131         \$117           Food at Home: Total \$         \$9,071,103         \$57,522,627         \$163,695,376           Average Spent         \$6,063.57         \$6,834.10         \$6,223.21           Spending Potential Index         111         125         \$114           Food Away from Home: Total \$         \$6,503,960         \$41,478,683         \$117,969,716           Average Spent         \$4,347.57         \$4,927.97         \$4,484.86           Spending Potential Index         115         130         \$118           Health Care: Total \$         \$10,761,567         \$67,907,683         \$191,688,841           Average Spent         \$7,193.56         \$8,067,92         \$7,287.44           Spending Potential Index         \$15         \$129         \$117           HH Furnishings & Equipment: Total \$         \$4,071,937         \$25,834,361         \$72,688,461           Average Spent         \$2,721.88         \$3,069.31         \$27,638,40           Spending Potential Index         \$121         136         \$123	Average Spent	\$1,954.40	\$2,173.31	\$1,865.19
Average Spent         \$3,769.91         \$4,236.15         \$3,789.74           Spending Potential Index         117         131         117           Food at Home: Total \$         \$9,071,103         \$57,522,627         \$163,695,376           Average Spent         \$6,063.57         \$6,834.10         \$6,223.21           Spending Potential Index         111         125         114           Food Away from Home: Total \$         \$6,503,960         \$41,478,683         \$117,969,716           Average Spent         \$4,347.57         \$4,927.97         \$4,484.86           Spending Potential Index         115         130         118           Health Care: Total \$         \$10,761,567         \$67,907,683         \$191,688,841           Average Spent         \$7,193.56         \$8,067.92         \$7,287.44           Spending Potential Index         115         129         117           HH Furnishings & Equipment: Total \$         \$4,071,937         \$25,834,361         \$72,688,461           Average Spent         \$2,721.88         \$3,069.31         \$27,688,461           Average Spent         \$1,12         136         123           Personal Care Products & Services: Total \$         \$1,559,308         \$9,897,709         \$27,929,748	Spending Potential Index	113	126	108
Spending Potential Index         117         131         117           Food at Home: Total \$         \$9,071,103         \$57,522,627         \$163,695,376           Average Spent         \$6,063.57         \$6,834.10         \$6,223.21           Spending Potential Index         111         125         114           Food Away from Home: Total \$         \$6,503,960         \$41,478,683         \$117,969,716           Average Spent         \$4,347.57         \$4,927.97         \$4,484.86           Spending Potential Index         \$115         130         \$118           Health Care: Total \$         \$10,761,567         \$67,907,683         \$191,688,841           Average Spent         \$1,0761,567         \$67,907,683         \$191,688,841           Average Spent         \$1,0761,567         \$67,907,683         \$191,688,841           Average Spent         \$1,0751,567         \$67,907,683         \$191,688,841           Average Spent         \$2,721.88         \$3,069,31         \$2,768,401 <t< td=""><td>Entertainment/Recreation: Total \$</td><td>\$5,639,789</td><td>\$35,655,648</td><td>\$99,685,332</td></t<>	Entertainment/Recreation: Total \$	\$5,639,789	\$35,655,648	\$99,685,332
Food at Home: Total \$         \$9,071,103         \$57,522,627         \$163,695,376           Average Spent         \$6,063.57         \$6,834.10         \$6,223.21           Spending Potential Index         111         125         114           Food Away from Home: Total \$         \$6,503,960         \$41,478,683         \$117,969,716           Average Spent         \$6,503,960         \$41,478,683         \$117,969,716           Average Spent         \$15         130         118           Spending Potential Index         115         130         118           Health Care: Total \$         \$10,761,567         \$67,907,683         \$191,688,841           Average Spent         \$7,193.56         \$8,067.92         \$7,287.44           Spending Potential Index         115         129         117           HH Furnishings & Equipment: Total \$         \$4,071,937         \$25,834,361         \$72,688,461           Average Spent         \$2,721.88         \$3,069.31         \$2,768.40           Personal Care Products & Services: Total \$         \$1,559,308         \$9,897,709         \$27,929,748           Average Spent         \$1,042.32         \$1,175.92         \$1,061.81           Spending Potential Index         \$116         131         118	Average Spent	\$3,769.91	\$4,236.15	\$3,789.74
Average Spent         \$6,063.57         \$6,834.10         \$6,223.21           Spending Potential Index         111         125         114           Food Away from Home: Total \$         \$6,503,960         \$41,478,683         \$117,969,716           Average Spent         \$4,347.57         \$4,927.97         \$4,484.86           Spending Potential Index         115         130         118           Health Care: Total \$         \$10,761,567         \$67,907,683         \$191,688,841           Average Spent         \$7,193.56         \$8,067.92         \$7,287.44           Spending Potential Index         115         129         117           HH Furnishings & Equipment: Total \$         \$4,071,937         \$25,834,361         \$72,688,461           Average Spent         \$2,721.88         \$3,069.31         \$2,763.40           Spending Potential Index         121         136         123           Personal Care Products & Services: Total \$         \$1,559,308         \$9,897,709         \$27,929,748           Average Spent         \$1,042.32         \$1,175.92         \$1,061.81           Spending Potential Index         116         131         118           Shelter: Total \$         \$34,092,062         \$216,742,213         \$608,898,632	Spending Potential Index	117	131	117
Spending Potential Index         111         125         114           Food Away from Home: Total \$         \$6,503,960         \$41,478,683         \$117,969,716           Average Spent         \$4,347.57         \$4,927.97         \$4,848.86           Spending Potential Index         115         130         118           Health Care: Total \$         \$10,761,567         \$67,907,683         \$191,688,841           Average Spent         \$7,193.56         \$8,067.92         \$7,287.44           Spending Potential Index         115         129         117           HH Furnishings & Equipment: Total \$         \$4,071,937         \$25,834,361         \$72,688,461           Average Spent         \$2,21.88         \$3,069.31         \$2,763.40           Spending Potential Index         121         136         123           Personal Care Products & Services: Total \$         \$1,559,308         \$9,897,709         \$27,929,748           Average Spent         \$1,042.32         \$1,175.92         \$1,061.81           Spending Potential Index         116         131         118           Shelter: Total \$         \$34,092,062         \$216,742,213         \$608,898,632           Average Spent         \$22,788.81         \$25,750.53         \$23,148.52 <t< td=""><td>Food at Home: Total \$</td><td>\$9,071,103</td><td>\$57,522,627</td><td>\$163,695,376</td></t<>	Food at Home: Total \$	\$9,071,103	\$57,522,627	\$163,695,376
Food Away from Home: Total \$         \$6,503,960         \$41,478,683         \$117,969,716           Average Spent         \$4,347.57         \$4,927.97         \$4,484.86           Spending Potential Index         115         130         118           Health Care: Total \$         \$10,761,567         \$67,907,683         \$191,688,841           Average Spent         \$7,193.56         \$8,067.92         \$7,287.44           Spending Potential Index         115         129         117           HH Furnishings & Equipment: Total \$         \$4,071,937         \$25,834,361         \$72,688,461           Average Spent         \$2,721.88         \$3,069.31         \$2,763.40           Spending Potential Index         121         136         123           Personal Care Products & Services: Total \$         \$1,559,308         \$9,897,709         \$27,929,748           Average Spent         \$1,042.32         \$1,175.92         \$1,061.81           Spending Potential Index         116         131         118           Shelter: Total \$         \$34,092,062         \$216,742,213         \$608,898,632           Average Spent         \$22,788.81         \$25,750.53         \$23,148.52           Spending Potential Index         113         128         115      <	Average Spent	\$6,063.57	\$6,834.10	\$6,223.21
Average Spent         \$4,347.57         \$4,927.97         \$4,488.86           Spending Potential Index         115         130         118           Health Care: Total \$         \$10,761,567         \$67,907,683         \$191,688,841           Average Spent         \$7,193.56         \$8,067.92         \$7,287.44           Spending Potential Index         115         129         117           HH Furnishings & Equipment: Total \$         \$4,071,937         \$25,834,361         \$72,688,461           Average Spent         \$2,721.88         \$3,069.31         \$2,763.40           Spending Potential Index         121         136         123           Personal Care Products & Services: Total \$         \$1,559,308         \$9,897,709         \$27,929,748           Average Spent         \$1,042.32         \$1,175.92         \$1,061.81           Spending Potential Index         116         131         118           Shelter: Total \$         \$34,092,062         \$216,742,213         \$608,898,632           Average Spent         \$22,788.81         \$25,750.53         \$23,148.52           Spending Potential Index         113         128         115           Support Payments/Cash Contributions/Gifts in Kind: Total \$         \$4,396,380         \$28,193,522         \$80	Spending Potential Index	111	125	114
Spending Potential Index         115         130         118           Health Care: Total \$         \$10,761,567         \$67,907,683         \$191,688,841           Average Spent         \$7,193.56         \$8,067.92         \$7,287.44           Spending Potential Index         115         129         117           HH Furnishings & Equipment: Total \$         \$4,071,937         \$25,834,361         \$72,688,461           Average Spent         \$2,721.88         \$3,069.31         \$2,763.40           Spending Potential Index         121         136         123           Personal Care Products & Services: Total \$         \$1,559,308         \$9,897,709         \$27,929,748           Average Spent         \$1,042.32         \$1,175.92         \$1,061.81           Spending Potential Index         116         131         118           Shelter: Total \$         \$34,092,062         \$216,742,213         \$608,898,632           Average Spent         \$22,788.81         \$25,750.53         \$23,148.52           Spending Potential Index         113         128         115           Support Payments/Cash Contributions/Gifts in Kind: Total \$         \$4,396,380         \$28,193,522         \$80,471,078           Average Spent         \$2,938.76         \$3,349.59         \$	Food Away from Home: Total \$	\$6,503,960	\$41,478,683	\$117,969,716
Health Care: Total \$         \$10,761,567         \$67,907,683         \$191,688,841           Average Spent         \$7,193.56         \$8,067.92         \$7,287.44           Spending Potential Index         115         129         117           HH Furnishings & Equipment: Total \$         \$4,071,937         \$25,834,361         \$72,688,461           Average Spent         \$2,721.88         \$3,069.31         \$2,763.40           Spending Potential Index         121         136         123           Personal Care Products & Services: Total \$         \$1,559,308         \$9,897,709         \$27,929,748           Average Spent         \$1,042.32         \$1,175.92         \$1,061.81           Spending Potential Index         116         131         118           Shelter: Total \$         \$34,092,062         \$216,742,213         \$608,898,632           Average Spent         \$22,788.81         \$25,750.53         \$23,148.52           Spending Potential Index         113         128         115           Support Payments/Cash Contributions/Gifts in Kind: Total \$         \$4,396,380         \$28,193,522         \$80,471,078           Average Spent         \$2,938.76         \$3,349.59         \$3,059.27           Spending Potential Index         123         140	Average Spent	\$4,347.57	\$4,927.97	\$4,484.86
Average Spent       \$7,193.56       \$8,067.92       \$7,287.44         Spending Potential Index       115       129       117         HH Furnishings & Equipment: Total \$       \$4,071,937       \$25,834,361       \$72,688,461         Average Spent       \$2,721.88       \$3,069.31       \$2,763.40         Spending Potential Index       121       136       123         Personal Care Products & Services: Total \$       \$1,559,308       \$9,897,709       \$27,929,748         Average Spent       \$1,042.32       \$1,175.92       \$1,061.81         Spending Potential Index       116       131       118         Shelter: Total \$       \$34,092,062       \$216,742,213       \$608,898,632         Average Spent       \$22,788.81       \$25,750.53       \$23,148.52         Spending Potential Index       113       128       115         Support Payments/Cash Contributions/Gifts in Kind: Total \$       \$4,396,380       \$28,193,522       \$80,471,078         Average Spent       \$2,938.76       \$3,349.59       \$3,059.27         Spending Potential Index       123       140       128         Travel: Total \$       \$4,651,902       \$29,407,088       \$80,795,288         Average Spent       \$3,091.60       \$3,493.77	Spending Potential Index	115	130	118
Spending Potential Index       115       129       117         HH Furnishings & Equipment: Total \$       \$4,071,937       \$25,834,361       \$72,688,461         Average Spent       \$2,721.88       \$3,069.31       \$2,763.40         Spending Potential Index       121       136       123         Personal Care Products & Services: Total \$       \$1,559,308       \$9,897,709       \$27,929,748         Average Spent       \$1,042.32       \$1,175.92       \$1,061.81         Spending Potential Index       116       131       118         Shelter: Total \$       \$34,092,062       \$216,742,213       \$608,898,632         Average Spent       \$22,788.81       \$25,750.53       \$23,148.52         Spending Potential Index       113       128       115         Support Payments/Cash Contributions/Gifts in Kind: Total \$       \$4,396,380       \$28,193,522       \$80,471,078         Average Spent       \$2,938.76       \$3,349.59       \$3,059.27         Spending Potential Index       123       140       128         Travel: Total \$       \$4,651,902       \$29,407,088       \$80,795,288         Average Spent       \$3,493.77       \$3,071.60	Health Care: Total \$	\$10,761,567	\$67,907,683	\$191,688,841
HH Furnishings & Equipment: Total \$       \$4,071,937       \$25,834,361       \$72,688,461         Average Spent       \$2,721.88       \$3,069.31       \$2,763.40         Spending Potential Index       121       136       123         Personal Care Products & Services: Total \$       \$1,559,308       \$9,897,709       \$27,929,748         Average Spent       \$1,042.32       \$1,175.92       \$1,061.81         Spending Potential Index       116       131       118         Shelter: Total \$       \$34,092,062       \$216,742,213       \$608,898,632         Average Spent       \$22,788.81       \$25,750.53       \$23,148.52         Spending Potential Index       113       128       115         Support Payments/Cash Contributions/Gifts in Kind: Total \$       \$4,396,380       \$28,193,522       \$80,471,078         Average Spent       \$2,938.76       \$3,349.59       \$3,059.27         Spending Potential Index       123       140       128         Travel: Total \$       \$4,651,902       \$29,407,088       \$80,795,288         Average Spent       \$3,109.56       \$3,493.77       \$3,071.60	Average Spent	\$7,193.56	\$8,067.92	\$7,287.44
Average Spent         \$2,721.88         \$3,069.31         \$2,763.40           Spending Potential Index         121         136         123           Personal Care Products & Services: Total \$         \$1,559,308         \$9,897,709         \$27,929,748           Average Spent         \$1,042.32         \$1,175.92         \$1,061.81           Spending Potential Index         116         131         118           Shelter: Total \$         \$34,092,062         \$216,742,213         \$608,898,632           Average Spent         \$22,788.81         \$25,750.53         \$23,148.52           Spending Potential Index         113         128         115           Support Payments/Cash Contributions/Gifts in Kind: Total \$         \$4,396,380         \$28,193,522         \$80,471,078           Average Spent         \$2,938.76         \$3,349.59         \$3,059.27           Spending Potential Index         123         140         128           Travel: Total \$         \$4,651,902         \$29,407,088         \$80,795,288           Average Spent         \$3,109.56         \$3,493.77         \$3,071.60	Spending Potential Index	115	129	117
Spending Potential Index         121         136         123           Personal Care Products & Services: Total \$         \$1,559,308         \$9,897,709         \$27,929,748           Average Spent         \$1,042.32         \$1,175.92         \$1,061.81           Spending Potential Index         116         131         118           Shelter: Total \$         \$34,092,062         \$216,742,213         \$608,898,632           Average Spent         \$22,788.81         \$25,750.53         \$23,148.52           Spending Potential Index         113         128         115           Support Payments/Cash Contributions/Gifts in Kind: Total \$         \$4,396,380         \$28,193,522         \$80,471,078           Average Spent         \$2,938.76         \$3,349.59         \$3,059.27           Spending Potential Index         123         140         128           Travel: Total \$         \$4,651,902         \$29,407,088         \$80,795,288           Average Spent         \$3,109.56         \$3,493.77         \$3,071.60	HH Furnishings & Equipment: Total \$	\$4,071,937	\$25,834,361	\$72,688,461
Personal Care Products & Services: Total \$         \$1,559,308         \$9,897,709         \$27,929,748           Average Spent         \$1,042.32         \$1,175.92         \$1,061.81           Spending Potential Index         116         131         118           Shelter: Total \$         \$34,092,062         \$216,742,213         \$608,898,632           Average Spent         \$22,788.81         \$25,750.53         \$23,148.52           Spending Potential Index         113         128         115           Support Payments/Cash Contributions/Gifts in Kind: Total \$         \$4,396,380         \$28,193,522         \$80,471,078           Average Spent         \$2,938.76         \$3,349.59         \$3,059.27           Spending Potential Index         123         140         128           Travel: Total \$         \$4,651,902         \$29,407,088         \$80,795,288           Average Spent         \$3,109.56         \$3,493.77         \$3,071.60	Average Spent	\$2,721.88	\$3,069.31	\$2,763.40
Average Spent       \$1,042.32       \$1,175.92       \$1,061.81         Spending Potential Index       116       131       118         Shelter: Total \$       \$34,092,062       \$216,742,213       \$608,898,632         Average Spent       \$22,788.81       \$25,750.53       \$23,148.52         Spending Potential Index       113       128       115         Support Payments/Cash Contributions/Gifts in Kind: Total \$       \$4,396,380       \$28,193,522       \$80,471,078         Average Spent       \$2,938.76       \$3,349.59       \$3,059.27         Spending Potential Index       123       140       128         Travel: Total \$       \$4,651,902       \$29,407,088       \$80,795,288         Average Spent       \$3,109.56       \$3,493.77       \$3,071.60	Spending Potential Index	121	136	123
Spending Potential Index       116       131       118         Shelter: Total \$       \$34,092,062       \$216,742,213       \$608,898,632         Average Spent       \$22,788.81       \$25,750.53       \$23,148.52         Spending Potential Index       113       128       115         Support Payments/Cash Contributions/Gifts in Kind: Total \$       \$4,396,380       \$28,193,522       \$80,471,078         Average Spent       \$2,938.76       \$3,349.59       \$3,059.27         Spending Potential Index       123       140       128         Travel: Total \$       \$4,651,902       \$29,407,088       \$80,795,288         Average Spent       \$3,109.56       \$3,493.77       \$3,071.60	Personal Care Products & Services: Total \$	\$1,559,308	\$9,897,709	\$27,929,748
Shelter: Total \$         \$34,092,062         \$216,742,213         \$608,898,632           Average Spent         \$22,788.81         \$25,750.53         \$23,148.52           Spending Potential Index         113         128         115           Support Payments/Cash Contributions/Gifts in Kind: Total \$         \$4,396,380         \$28,193,522         \$80,471,078           Average Spent         \$2,938.76         \$3,349.59         \$3,059.27           Spending Potential Index         123         140         128           Travel: Total \$         \$4,651,902         \$29,407,088         \$80,795,288           Average Spent         \$3,109.56         \$3,493.77         \$3,071.60	Average Spent	\$1,042.32	\$1,175.92	\$1,061.81
Average Spent       \$22,788.81       \$25,750.53       \$23,148.52         Spending Potential Index       113       128       115         Support Payments/Cash Contributions/Gifts in Kind: Total \$       \$4,396,380       \$28,193,522       \$80,471,078         Average Spent       \$2,938.76       \$3,349.59       \$3,059.27         Spending Potential Index       123       140       128         Travel: Total \$       \$4,651,902       \$29,407,088       \$80,795,288         Average Spent       \$3,109.56       \$3,493.77       \$3,071.60	Spending Potential Index	116	131	118
Spending Potential Index       113       128       115         Support Payments/Cash Contributions/Gifts in Kind: Total \$       \$4,396,380       \$28,193,522       \$80,471,078         Average Spent       \$2,938.76       \$3,349.59       \$3,059.27         Spending Potential Index       123       140       128         Travel: Total \$       \$4,651,902       \$29,407,088       \$80,795,288         Average Spent       \$3,109.56       \$3,493.77       \$3,071.60	Shelter: Total \$	\$34,092,062	\$216,742,213	\$608,898,632
Support Payments/Cash Contributions/Gifts in Kind: Total \$       \$4,396,380       \$28,193,522       \$80,471,078         Average Spent       \$2,938.76       \$3,349.59       \$3,059.27         Spending Potential Index       123       140       128         Travel: Total \$       \$4,651,902       \$29,407,088       \$80,795,288         Average Spent       \$3,109.56       \$3,493.77       \$3,071.60	Average Spent	\$22,788.81	\$25,750.53	\$23,148.52
Average Spent         \$2,938.76         \$3,349.59         \$3,059.27           Spending Potential Index         123         140         128           Travel: Total \$         \$4,651,902         \$29,407,088         \$80,795,288           Average Spent         \$3,109.56         \$3,493.77         \$3,071.60	Spending Potential Index	113	128	115
Spending Potential Index       123       140       128         Travel: Total \$       \$4,651,902       \$29,407,088       \$80,795,288         Average Spent       \$3,109.56       \$3,493.77       \$3,071.60	Support Payments/Cash Contributions/Gifts in Kind: Total \$	\$4,396,380	\$28,193,522	\$80,471,078
Travel: Total \$       \$4,651,902       \$29,407,088       \$80,795,288         Average Spent       \$3,109.56       \$3,493.77       \$3,071.60	Average Spent	\$2,938.76	\$3,349.59	\$3,059.27
Average Spent \$3,109.56 \$3,493.77 \$3,071.60	Spending Potential Index	123	140	128
	Travel: Total \$	\$4,651,902	\$29,407,088	\$80,795,288
0 1 0 1 1 1 1	Average Spent	\$3,109.56	\$3,493.77	\$3,071.60
Spending Potential Index 123 138 122	Spending Potential Index	123	138	122
Vehicle Maintenance & Repairs: Total \$ \$1,916,417 \$12,192,402 \$35,020,489	Vehicle Maintenance & Repairs: Total \$	\$1,916,417	\$12,192,402	\$35,020,489
Average Spent \$1,281.03 \$1,448.54 \$1,331.38	Average Spent	\$1,281.03	\$1,448.54	\$1,331.38
Spending Potential Index 116 131 120		116	131	120

**Data Note:** Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown brobudget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Park shold a constraint figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100. **Source:** Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

**Source:** Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics. For **Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 1010.



### Retail Demand Outlook

403 S Main St, Rolesville, North Carolina, 27571 Ring: 1 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

Top Tapestry Segments	Percent	Demographic Summary	2021	2026
Workday Drive (4A)	91.2%	Population	4,258	4,848
Green Acres (6A)	8.8%	Households	1,496	1,696
0.00	0.0%	Families	1,206	1,364
	0.0%	Median Age	37.8	38.3
	0.0%	Median Household Income	\$93,539	\$102,701
	0.070	2021	2026	Projected
		Consumer Spending	Forecasted Demand	Spending Growth
Apparel and Services		\$3,654,629	\$4,636,581	\$981,952
Men's		\$695,141	\$881,995	\$186,854
Women's		\$1,283,144	\$1,627,757	\$344,613
Children's		\$566,687	\$719,133	\$152,446
		. ,		' '
Footwear		\$834,096	\$1,058,119	\$224,023
Watches & Jewelry	1.	\$220,302	\$279,470	\$59,168
Apparel Products and Services (1	L)	\$87,635	\$111,170	\$23,535
Computer		1001.055	1050 700	+T0 065
Computers and Hardware for Ho	me Use	\$291,355	\$369,720	\$78,365
Portable Memory		\$7,507	\$9,522	\$2,015
Computer Software		\$15,592	\$19,782	\$4,190
Computer Accessories		\$32,959	\$41,815	\$8,856
Entertainment & Recreation		\$5,639,789	\$7,154,408	\$1,514,619
Fees and Admissions		\$1,409,824	\$1,788,765	\$378,941
Membership Fees for Clubs (2)		\$465,606	\$590,701	\$125,095
Fees for Participant Sports, ex	•	\$232,877	\$295,515	\$62,638
Tickets to Theatre/Operas/Cor	ncerts	\$143,420	\$181,910	\$38,490
Tickets to Movies		\$101,592	\$128,933	\$27,341
Tickets to Parks or Museums		\$63,197	\$80,200	\$17,003
Admission to Sporting Events,	excl. Trips	\$128,584	\$163,113	\$34,529
Fees for Recreational Lessons		\$272,922	\$346,331	\$73,409
Dating Services		\$1,626	\$2,062	\$436
TV/Video/Audio		\$1,954,989	\$2,479,843	\$524,854
Cable and Satellite Television S	Services	\$1,302,767	\$1,652,273	\$349,506
Televisions		\$200,932	\$254,952	\$54,020
Satellite Dishes		\$3,060	\$3,884	\$824
VCRs, Video Cameras, and DV	D Players	\$8,793	\$11,155	\$2,362
Miscellaneous Video Equipmen	nt	\$26,566	\$33,692	\$7,126
Video Cassettes and DVDs		\$13,302	\$16,877	\$3,575
Video Game Hardware/Access	ories	\$47,313	\$60,031	\$12,718
Video Game Software		\$26,236	\$33,289	\$7,053
Rental/Streaming/Downloaded	d Video	\$127,020	\$161,181	\$34,161
Installation of Televisions		\$1,286	\$1,632	\$346
Audio (3)		\$194,243	\$246,475	\$52,232
Rental and Repair of TV/Radio,	/Sound Equipment	\$3,472	\$4,401	\$929
Pets		\$1,223,958	\$1,552,447	\$328,489
Toys/Games/Crafts/Hobbies (4)		\$207,292	\$263,004	\$55,712
Recreational Vehicles and Fees (	5)	\$211,318	\$268,004	\$56,686
Sports/Recreation/Exercise Equip	oment (6)	\$327,096	\$415,050	\$87,954
Photo Equipment and Supplies (	7)	\$85,067	\$107,942	\$22,875
Reading (8)	•	\$173,769	\$220,399	\$46,630
Catered Affairs (9)		\$46,801	\$59,367	\$12,566
Food		\$15,575,064	\$19,759,225	\$4,184,161
Food at Home		\$9,071,103	\$11,507,445	\$2,436,342
Bakery and Cereal Products		\$1,161,044	\$1,472,840	\$311,796
Meats, Poultry, Fish, and Eggs		\$1,940,655	\$2,461,775	\$521,120
Dairy Products		\$908,993	\$1,153,109	\$244,116
Fruits and Vegetables		\$1,757,524	\$2,229,628	\$472,104
Snacks and Other Food at Hon	ne (10)	\$3,302,889	\$4,190,093	\$887,204
Food Away from Home	(/	\$6,503,960	\$8,251,780	\$1,747,820
Alcoholic Beverages		\$1,093,453	\$1,387,034	\$293,581
		Ψ1,000,100	Ψ1/30//034	4233,301

**Data Note:** The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. **Source:** Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.



### Retail Demand Outlook

403 S Main St, Rolesville, North Carolina, 27571 Ring: 1 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

	2021 Consumer Spending	2026 Forecasted Demand	Projected Spending Growth
Financial	Consumer Spending	rorecasted Demand	Spending Growth
Value of Stocks/Bonds/Mutual Funds	\$53,790,966	\$68,240,593	\$14,449,627
Value of Retirement Plans	\$200,153,322	\$253,862,316	\$53,708,994
Value of Other Financial Assets	\$14,823,649	\$18,799,076	\$3,975,427
Vehicle Loan Amount excluding Interest	\$5,166,805	\$6,556,024	\$1,389,219
Value of Credit Card Debt	\$4,920,965	\$6,242,428	\$1,321,463
Health	+ 1,0 = 0,0 00	+ - / /	+-//···
Nonprescription Drugs	\$252,974	\$320,842	\$67,868
Prescription Drugs	\$546,169	\$692,584	\$146,415
Eyeglasses and Contact Lenses	\$170,049	\$215,686	\$45,637
Home	7-1-7-1-	7===7	7 .5/55.
Mortgage Payment and Basics (11)	\$21,064,801	\$26,723,479	\$5,658,678
Maintenance and Remodeling Services	\$5,528,161	\$7,013,185	\$1,485,024
Maintenance and Remodeling Materials (12)	\$1,166,346	\$1,479,679	\$313,333
Utilities, Fuel, and Public Services	\$8,284,211	\$10,508,530	\$2,224,319
Household Furnishings and Equipment	\$0,20 i,211	\$10,500,550	Ψ <i>L</i> / <i>LL</i> 1/313
Household Textiles (13)	\$174,208	\$221,021	\$46,813
Furniture	\$1,141,220	\$1,447,869	\$306,649
Rugs	\$58,124	\$73,735	\$15,611
Major Appliances (14)	\$712,431	\$903,857	\$191,426
Housewares (15)	\$153,213	\$194,371	\$41,158
Small Appliances	\$87,965	\$111,596	\$23,631
Luggage	\$29,889	\$37,928	\$8,039
Telephones and Accessories	\$176,212	\$37,928 \$223,459	\$47,247
Household Operations	\$170,212	\$223,439	\$47,247
Child Care	\$1,066,280	\$1,353,340	\$287,060
Lawn and Garden (16)  Moving/Storage/Freight Express	\$905,354 \$115,473	\$1,148,278 \$146,547	\$242,924
	\$115,473		\$31,074
Housekeeping Supplies (17)	\$1,322,481	\$1,677,655	\$355,174
Insurance	¢1 150 560	¢1 450 266	#200 <b>7</b> 00
Owners and Renters Insurance	\$1,150,568	\$1,459,366	\$308,798
Vehicle Insurance	\$3,117,912	\$3,955,724	\$837,812
Life/Other Insurance	\$1,121,630	\$1,422,677	\$301,047
Health Insurance	\$7,112,662	\$9,021,714	\$1,909,052
Personal Care Products (18)	\$842,095	\$1,068,320	\$226,225
School Books and Supplies (19)	\$223,624	\$283,752	\$60,128
Smoking Products	\$546,298	\$692,718	\$146,420
Transportation	44.500.050	15.000.400	h. 0.00 00.1
Payments on Vehicles excluding Leases	\$4,699,262	\$5,962,166	\$1,262,904
Gasoline and Motor Oil	\$4,026,958	\$5,108,959	\$1,082,001
Vehicle Maintenance and Repairs	\$1,916,417	\$2,431,190	\$514,773
Travel			
Airline Fares	\$1,145,227	\$1,453,095	\$307,868
Lodging on Trips	\$1,326,225	\$1,682,436	\$356,211
Auto/Truck Rental on Trips	\$101,315	\$128,563	\$27,248
Food and Drink on Trips	\$1,084,196	\$1,375,49	\$291,296

**Data Note:** The Consumer Spending data is household-based and represents the amount spent for a product or the ce by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. **Source:** Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

November 04, 2021 November 04, 2021



### Retail Demand Outlook

403 S Main St, Rolesville, North Carolina, 27571 Ring: 1 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

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November 04, 2021



### Retail Demand Outlook

403 S Main St, Rolesville, North Carolina, 27571 Ring: 3 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

Top Tapestry Segments	Percent	Demographic Summary	2021	2026
Workday Drive (4A)	72.4%	Population	25,373	28,561
Boomburbs (1C)	9.4%	Households	8,417	9,457
Up and Coming Families (7A)	9.1%	Families	6,819	7,640
Green Acres (6A)	9.0%	Median Age	37.4	38.0
Middleburg (4C)	0.1%	Median Household Income	\$105,576	\$113,030
,		2021	2026	Projected
		Consumer Spending	Forecasted Demand	Spending Growth
Apparel and Services		\$23,218,916	\$29,112,803	\$5,893,887
Men's		\$4,434,133	\$5,560,359	\$1,126,226
Women's		\$8,100,164	\$10,152,787	\$2,052,623
Children's		\$3,666,429		\$934,870
Footwear		\$5,066,429 \$5,285,297	\$4,601,299 \$6,626,917	\$934,670 \$1,341,620
Watches & Jewelry		\$1,392,841	\$1,745,511	\$352,670
Apparel Products and Services (1)		\$545,382	\$683,142	\$137,76
omputer				
Computers and Hardware for Home	Use	\$1,866,865	\$2,341,489	\$474,624
Portable Memory		\$47,792	\$59,918	\$12,120
Computer Software		\$99,141	\$124,318	\$25,17
Computer Accessories		\$208,936	\$262,068	\$53,13
intertainment & Recreation		\$35,655,648	\$44,693,454	\$9,037,80
Fees and Admissions		\$8,928,225	\$11,190,284	\$2,262,05
Membership Fees for Clubs (2)		\$2,922,150	\$3,661,197	\$739,04
Fees for Participant Sports, excl.	Trips	\$1,479,505	\$1,854,864	\$375,35
Tickets to Theatre/Operas/Conce	rts	\$894,512	\$1,120,507	\$225,99
Tickets to Movies		\$662,533	\$831,681	\$169,14
Tickets to Parks or Museums		\$407,992	\$511,961	\$103,96
Admission to Sporting Events, ex	cl Trins	\$806,033	\$1,009,442	\$203,40
Fees for Recreational Lessons	cii iiipo	\$1,745,570	\$2,188,197	\$442,62
Dating Services		\$9,930	\$12,435	\$2,50
TV/Video/Audio		\$12,374,324	\$15,514,627	\$3,140,30
Cable and Satellite Television Ser	vicos	\$8,182,641	\$10,255,550	\$2,072,90
Televisions	vices	\$1,291,471		
			\$1,620,397	\$328,92
Satellite Dishes		\$19,496	\$24,455	\$4,95
VCRs, Video Cameras, and DVD I	Players	\$55,846	\$70,030	\$14,18
Miscellaneous Video Equipment		\$166,831	\$209,116	\$42,28
Video Cassettes and DVDs		\$86,314	\$108,356	\$22,04
Video Game Hardware/Accessorie	es	\$305,464	\$383,344	\$77,88
Video Game Software		\$169,260	\$212,473	\$43,21
Rental/Streaming/Downloaded Vi	deo	\$818,588	\$1,027,314	\$208,72
Installation of Televisions		\$8,342	\$10,467	\$2,12
Audio (3)		\$1,248,332	\$1,565,884	\$317,55
Rental and Repair of TV/Radio/So	ound Equipment	\$21,738	\$27,240	\$5,50
Pets		\$7,680,562	\$9,623,723	\$1,943,16
Toys/Games/Crafts/Hobbies (4)		\$1,331,906	\$1,671,071	\$339,16
Recreational Vehicles and Fees (5)		\$1,308,097	\$1,637,713	\$329,61
Sports/Recreation/Exercise Equipme	ent (6)	\$2,109,738	\$2,646,433	\$536,69
Photo Equipment and Supplies (7)	o (0)	\$545,689	\$684,358	\$138,66
Reading (8)		\$1,085,494	\$1,360,031	\$274,53
Catered Affairs (9)		\$293,676	\$367,796	\$74,12
Food		\$99,001,310		\$25,135,06
			\$124,136,3	
Food at Home		\$57,522,627	\$72, 3.086	\$14,600,45
Bakery and Cereal Products		\$7,355,723	\$9, 22 35	\$1,866,77
Meats, Poultry, Fish, and Eggs		\$12,277,162	15,1 1,291	\$3,114,12
Dairy Products		\$5,757,511	7,2_8,288	\$1,460,77
Fruits and Vegetables		\$11,144,673	\$13,973,276	\$2,828,60
Snacks and Other Food at Home	(10)	\$20,987,558	\$26,317,735	\$5,330,17
Food Away from Home		\$41,478,683	\$52,013,289	\$10,534,60
Alcoholic Beverages		\$6,842,098	\$8,571,297	\$1,729,19

**Data Note:** The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. **Source:** Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

**ESRI REPORTS** 

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### Retail Demand Outlook

403 S Main St, Rolesville, North Carolina, 27571 Ring: 3 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

	2021 Consumer Spending	2026 Forecasted Demand	Projecte Spending Growt	
Financial				
Value of Stocks/Bonds/Mutual Funds	\$334,222,001	\$418,486,232	\$84,264,23	
Value of Retirement Plans	\$1,233,748,558	\$1,544,544,248	\$310,795,69	
Value of Other Financial Assets	\$89,686,091	\$112,214,225	\$22,528,13	
Vehicle Loan Amount excluding Interest	\$33,166,190	\$41,612,906	\$8,446,7	
Value of Credit Card Debt  Health	\$30,868,348	\$38,685,608	\$7,817,26	
Nonprescription Drugs	\$1,591,741	\$1,995,128	\$403,3	
Prescription Drugs	\$3,425,434	\$4,292,912	\$867,4	
Eyeglasses and Contact Lenses	\$1,067,185	\$1,337,367	\$270,1	
Home				
Mortgage Payment and Basics (11)	\$133,216,880	\$166,945,396	\$33,728,5	
Maintenance and Remodeling Services	\$34,793,514	\$43,593,496	\$8,799,9	
Maintenance and Remodeling Materials (12)	\$7,391,442	\$9,265,788	\$1,874,3	
Utilities, Fuel, and Public Services	\$52,593,496	\$65,951,109	\$13,357,6	
Household Furnishings and Equipment	. , ,			
Household Textiles (13)	\$1,109,671	\$1,391,454	\$281,7	
Furniture	\$7,255,132	\$9,098,237	\$1,843,1	
Rugs	\$365,720	\$458,279	\$92,5	
Major Appliances (14)	\$4,510,620	\$5,655,609	\$1,144,9	
Housewares (15)	\$973,035	\$1,220,088	\$247,0	
Small Appliances	\$561,157	\$703,748	\$142,5	
Luggage	\$191,945	\$240,803	\$48,8	
Telephones and Accessories	\$1,095,269	\$1,372,043	\$276,7	
Household Operations	. , ,	. , ,	, ,	
Child Care	\$6,843,002	\$8,580,818	\$1,737,8	
Lawn and Garden (16)	\$5,678,909	\$7,114,581	\$1,435,6	
Moving/Storage/Freight Express	\$751,646	\$943,309	\$191,6	
Housekeeping Supplies (17)	\$8,392,799	\$10,523,464	\$2,130,6	
Insurance	1-, ,	1 -,, -	, ,,-	
Owners and Renters Insurance	\$7,265,190	\$9,106,250	\$1,841,0	
Vehicle Insurance	\$20,003,857	\$25,097,692	\$5,093,8	
Life/Other Insurance	\$7,008,438	\$8,779,702	\$1,771,2	
Health Insurance	\$44,791,577	\$56,142,488	\$11,350,9	
Personal Care Products (18)	\$5,376,580	\$6,742,570	\$1,365,9	
School Books and Supplies (19)	\$1,434,556	\$1,799,520	\$364,9	
Smoking Products	\$3,417,329	\$4,283,435	\$866,1	
Transportation	, , ,			
Payments on Vehicles excluding Leases	\$30,194,189	\$37,880,381	\$7,686,1	
Gasoline and Motor Oil	\$25,768,377	\$32,323,250	\$6,554,8	
Vehicle Maintenance and Repairs	\$12,192,402	\$15,290,905	\$3,098,5	
Travel	, , , , , , ,	, -, -,	, , , , , , , ,	
Airline Fares	\$7,274,687	\$9,118,719	\$1,844,0	
Lodging on Trips	\$8,340,688	\$10,450,873	\$2,110,1	
Auto/Truck Rental on Trips	\$644,227	\$807,704	\$163,4	
Food and Drink on Trips	\$6,850,448	\$8,586,365	\$1,735,93	

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### Retail Demand Outlook

403 S Main St, Rolesville, North Carolina, 27571 Ring: 3 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

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- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
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- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
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- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
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- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

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### Retail Demand Outlook

403 S Main St, Rolesville, North Carolina, 27571 Ring: 5 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

				Longitude: -78.46488
Top Tapestry Segments	Percent	Demographic Summary	2021	2026
Workday Drive (4A)	38.9%	Population	74,751	84,400
Up and Coming Families (7A)	35.7%	Households	26,304	29,674
Green Acres (6A)	7.3%	Families	19,942	22,401
Boomburbs (1C)	6.0%	Median Age	36.8	37.1
Old and Newcomers (8F)	4.2%	Median Household Income	\$92,723	\$103,125
· ,		2021	2026	Projected
		Consumer Spending	Forecasted Demand	Spending Growth
Apparel and Services		\$65,698,730	\$83,423,132	\$17,724,402
Men's		\$12,603,119	\$16,006,725	\$3,403,606
Women's		\$22,613,178	\$28,695,902	\$6,082,724
Children's		\$10,661,095	\$13,558,947	\$2,897,852
Footwear		\$15,042,468	\$19,100,721	\$4,058,253
Watches & Jewelry		\$3,861,557	\$4,898,806	\$1,037,249
Apparel Products and Services (1)		\$1,474,134	\$1,868,272	\$394,138
Computer		¥1,,13	¥1/000/272	φος ./100
Computers and Hardware for Home	Use	\$5,309,857	\$6,746,393	\$1,436,536
Portable Memory	030	\$135,526	\$172,076	\$36,550
Computer Software		\$282,599	\$358,976	\$76,377
Computer Accessories		\$598,471	\$760,361	\$161,890
Entertainment & Recreation		\$99,685,332	\$126,503,177	\$26,817,845
Fees and Admissions		\$24,335,163	\$30,887,023	\$6,551,860
Membership Fees for Clubs (2)		\$7,883,221	\$9,998,316	\$2,115,095
Fees for Participant Sports, excl.	Trine	\$4,056,767	\$5,150,953	\$1,094,186
Tickets to Theatre/Operas/Concer	•	\$4,030,767 \$2,407,857	\$3,053,033	\$645,176
Tickets to Movies	L3	\$1,943,930	\$2,473,739	\$529,809
Tickets to Parks or Museums		\$1,172,821	\$1,491,343	\$318,522
Admission to Sporting Events, exc	nl Trine	\$2,121,899	\$2,689,269	\$567,370
Fees for Recreational Lessons	ui iiips	\$4,721,473	\$5,995,926	\$1,274,453
Dating Services		\$27,195	\$34,444	\$7,249
TV/Video/Audio		\$35,351,504	\$44,874,304	\$9,522,800
Cable and Satellite Television Serv	vices	\$23,164,791	\$29,382,740	\$6,217,949
Televisions	vices	\$3,756,185	\$4,774,955	\$1,018,770
Satellite Dishes		\$55,613	\$70,657	\$1,010,770
	lavana			
VCRs, Video Cameras, and DVD P	layers	\$159,217	\$202,221	\$43,004
Miscellaneous Video Equipment		\$468,897	\$595,091	\$126,194
Video Cassettes and DVDs	_	\$259,252	\$329,853	\$70,601
Video Game Hardware/Accessorie	:S	\$909,436	\$1,156,490	\$247,054
Video Game Software	d	\$511,833	\$651,120	\$139,287
Rental/Streaming/Downloaded Vid	aeo	\$2,407,973	\$3,062,309	\$654,336
Installation of Televisions		\$23,767	\$30,225	\$6,458
Audio (3)	d Carriana ant	\$3,569,176	\$4,535,834	\$966,658
Rental and Repair of TV/Radio/So	una Equipment	\$65,363	\$82,809	\$17,446
Pets		\$21,321,331	\$27,033,247	\$5,711,916
Toys/Games/Crafts/Hobbies (4)		\$3,871,941	\$4,921,810	\$1,049,869
Recreational Vehicles and Fees (5)		\$3,422,096	\$4,333,214	\$911,118
Sports/Recreation/Exercise Equipme	ent (6)	\$6,057,315	\$7,696,395	\$1,639,080
Photo Equipment and Supplies (7)		\$1,544,507	\$1,962,413	\$417,906
Reading (8)		\$2,996,507	\$3,799,802	\$803,295
Catered Affairs (9)		\$790,876	\$1,002,472	\$211,596
Food		\$281,665,093	\$357,649,652	\$75,984,559
Food at Home		\$163,695,376	\$207,825,869	\$44,130,493
Bakery and Cereal Products		\$20,905,987	\$26,540,435	\$5,634,448
Meats, Poultry, Fish, and Eggs		\$34,802,401	\$44,173,880	\$9,371,479
Dairy Products		\$16,306,563	\$20,700,474	\$4,393,911
Fruits and Vegetables	(4.0)	\$31,619,103	\$40,144,453	\$8,525,350
Snacks and Other Food at Home (	(10)	\$60,061,322	\$76,266,627	\$16,205,305
Food Away from Home		\$117,969,716	\$149,823,783	\$31,854,067
Alcoholic Beverages		\$18,606,547	\$23,591,163	\$4,984,616
Note: The Consumer Spending data is house	shold bacad and rar		an agentias but all barrachalds in a	n area Detail may not cum

**Data Note:** The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. **Source:** Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.



### Retail Demand Outlook

403 S Main St, Rolesville, North Carolina, 27571 Ring: 5 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

	2021	2026	Projecte
Pinamaial	Consumer Spending	Forecasted Demand	Spending Growt
Financial  Value of Charles/Bands/Mutual Funds	¢072 C00 220	¢1 100 F17 12F	#333 010 01
Value of Stocks/Bonds/Mutual Funds	\$873,698,320	\$1,106,517,135	\$232,818,81
Value of Retirement Plans Value of Other Financial Assets	\$3,198,510,865	\$4,049,944,270	\$851,433,40
10.00	\$230,331,318	\$291,174,595	\$60,843,27
Vehicle Loan Amount excluding Interest	\$96,734,524	\$122,943,721	\$26,209,19
Value of Credit Card Debt	\$85,348,790	\$108,279,888	\$22,931,09
Health Negative Division Divis	#4 F2F 600	фГ <b>7</b> Г2 <b>7</b> 1Г	#1 210 0
Nonprescription Drugs	\$4,535,688	\$5,753,715	\$1,218,02
Prescription Drugs	\$9,763,135	\$12,379,899	\$2,616,76
Eyeglasses and Contact Lenses	\$2,956,174	\$3,749,844	\$793,6
Home	1050 505 615		+06 670 0
Mortgage Payment and Basics (11)	\$359,725,617	\$456,404,534	\$96,678,9
Maintenance and Remodeling Services	\$93,456,582	\$118,505,302	\$25,048,7
Maintenance and Remodeling Materials (12)	\$20,429,529	\$25,926,071	\$5,496,5
Utilities, Fuel, and Public Services	\$151,146,903	\$191,914,354	\$40,767,4
Household Furnishings and Equipment			
Household Textiles (13)	\$3,150,294	\$4,000,602	\$850,3
Furniture	\$20,600,535	\$26,163,867	\$5,563,3
Rugs	\$999,504	\$1,267,643	\$268,1
Major Appliances (14)	\$12,617,262	\$16,017,920	\$3,400,6
Housewares (15)	\$2,761,189	\$3,506,302	\$745,1
Small Appliances	\$1,614,475	\$2,050,711	\$436,2
Luggage	\$552,471	\$702,231	\$149,7
Telephones and Accessories	\$2,977,552	\$3,775,806	\$798,2
Household Operations			
Child Care	\$18,826,185	\$23,917,289	\$5,091,10
Lawn and Garden (16)	\$15,503,762	\$19,652,275	\$4,148,5
Moving/Storage/Freight Express	\$2,231,666	\$2,837,854	\$606,1
Housekeeping Supplies (17)	\$23,910,182	\$30,355,853	\$6,445,6
Insurance			
Owners and Renters Insurance	\$20,267,991	\$25,712,368	\$5,444,3
Vehicle Insurance	\$58,678,705	\$74,573,612	\$15,894,9
Life/Other Insurance	\$18,970,895	\$24,046,437	\$5,075,5¢
Health Insurance	\$125,894,234	\$159,723,563	\$33,829,3
Personal Care Products (18)	\$15,410,259	\$19,572,762	\$4,162,50
School Books and Supplies (19)	\$4,135,683	\$5,255,507	\$1,119,8
Smoking Products	\$10,063,406	\$12,762,372	\$2,698,9
Transportation			
Payments on Vehicles excluding Leases	\$87,662,033	\$111,398,541	\$23,736,50
Gasoline and Motor Oil	\$74,806,221	\$95,039,460	\$20,233,23
Vehicle Maintenance and Repairs	\$35,020,489	\$44,479,082	\$9,458,59
Travel			
Airline Fares	\$20,013,990	\$25,405,975	\$5,391,98
Lodging on Trips	\$22,635,888	\$28,710,177	\$6,074,2
Auto/Truck Rental on Trips	\$1,788,519	\$2,277,369	\$482,4
Food and Drink on Trips	\$18,921,194	\$24,01	\$5,091,0

**Data Note:** The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. **Source:** Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

November 04, 2021 November 04, 2021



### Retail Demand Outlook

403 S Main St, Rolesville, North Carolina, 27571 Ring: 5 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

November 04, 2021

- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

**Data Note:** The Consumer Spending data is household-based and represents the amount spent for a product or service by all households in an area. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals. **Source:** Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

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### Retail MarketPlace Profile

NATCE

403 S Main St, Rolesville, North Carolina, 27571 Ring: 1 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

Botail Can Loakago/Surplus Number of

Summary Demographics	
2021 Population	4,258
2021 Households	1,496
2021 Median Disposable Income	\$72,234
2021 Per Capita Income	\$36.697

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### NOTE: This database is in mature status. While the data are presented in current year geography, all supply- and demand-related estimates remain vintage 2017.

	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
2017 Industry Summary		(Retail Potential)	(Retail Sales)		Factor	Businesses
Total Retail Trade and Food & Drink	44-45,722	\$55,965,631	\$56,961,602	-\$995,971	-0.9	29
Total Retail Trade	44-45	\$50,322,400	\$52,241,016	-\$1,918,616	-1.9	20
Total Food & Drink	722	\$5,643,231	\$4,720,585	\$922,646	8.9	8
	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
2017 Industry Group		(Retail Potential)	(Retail Sales)		Factor	Businesses
Motor Vehicle & Parts Dealers	441	\$10,656,155	\$4,258,019	\$6,398,136	42.9	3
Automobile Dealers	4411	\$8,710,468	\$2,693,059	\$6,017,409	52.8	2
Other Motor Vehicle Dealers	4412	\$874,633	\$444,048	\$430,585	32.7	1
Auto Parts, Accessories & Tire Stores	4413	\$1,071,054	\$1,120,912	-\$49,858	-2.3	1
Furniture & Home Furnishings Stores	442	\$2,065,703	\$513,513	\$1,552,190	60.2	1
Furniture Stores	4421	\$1,231,481	\$0	\$1,231,481	100.0	0
Home Furnishings Stores	4422	\$834,222	\$444,642	\$389,580	30.5	1
Electronics & Appliance Stores	443	\$1,567,384	\$0	\$1,567,384	100.0	0
Bldg Materials, Garden Equip. & Supply Stores	444	\$3,740,752	\$2,556,011	\$1,184,741	18.8	3
Bldg Material & Supplies Dealers	4441	\$3,515,338	\$2,438,041	\$1,077,297	18.1	2
Lawn & Garden Equip & Supply Stores	4442	\$225,414	\$0	\$225,414	100.0	0
Food & Beverage Stores	445	\$8,610,224	\$20,762,769	-\$12,152,545	-41.4	4
Grocery Stores	4451	\$7,972,000	\$20,726,361	-\$12,754,361	-44.4	3
Specialty Food Stores	4452	\$315,958	\$0	\$315,958	100.0	0
Beer, Wine & Liquor Stores	4453	\$322,266	\$36,408	\$285,858	79.7	1
Health & Personal Care Stores	446,4461	\$3,066,281	\$2,127,718	\$938,563	18.1	1
Gasoline Stations	447,4471	\$5,198,216	\$9,984,227	-\$4,786,011	-31.5	3
Clothing & Clothing Accessories Stores	448	\$2,532,406	\$319,012	\$2,213,394	77.6	1
Clothing Stores	4481	\$1,641,175	\$0	\$1,641,175	100.0	0
Shoe Stores	4482	\$405,031	\$0	\$405,031	100.0	0
Jewelry, Luggage & Leather Goods Stores	4483	\$486,200	\$188,677	\$297,523	44.1	1
Sporting Goods, Hobby, Book & Music Stores	451	\$1,396,519	\$0	\$1,396,519	100.0	0
Sporting Goods/Hobby/Musical Instr Stores	4511	\$1,183,007	\$0	\$1,183,007	100.0	0
Book, Periodical & Music Stores	4512	\$213,512	\$0	\$213,512	100.0	0
General Merchandise Stores	452	\$8,524,504	\$10,193,922	-\$1,669,418	-8.9	1
Department Stores Excluding Leased Depts.	4521	\$6,228,169	\$0	\$6,228,169	100.0	0
Other General Merchandise Stores	4529	\$2,296,335	\$10,193,922	-\$7,897,587	-63.2	1
Miscellaneous Store Retailers	453	\$2,117,418	\$827,247	\$1,290,171	43.8	3
Florists	4531	\$80,562	\$0	\$80,562	100.0	0
Office Supplies, Stationery & Gift Stores	4532	\$479,732	\$0	\$479,732	100.0	0
Used Merchandise Stores	4533	\$270,574	\$0	\$270,574	100.0	0
Other Miscellaneous Store Retailers	4539	\$1,286,550	\$706,900	\$579,650	29.1	2
Nonstore Retailers	454	\$846,840	\$0	\$846,840	100.0	0
Electronic Shopping & Mail-Order Houses	4541	\$631,352	\$0 \$0	\$631,352	100.0	0
Vending Machine Operators	4541	\$631,332 \$47,196	\$0 \$0	\$47,196	100.0	0
Direct Selling Establishments	4543	\$168,292	\$0 \$0	\$168,292	100.0	0
Food Services & Drinking Places	722	\$5,643,231	\$4,720,585	\$922,646	8.9	8
Special Food Services	7223	\$5,643,231 \$53,019	\$4,720,585 \$0	\$53,019	100	0
•	7223				200.0	0
Drinking Places - Alcoholic Beverages	7224	\$408,101	\$0 #4.720.595	\$408,101		8
Restaurants/Other Eating Places  Pata Note: Supply (retail sales) estimates sales to describe the sales the sales to describe the sales to describe the sales		\$5,182,111	\$4,720,585	\$461,526	4.7	_

**Data Note:** Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus is to spread to a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to 100 (total leakage). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market we are obtained are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North Account asset Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry of the interval at a sour industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace lata, lease click the link below to view the Methodology Statement.

http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf

Source: Esri and Data Axle. Esri 2021 Updated Demographics. Esri 2017 Retail MarketPlace. ©2021 Esri. ©2017 Data Axle, Inc. All rights reserved.



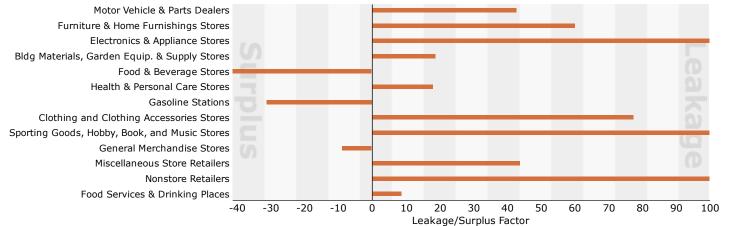
### Retail MarketPlace Profile

403 S Main St, Rolesville, North Carolina, 27571 Ring: 1 mile radius

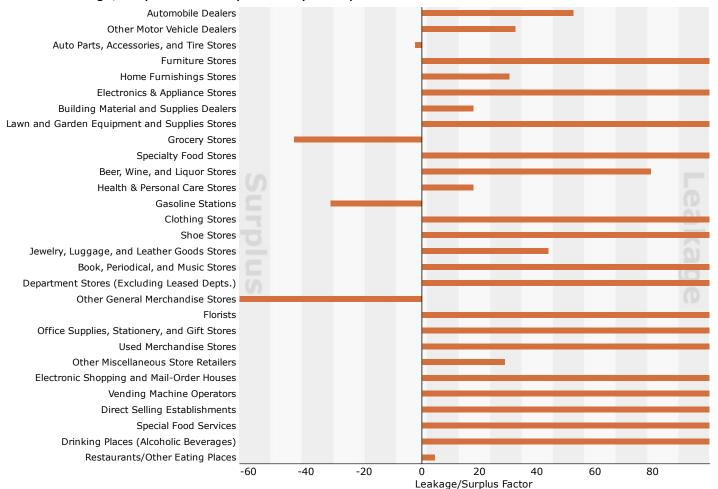
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Latitude: 35.91812 Longitude: -78.46488

### 2017 Leakage/Surplus Factor by Industry Subsector



### 2017 Leakage/Surplus Factor by Industry Group



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### Retail MarketPlace Profile

NATCS

403 S Main St, Rolesville, North Carolina, 27571 Ring: 3 mile radius

Prepared by Esri

Latitude: 35.91812 Longitude: -78.46488

Retail Gan Leakage/Surplus Number of

Summary Demographics	
2021 Population	25,373
2021 Households	8,417
2021 Median Disposable Income	\$81,512
2021 Per Capita Income	\$41.809

### NOTE: This database is in mature status. While the data are presented in current year geography, all supply- and demand-related esti

NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
	(Retail Potential)	(Retail Sales)		Factor	Businesses
44-45,722	\$349,477,399	\$186,831,349	\$162,646,050	30.3	67
44-45	\$314,101,091	\$175,230,152	\$138,870,939	28.4	47
722	\$35,376,308	\$11,601,197	\$23,775,111	50.6	20
NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
	(Retail Potential)	(Retail Sales)		Factor	Businesses
441	\$66,574,404	\$9,047,346	\$57,527,058	76.1	8
4411	\$54,435,753	\$4,544,339	\$49,891,414	84.6	3
4412	\$5,467,823	\$1,134,791	\$4,333,032	65.6	2
4413	\$6,670,828	\$3,368,215	\$3,302,613	32.9	3
442	\$12,927,588	\$1,735,072	\$11,192,516	76.3	3
4421	\$7,731,764	\$399,455	\$7,332,309	90.2	1
4422	\$5,195,824	\$1,335,617	\$3,860,207	59.1	2
443	\$9,855,016	\$752,758	\$9,102,258	85.8	1
444	\$23,196,174	\$4,756,299	\$18,439,875	66.0	6
4441	\$21,835,733	\$4,072,068	\$17,763,665	68.6	5
4442				33.1	1
445				-10.1	9
4451				-13.9	8
4452				100.0	0
4453				94.5	1
446,4461				37.6	4
•					4
•					2
		· ·			1
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	• • •	·			0
7224	\$32,503,860	\$11,601,197	\$20,902,663	47.4	20
	44-45 722 NAICS  441 4411 4412 4413 442 4421 4422 443 444 4441 4442 445 4451 4452 4453 446,4461 447,4471 448 4481 4482 4483 4511 4512 452 4521 4529 4531 4532 4533 4539 454 4541 4542 4543 722 7223 7224	(Retail Potential) 44-45,722 \$349,477,399 44-45 \$314,101,091 722 \$35,376,308  NAICS Demand (Retail Potential)  441 \$66,574,404 4411 \$54,435,753 4412 \$5,467,823 4413 \$6,670,828 442 \$12,927,588 4421 \$7,731,764 4422 \$5,195,824 443 \$9,855,016 444 \$23,196,174 4441 \$21,835,733 4442 \$1,360,441 445 \$53,706,383 4451 \$49,727,048 4452 \$1,972,098 4453 \$2,007,238 446,4461 \$18,955,762 447,4471 \$32,525,483 4481 \$10,291,879 4482 \$2,549,264 4483 \$3,044,051 451 \$7,410,770 4512 \$1,340,977 452 \$53,322,894 4521 \$38,991,138 4529 \$14,331,756 453 \$13,167,053 4531 \$486,815 4532 \$2,997,316 4533 \$1,702,886 4539 \$7,980,036 454 \$5,233,395 4541 \$3,938,285 4545 \$2,249,18 4543 \$1,000,191 722 \$35,376,308 7223 \$330,630 7224 \$2,541,817	(Retail Potential) (Retail Sales) 44-45,722 \$349,477,399 \$186,831,349 44-45 \$314,101,091 \$175,230,152 722 \$355,376,308 \$11,601,197  NAICS Demand (Retail Potential) (Retail Sales) 441 \$66,574,404 \$9,047,346 4411 \$54,435,753 \$4,544,339 4412 \$5,467,823 \$1,134,791 4413 \$6,670,828 \$3,368,215 442 \$12,927,588 \$1,735,072 4421 \$7,731,764 \$399,455 4422 \$5,195,824 \$1,335,617 443 \$9,855,016 \$752,758 4444 \$23,196,174 \$4,756,299 4441 \$21,835,733 \$4,072,068 4442 \$1,360,441 \$684,231 445 \$53,706,383 \$65,827,222 4451 \$49,727,048 \$65,770,939 4452 \$1,972,098 \$0 4453 \$2,007,238 \$56,284 446,4461 \$18,955,762 \$8,597,463 447,4471 \$32,525,483 \$14,571,903 448 \$15,885,193 \$807,056 4481 \$10,291,879 \$546,628 4482 \$2,549,264 \$0 4483 \$3,044,051 \$260,428 451 \$8,751,746 \$1,044,232 451 \$7,410,770 \$1,044,232 451 \$7,410,770 \$1,044,232 451 \$3,991,138 \$0 452 \$13,30,977 \$0 452 \$53,322,894 \$65,663,485 453 \$13,167,053 \$1,875,311 4531 \$486,815 \$122,118 4532 \$2,997,316 \$121,107 4533 \$1,702,886 \$173,244 4539 \$7,980,036 \$1,458,842 454 \$5,233,395 \$552,006 4541 \$3,938,285 \$0 4543 \$1,000,191 \$552,006 722 \$335,376,308 \$11,601,197 7223 \$330,630 \$0 7224 \$2,541,817	(Retail Potential)         (Retail Sales)           44-45,722         \$349,477,399         \$186,831,349         \$162,646,050           44-45         \$314,101,091         \$175,230,152         \$138,870,939           722         \$35,376,308         \$11,601,197         \$23,775,111           NAICS         Demand         Supply         Retail Gap           (Retail Potential)         (Retail Sales)         \$441         \$66,574,404         \$9,047,346         \$57,527,058           4411         \$54,435,753         \$4,544,339         \$49,891,414         4412         \$5,467,823         \$1,134,791         \$4,333,032         4413         \$6,670,828         \$3,368,215         \$3,302,613         \$42,2192,7588         \$1,735,072         \$11,192,516         \$422         \$5,195,824         \$1,335,617         \$3,860,207         \$4421         \$7,731,764         \$399,455         \$7,332,309         \$4422         \$5,195,824         \$1,335,617         \$3,860,207         \$4443         \$9,855,016         \$752,758         \$9,102,258         \$4444         \$23,196,174         \$4,756,299         \$18,439,875         \$4444         \$23,196,174         \$4,756,299         \$18,439,875         \$4444         \$21,360,441         \$668,231         \$676,210         \$445         \$53,706,383         \$65,827,222	(Retail Potential)         (Retail Sales)         Factor           44-4-5,722         \$349,477,399         \$186,831,349         \$162,646,050         30.3         30.3           722         \$35,376,308         \$11,601,197         \$23,775,111         50.6         Supply         Retail Gap         Leakage/Surplus           NATCS         Demand (Retail Potential)         (Retail Sales)         Retail Gap         Leakage/Surplus           4411         \$66,574,404         \$9,047,346         \$57,527,058         76.1           4411         \$54,435,753         \$4,544,339         \$49,891,414         84.6           4412         \$5,467,823         \$1,134,791         \$4,333,032,613         32.9           4421         \$7,731,764         \$39,9455         \$7,332,309         90.2           4422         \$12,927,588         \$1,735,617         \$3,860,207         59.1           443         \$9,855,016         \$752,758         \$9,102,258         85.8           4442         \$7,731,764         \$43,765,299         \$18,439,875         66.0           4441         \$21,835,733         \$4,072,068         \$17,763,665         68.6           4441         \$21,360,441         \$684,231         \$676,210         33.1

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snaps opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positiv 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn i area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification Sys businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade s within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please click the

http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf

Source: Esri and Data Axle. Esri 2021 Updated Demographics. Esri 2017 Retail MarketPlace. ©2021 Esri. ©2017 Data Axle



### Retail MarketPlace Profile

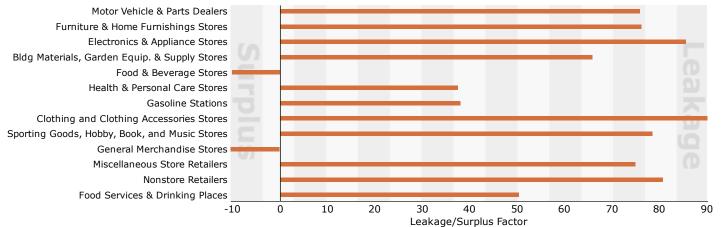
403 S Main St, Rolesville, North Carolina, 27571 Ring: 3 mile radius

Prepared by Esri

Latitude: 35.91812 Longitude: -78.46488

November 04, 2021

### 2017 Leakage/Surplus Factor by Industry Subsector



### 2017 Leakage/Surplus Factor by Industry Group



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### Retail MarketPlace Profile

403 S Main St, Rolesville, North Carolina, 27571 Ring: 5 mile radius

Prepared by Esri Latitude: 35.91812

Longitude: -78.46488

Summary Demographics	
2021 Population	74,751
2021 Households	26,304
2021 Median Disposable Income	\$71,590
2021 Per Capita Income	\$38,858

### NOTE: This database is in mature status. While the data are presented in current year geography, all supply- and demand-related estin

	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
2017 Industry Summary		(Retail Potential)	(Retail Sales)		Factor	Businesses
Total Retail Trade and Food & Drink	44-45,722	\$976,685,356	\$763,250,996	\$213,434,360	12.3	310
Total Retail Trade	44-45	\$878,103,655	\$691,125,747	\$186,977,908	11.9	213
Total Food & Drink	722	\$98,581,701	\$72,125,249	\$26,456,452	15.5	97
	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
2017 Industry Group		(Retail Potential)	(Retail Sales)		Factor	Businesses
Motor Vehicle & Parts Dealers	441	\$186,860,556	\$185,216,335	\$1,644,221	0.4	36
Automobile Dealers	4411	\$153,021,254	\$163,446,166	-\$10,424,912	-3.3	17
Other Motor Vehicle Dealers	4412	\$15,227,254	\$3,871,431	\$11,355,823	59.5	4
Auto Parts, Accessories & Tire Stores	4413	\$18,612,048	\$17,898,738	\$713,310	2.0	15
Furniture & Home Furnishings Stores	442	\$35,858,039	\$6,542,927	\$29,315,112	69.1	10
Furniture Stores	4421	\$21,608,494	\$1,854,566	\$19,753,928	84.2	3
Home Furnishings Stores	4422	\$14,249,544	\$4,688,361	\$9,561,183	50.5	7
Electronics & Appliance Stores	443	\$27,582,720	\$12,947,138	\$14,635,582	36.1	8
Bldg Materials, Garden Equip. & Supply Stores	444	\$63,674,932	\$43,124,478	\$20,550,454	19.2	23
Bldg Material & Supplies Dealers	4441	\$60,079,034	\$39,088,094	\$20,990,940	21.2	18
Lawn & Garden Equip & Supply Stores	4442	\$3,595,897	\$4,036,384	-\$440,487	-5.8	6
Food & Beverage Stores	445	\$150,623,049	\$161,230,227	-\$10,607,178	-3.4	33
Grocery Stores	4451	\$139,579,007	\$156,197,363	-\$16,618,356	-5.6	22
Specialty Food Stores	4452 4453	\$5,532,369	\$4,800,484	\$731,885	7.1 91.9	5
Beer, Wine & Liquor Stores Health & Personal Care Stores	446,4461	\$5,511,673	\$232,380	\$5,279,293	4.0	21
Gasoline Stations	•	\$52,585,003	\$48,546,054	\$4,038,949	25.8	16
Clothing & Clothing Accessories Stores	447,4471 448	\$92,449,806 \$44,096,981	\$54,471,797 \$5,249,816	\$37,978,009 \$38,847,165	25.8 78.7	15
Clothing Stores	4481	\$28,631,911	\$3,464,139	\$25,167,772	78.4	10
Shoe Stores	4482	\$7,116,140	\$5,404,139	\$6,604,124	86.6	10
Jewelry, Luggage & Leather Goods Stores	4483	\$8,348,930	\$1,273,661	\$7,075,269	73.5	4
Sporting Goods, Hobby, Book & Music Stores	451	\$24,335,164	\$6,993,936	\$17,341,228	55.4	9
Sporting Goods/Hobby/Musical Instr Stores	4511	\$20,576,595	\$6,859,098	\$13,717,497	50.0	8
Book, Periodical & Music Stores	4512	\$3,758,568	\$134,838	\$3,623,730	93.1	1
General Merchandise Stores	452	\$148,890,852	\$154,140,326	-\$5,249,474	-1.7	8
Department Stores Excluding Leased Depts.	4521	\$108,699,090	\$66,243,627	\$42,455,463	24.3	1
Other General Merchandise Stores	4529	\$40,191,762	\$87,896,698	-\$47,704,936	-37.2	7
Miscellaneous Store Retailers	453	\$36,754,398	\$11,633,088	\$25,121,310	51.9	31
Florists	4531	\$1,275,968	\$1,018,868	\$257,100	11.2	4
Office Supplies, Stationery & Gift Stores	4532	\$8,336,243	\$1,127,653	\$7,208,590	76.2	4
Used Merchandise Stores	4533	\$4,751,942	\$1,771,452	\$2,980,490	45.7	5
Other Miscellaneous Store Retailers	4539	\$22,390,246	\$7,715,116	\$14,675,130	48.7	18
Nonstore Retailers	454	\$14,392,156	\$1,029,624	\$13,362,532	86.6	3
Electronic Shopping & Mail-Order Houses	4541	\$10,922,160	\$0	\$10,922,160	100.0	0
Vending Machine Operators	4542	\$828,920	\$64,909	\$764,011	85.5	1
Direct Selling Establishments	4543	\$2,641,075	\$964,716	\$1,676,359	46.5	2
Food Services & Drinking Places	722	\$98,581,701	\$72,125,249	\$26,456,452	15.5	97
Special Food Services	7223	\$909,152	\$432,383	\$476,769	35	1
Drinking Places - Alcoholic Beverages	7224	\$6,930,873	\$3,019,797	\$3,911,076	39.	4
Restaurants/Other Eating Places	7225	\$90,741,677	\$68,673,069	\$22,068,608	13.8	93

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (re amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Sur opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market ers an drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North America ification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the rade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, plea

http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf

Source: Esri and Data Axle. Esri 2021 Updated Demographics. Esri 2017 Retail MarketPlace. ©2021 Esri. ©2017 Data Axle, Inc. All rights reserved



### Retail MarketPlace Profile

403 S Main St, Rolesville, North Carolina, 27571 Ring: 5 mile radius

Prepared by Esri

Latitude: 35.91812 Longitude: -78.46488

## 2017 Leakage/Surplus Factor by Industry Subsector Motor Vehicle & Parts Dealers Furniture & Home Furnishings Stores Electronics & Appliance Stores Bldg Materials, Garden Equip. & Supply Stores Food & Beverage Stores Health & Personal Care Stores Gasoline Stations Clothing and Clothing Accessories Stores Sporting Goods, Hobby, Book, and Music Stores General Merchandise Stores Miscellaneous Store Retailers Nonstore Retailers Food Services & Drinking Places

20

50

40

Leakage/Surplus Factor

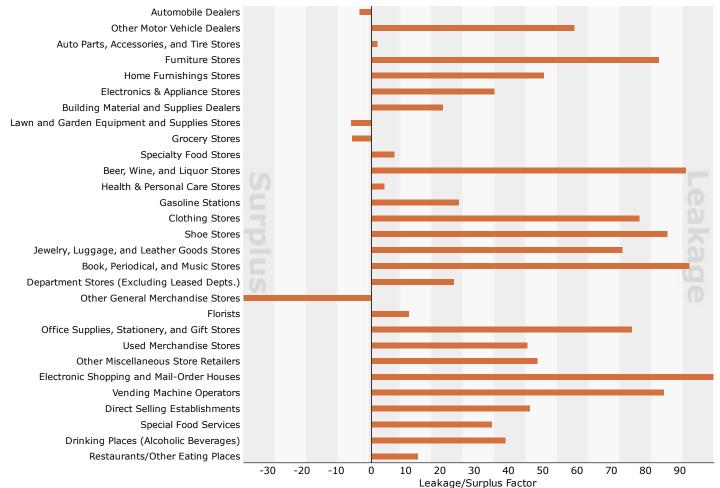
60

70

80

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### 2017 Leakage/Surplus Factor by Industry Group



Source: Esri and Data Axle. Esri 2021 Updated Demographics. Esri 2017 Retail MarketPlace. ©2021 Esri. ©2017 Data Axle, Inc. All rights reserved.

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**Population Summary** 

2021

2026 Median Age

2010

2021

2026

2000 Total Population

### Market Profile

Wake Forest Town, NC Wake Forest Town, NC (3770540) Prepared by Esri

Geography: Place	
	Wake Forest t
	15,972
	30.331

2000 lotal Population	15,572
2010 Total Population	30,331
2021 Total Population	46,518
2021 Group Quarters	321
2026 Total Population	52,907
2021-2026 Annual Rate	2.61%
2021 Total Daytime Population	44,422
Workers	20,261
Residents	24,161
Household Summary	
2000 Households	5,729
2000 Average Household Size	2.74
2010 Households	10,597
2010 Average Household Size	2.83
2021 Households	16,324
2021 Average Household Size	2.83
2026 Households	18,552
2026 Average Household Size	2.83
2021-2026 Annual Rate	2.59%
2010 Families	8,129
2010 Average Family Size	3.28
2021 Families	11,934
2021 Average Family Size	3.35
2026 Families	13,485
2026 Average Family Size	3.36
2021-2026 Annual Rate	2.47%
Housing Unit Summary	211770
	6,235
2000 Housing Units Owner Occupied Housing Units	65.1%
Renter Occupied Housing Units	26.7%
Vacant Housing Units	8.1%
-	11,460
2010 Housing Units Owner Occupied Housing Units	67.4%
Renter Occupied Housing Units	25.1%
	7.5%
Vacant Housing Units	
2021 Housing Units	17,468
Owner Occupied Housing Units	70.3%
Renter Occupied Housing Units	23.2%
Vacant Housing Units	6.5%
2026 Housing Units	19,840
Owner Occupied Housing Units	70.9%
Renter Occupied Housing Units	22.6%
Vacant Housing Units	6.5%
Median Household Income	
2021	\$87,704
2026	. 00,236
Median Home Value	
2021	\$87,704 \$00,236 \$321,472 \$348,129
2026	\$348,129
Per Capita Income	
2024	+20.674

**Data Note:** Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

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\$38,671 \$43,436

34.1

36.2



Wake Forest Town, NC Wake Forest Town, NC (3770540) Prepared by Esri

Geography: Place	
	Wake Forest t
2021 Households by Income	
Household Income Base	16,324
<\$15,000	4.8%
\$15,000 - \$24,999	6.0%
\$25,000 - \$34,999	6.3%
\$35,000 - \$49,999	10.1%
\$50,000 - \$74,999	15.5%
\$75,000 - \$99,999	12.8%
\$100,000 - \$149,999	21.2%
\$150,000 - \$199,999	14.0%
\$200,000+	9.4%
Average Household Income	\$107,120
2026 Households by Income	425//225
Household Income Base	18,551
<\$15,000	3.8%
\$15,000 - \$24,999	4.7%
\$25,000 - \$34,999	5.4%
\$35,000 - \$49,999 \$35,000 - \$49,999	9.0%
\$50,000 - \$44,999	14.7%
\$75,000 - \$74,333 \$75,000 - \$99,999	12.2%
, , , ,	
\$100,000 - \$149,999	22.7%
\$150,000 - \$199,999	16.6%
\$200,000+	10.9%
Average Household Income	\$120,344
2021 Owner Occupied Housing Units by Value	40.075
Total	12,275
<\$50,000	1.1%
\$50,000 - \$99,999	0.8%
\$100,000 - \$149,999	2.8%
\$150,000 - \$199,999	8.3%
\$200,000 - \$249,999	12.1%
\$250,000 - \$299,999	18.1%
\$300,000 - \$399,999	31.8%
\$400,000 - \$499,999	16.0%
\$500,000 - \$749,999	7.4%
\$750,000 - \$999,999	1.2%
\$1,000,000 - \$1,499,999	0.2%
\$1,500,000 - \$1,999,999	0.0%
\$2,000,000 +	0.3%
Average Home Value	\$343,664
2026 Owner Occupied Housing Units by Value	
Total	14,074
<\$50,000	0.4%
\$50,000 - \$99,999	0.2%
\$100,000 - \$149,999	0.9%
\$150,000 - \$199,999	3.9%
\$200,000 - \$249,999	9.4%
\$250,000 - \$299,999	17.6%
\$300,000 - \$399,999	36.6%
\$400,000 - \$499,999	20.3%
\$500,000 - \$749,999	9.1%
\$750,000 - \$999,999	1.3%
\$1,000,000 - \$1,499,999	0.1%
\$1,500,000 - \$1,999,999	0.0%
\$2,000,000 +	0.2%
Average Home Value	\$371,659
	40.2/005

**Data Note:** Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



### Market Profile

Wake Forest Town, NC Wake Forest Town, NC (3770540) Geography: Place Prepared by Esri

	Wake Forest t
2010 Population by Age	
Total	30,331
0 - 4	9.1%
5 - 9	10.3%
10 - 14	8.6%
15 - 24	10.4%
25 - 34	12.9%
35 - 44	19.0%
45 - 54	13.4%
55 - 64	8.1%
65 - 74	4.8%
75 - 84	2.4%
85 +	1.0%
18 +	67.6%
2021 Population by Age	
Total	46,519
0 - 4	7.2%
5 - 9	8.2%
10 - 14	7.8%
15 - 24	12.0%
25 - 34	12.8%
35 - 44	16.1%
45 - 54	13.2%
55 - 64	10.8%
65 - 74	7.5%
75 - 84	3.2%
85 +	1.2%
18 +	72.3%
2026 Population by Age	72.370
Total	52,906
0 - 4	
5 - 9	7.2%
	7.8% 7.5%
10 - 14	
15 - 24	11.5%
25 - 34	13.2%
35 - 44	16.1%
45 - 54	12.6%
55 - 64	10.4%
65 - 74	8.3%
75 - 84	4.1%
85 +	1.2%
18 +	73.2%
2010 Population by Sex	
Males	14,595
Females	15,736
2021 Population by Sex	
Males	22,357
Females	24,162
2026 Population by Sex	
Males	,428
Females	7/8

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 201

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Wake Forest Town, NC Wake Forest Town, NC (3770540)

Geography: Place

2010 Remulation by Rese /Ethnicity	Wake Forest t
2010 Population by Race/Ethnicity  Total	30,331
White Alone	77.4%
Black Alone	15.2%
American Indian Alone	0.4%
Asian Alone	3.0%
Pacific Islander Alone	0.0%
Some Other Race Alone	
Two or More Races	1.6% 2.4%
Hispanic Origin	5.6%
Diversity Index	44.3
2021 Population by Race/Ethnicity	46.540
Total	46,518
White Alone	73.3%
Black Alone	16.6%
American Indian Alone	0.4%
Asian Alone	4.4%
Pacific Islander Alone	0.1%
Some Other Race Alone	2.4%
Two or More Races	3.0%
Hispanic Origin	7.0%
Diversity Index	50.8
2026 Population by Race/Ethnicity	
Total	52,908
White Alone	71.2%
Black Alone	17.3%
American Indian Alone	0.4%
Asian Alone	4.9%
Pacific Islander Alone	0.1%
Some Other Race Alone	2.7%
Two or More Races	3.5%
Hispanic Origin	7.9%
Diversity Index	53.9
2010 Population by Relationship and Household Type	
Total	30,331
In Households	99.0%
In Family Households	88.9%
Householder	26.8%
Spouse	22.2%
Child	36.6%
Other relative	2.2%
Nonrelative	1.0%
	10.1%
In Nonfamily Households	
,	1.0%
In Nonfamily Households In Group Quarters Institutionalized Population	1.0% 0.5%

**Data Note:** Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



Transportation/Material Moving

Prepared by Esri

### Market Profile

Wake Forest Town, NC Wake Forest Town, NC (3770540) Geography: Place Prepared by Esri

Geography: Place	
	Wake Forest t
2021 Population 25+ by Educational Attainment	20.124
Total	30,124
Less than 9th Grade	1.2%
9th - 12th Grade, No Diploma	2.9%
High School Graduate	13.5%
GED/Alternative Credential	2.0%
Some College, No Degree	16.3%
Associate Degree	10.1%
Bachelor's Degree	35.3%
Graduate/Professional Degree	18.7%
2021 Population 15+ by Marital Status	
Total	35,699
Never Married	28.0%
Married	58.7%
Widowed	3.9%
Divorced	9.3%
2021 Civilian Population 16+ in Labor Force	
Civilian Population 16+	23,626
Population 16+ Employed	95.2%
Population 16+ Unemployment rate	4.8%
Population 16-24 Employed	9.2%
Population 16-24 Unemployment rate	17.7%
Population 25-54 Employed	71.7%
Population 25-54 Unemployment rate	3.3%
Population 55-64 Employed	15.9%
Population 55-64 Unemployment rate	3.3%
Population 65+ Employed	3.2%
Population 65+ Unemployment rate	2.8%
2021 Employed Population 16+ by Industry	
Total	22,486
Agriculture/Mining	0.5%
Construction	5.5%
Manufacturing	8.8%
Wholesale Trade	2.8%
Retail Trade	9.9%
Transportation/Utilities	3.0%
Information	1.8%
Finance/Insurance/Real Estate	8.3%
Services	53.9%
Public Administration	5.6%
2021 Employed Population 16+ by Occupation	
Total	22491
White Collar	8.2%
Management/Business/Financial	1 %
Professional	32.%
Sales	10.9%
Administrative Support	10.1%
Services	11.5%
Blue Collar	10.2%
Farming/Forestry/Fishing	32.% 10.9% 10.1% 11.5% 10.2% 0.1% 2.8%
	2.8%
Construction/Extraction Installation/Maintenance/Repair	2.1%
Production	1.8%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

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3.6%



Wake Forest Town, NC Wake Forest Town, NC (3770540)

Geography: Place

	Wake Forest t
2010 Households by Type	
Total	10,597
Households with 1 Person	18.9%
Households with 2+ People	81.1%
Family Households	76.7%
Husband-wife Families	63.6%
With Related Children	38.9%
Other Family (No Spouse Present)	13.1%
Other Family with Male Householder	2.7%
With Related Children	1.9%
Other Family with Female Householder	10.4%
With Related Children	7.8%
Nonfamily Households	4.4%
All Households with Children	48.8%
Multigenerational Households	3.2%
Unmarried Partner Households	4.0%
Male-female	3.4%
Same-sex	0.6%
2010 Households by Size	
Total	10,597
1 Person Household	18.9%
2 Person Household	29.7%
3 Person Household	18.1%
4 Person Household	20.8%
5 Person Household	9.0%
6 Person Household	2.5%
7 + Person Household	1.0%
2010 Households by Tenure and Mortgage Status	
Total	10,597
Owner Occupied	72.9%
Owned with a Mortgage/Loan	65.2%
Owned Free and Clear	7.7%
Renter Occupied	27.1%
2021 Affordability, Mortgage and Wealth	
Housing Affordability Index	160
Percent of Income for Mortgage	15.4%
Wealth Index	113
2010 Housing Units By Urban/ Rural Status	
Total Housing Units	11,460
Housing Units Inside Urbanized Area	99.0%
Housing Units Inside Urbanized Cluster	0.0%
Rural Housing Units	1.0%
2010 Population By Urban/ Rural Status	
Total Population	30,331
Population Inside Urbanized Area	99.0%
Population Inside Urbanized Cluster	0.0%
Rural Population	1.0%
	210 /0

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parentchild relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



Prepared by Esri

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### Market Profile

Wake Forest Town, NC Wake Forest Town, NC (3770540) Geography: Place

Prepared by Esri

	Wake Forest t
Top 3 Tapestry Segments	
1.	Workday Drive (4A)
2.	Up and Coming Families (7A)
3.	Bright Young Professionals (8C)
2021 Consumer Spending	
Apparel & Services: Total \$	\$40,178,808
Average Spent	\$2,461.33
Spending Potential Index	116
Education: Total \$	\$30,421,649
Average Spent	\$1,863.61
Spending Potential Index	108
Entertainment/Recreation: Total \$	\$60,513,468
Average Spent	\$3,707.02
Spending Potential Index	115
Food at Home: Total \$	\$99,913,451
Average Spent	\$6,120.65
Spending Potential Index	112
Food Away from Home: Total \$	\$72,064,424
Average Spent	\$4,414.63
Spending Potential Index	116
Health Care: Total \$	\$115,807,993
Average Spent	\$7,094.34
Spending Potential Index	114
HH Furnishings & Equipment: Total \$	\$43,864,980
Average Spent	\$2,687.15
Spending Potential Index	119
Personal Care Products & Services: Total \$	\$17,022,205
Average Spent	\$1,042.77
Spending Potential Index	116
Shelter: Total \$	\$372,866,894
Average Spent	\$22,841.64
Spending Potential Index	113
Support Payments/Cash Contributions/Gifts in Kind: Total \$	\$48,069,990
Average Spent	\$2,944.74
Spending Potential Index	123
Travel: Total \$	\$48,913,059
Average Spent	\$2,996.39
Spending Potential Index	119
Vehicle Maintenance & Repairs: Total \$	\$21,242,199
Average Spent	\$1,301.29
Spending Potential Index	117

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

November 11, 2021



Zebulon Town, NC 2 Zebulon Town, NC (3776220) Prepared by Esri

	Geography: Place	
Zebulon town,		
	Population Summary	
3,875	2000 Total Population	
4,467	2010 Total Population	
6,605	2021 Total Population	
85	2021 Group Quarters	
7,220	2026 Total Population	
1.80%	2021-2026 Annual Rate	
7,986	2021 Total Daytime Population	
4,495	Workers	
3,491	Residents	
·	Household Summary	
1,502	2000 Households	
2.55	2000 Average Household Size	
1,667	2010 Households	
2.62	2010 Average Household Size	
2,444	2021 Households	
2,444	2021 Households 2021 Average Household Size	
	2021 Average Household Size	
2,666		
2.68	2026 Average Household Size	
1.75%	2021-2026 Annual Rate	
1,149	2010 Families	
3.15	2010 Average Family Size	
1,753	2021 Families	
3.14	2021 Average Family Size	
1,905	2026 Families	
3.16	2026 Average Family Size	
1.68%	2021-2026 Annual Rate	
	Housing Unit Summary	
1,630	2000 Housing Units	
64.0%	Owner Occupied Housing Units	
28.2%	Renter Occupied Housing Units	
7.9%	Vacant Housing Units	
1,874	2010 Housing Units	
50.0%	Owner Occupied Housing Units	
39.0%	Renter Occupied Housing Units	
11.0%	Vacant Housing Units	
2,691	-	
63.3%	2021 Housing Units	
	Owner Occupied Housing Units	
27.5%	Renter Occupied Housing Units	
9.2%	Vacant Housing Units	
2,917	2026 Housing Units	
65.2%	Owner Occupied Housing Units	
26.2%	Renter Occupied Housing Units	
8.6%	Vacant Housing Units	
	Median Household Income	
\$63,489	2021	
\$75,000	2026	
	Median Home Value	
\$241,964	2021	
\$303,615	2026	
+303/013	Per Capita Income	
\$31,317	2021	
\$31,317 \$36,115		
\$30,115		
25.2		
35.3		
39.4		
40.2	2026	
	2026 Median Age 2010 2021 2026	

**Data Note:** Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



\$2,000,000 +

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Average Home Value

### Market Profile

Zebulon Town, NC 2 Zebulon Town, NC (3776220) Geography: Place Prepared by Esri

	Zebulon town,
2021 Households by Income	,
Household Income Base	2,443
<\$15,000	7.9%
\$15,000 - \$24,999	10.1%
\$25,000 - \$34,999	7.2%
\$35,000 - \$49,999	13.2%
\$50,000 - \$74,999	18.4%
\$75,000 - \$99,999	10.7%
\$100,000 - \$149,999	17.8%
\$150,000 - \$199,999	9.7%
\$200,000+	5.0%
Average Household Income	\$84,993
2026 Households by Income	+/
Household Income Base	2,666
<\$15,000	6.9%
\$15,000 - \$24,999	9.3%
\$25,000 - \$34,999	4.8%
\$35,000 - \$49,999	10.1%
\$50,000 - \$74,999	18.9%
\$75,000 - \$99,999	11.3%
\$100,000 - \$149,999	20.0%
\$150,000 - \$199,999	12.7%
\$200,000+	6.0%
Average Household Income	\$98,044
2021 Owner Occupied Housing Units by Value	Ψ30,011
Total	1,705
<\$50,000	0.9%
\$50,000 - \$99,999	7.0%
\$100,000 - \$149,999	14.6%
\$150,000 - \$199,999	12.3%
\$200,000 - \$249,999	18.1%
\$250,000 - \$299,999	11.6%
\$300,000 - \$399,999	23.2%
\$400,000 - \$499,999	5.6%
\$500,000 - \$749,999	4.5%
\$750,000 - \$999,999	1.0%
\$1,000,000 - \$1,499,999	0.6%
\$1,500,000 - \$1,999,999	0.4%
\$2,000,000 +	0.2%
Average Home Value	\$280,044
2026 Owner Occupied Housing Units by Value	\$250,011
Total	1,901
<\$50,000	0.50
\$50,000 - \$99,999	.4%
\$100,000 - \$149,999	6.470
\$150,000 - \$199,999	7.5%
\$200,000 - \$249,999	1.8%
\$250,000 - \$299,999	15.8% 15.8% 34.2% 8.1%
\$300,000 - \$399,999	34.2%
\$400,000 - \$399,999	8.1%
\$500,000 - \$749,999	6.7%
\$750,000 - \$749,799	1.0%
\$1,000,000 - \$959,399	0.6%
\$1,500,000 - \$1,499,999	0.5%
\$1,000,000 ± \$1,899,899	0.5% 0.2%

**Data Note:** Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

November 11, 2021

0.2%

\$329,471



## Market Profile

Zebulon Town, NC 2 Zebulon Town, NC (3776220) Geography: Place

Prepared by Esri

	Zebulon town,
2010 Population by Age	Ecoulon Covingin
Total	4,467
0 - 4	7.8%
5 - 9	7.5%
10 - 14	7.6%
15 - 24	12.9%
25 - 34	13.8%
35 - 44	13.0%
45 - 54	13.8%
55 - 64	10.5%
65 - 74	6.9%
75 - 84	4.2%
85 +	2.1%
18 +	71.9%
2021 Population by Age	
Total	6,609
0 - 4	5.9%
5 - 9	6.5%
10 - 14	7.0%
15 - 24	11.7%
25 - 34	13.2%
35 - 44	13.0%
45 - 54	12.4%
55 - 64	13.6%
65 - 74	10.5%
75 - 84	4.5%
85 +	1.7%
18 +	76.3%
2026 Population by Age	
Total	7,217
0 - 4	5.8%
5 - 9	6.4%
10 - 14	7.0%
15 - 24	11.3%
25 - 34	12.9%
35 - 44	12.6%
45 - 54	12.6%
55 - 64	12.7%
65 - 74	11.3%
75 - 84	5.7%
85 +	1.7%
18 +	76.5%
2010 Population by Sex	
Males	2,050
Females	2,417
2021 Population by Sex	
Males	3,188
Females	3,42:
2026 Population by Sex	
Males	3,497
Females	3,720

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



## Market Profile

Zebulon Town, NC 2 Zebulon Town, NC (3776220) Geography: Place

Prepared by Esri

Geography: Hace	Zebulon town,
2010 Population by Race/Ethnicity	
Total	4,467
White Alone	47.6%
Black Alone	38.4%
American Indian Alone	0.5%
Asian Alone	1.0%
Pacific Islander Alone	0.0%
Some Other Race Alone	8.9%
Two or More Races	3.6%
Hispanic Origin	15.9%
Diversity Index	72.6
2021 Population by Race/Ethnicity	
Total	6,604
White Alone	55.7%
Black Alone	30.3%
American Indian Alone	0.4%
Asian Alone	1.4%
Pacific Islander Alone	0.0%
Some Other Race Alone	8.5%
Two or More Races	3.7%
Hispanic Origin	15.0%
Diversity Index	70.1
2026 Population by Race/Ethnicity	
Total	7,220
White Alone	54.1%
Black Alone	30.4%
American Indian Alone	0.4%
Asian Alone	1.6%
Pacific Islander Alone	0.0%
Some Other Race Alone	9.4%
Two or More Races	4.1%
Hispanic Origin	16.5%
Diversity Index	72.1
2010 Population by Relationship and Household Type	
Total	4,467
In Households	97.9%
In Family Households	83.9%
Householder	25.7%
Spouse	15.2%
Child	34.9%
Other relative	5.2%
Nonrelative	2.8%
In Nonfamily Households	14.1%
In Group Quarters	2.1%
Institutionalized Population	3%
Noninstitutionalized Population	0 %

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



## Market Profile

Zebulon Town, NC 2 Zebulon Town, NC (3776220) Prepared by Esri

November 11, 2021

Geography: Place	
	Zebulon town,
2021 Population 25+ by Educational Attainment	
Total	4,54
Less than 9th Grade	6.79
9th - 12th Grade, No Diploma	8.40
High School Graduate	21.09
GED/Alternative Credential	1.70
Some College, No Degree	25.7
Associate Degree	9.70
Bachelor's Degree	16.90
Graduate/Professional Degree	9.80
2021 Population 15+ by Marital Status	F 21
Total	5,31
Never Married	28.3
Married	54.7
Widowed	6.30
Divorced	10.79
2021 Civilian Population 16+ in Labor Force	2.21
Civilian Population 16+	3,31
Population 16+ Employed	94.2° 5.8°
Population 16 - Unemployment rate	
Population 16-24 Employed	10.1° 7.3°
Population 16-24 Unemployment rate	
Population 25-54 Employed	64.1° 4.8°
Population 25-54 Unemployment rate	19.89
Population 55-64 Employed	19.85
Population 55-64 Unemployment rate	6.00
Population 65+ Employed	24.19
Population 65+ Unemployment rate  2021 Employed Population 16+ by Industry	24.17
Total	3,12
Agriculture/Mining	0.49
Construction	13.80
Manufacturing	10.19
Wholesale Trade	2.00
Retail Trade	12.4 <sup>c</sup>
Transportation/Utilities	4.60
Information	0.00
Finance/Insurance/Real Estate	4.6°
Services	46.8°
Public Administration	5.20
2021 Employed Population 16+ by Occupation	5.2
Total	3,12
White Collar	5,12 60.2°
Management/Business/Financial	17.0°
Professional	24.9
Sales	8.20
Administrative Support	10.19
Services	19.19
Blue Collar	20.8
Farming/Forestry/Fishing	0.1
Construction/Extraction	7.5°
Installation/Maintenance/Repair	3.10
Production	4.69
Transportation/Material Moving	5.59

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



## Market Profile

Zebulon Town, NC 2 Zebulon Town, NC (3776220) Geography: Place Prepared by Esri

Geography: Place	
	Zebulon town,
2010 Households by Type	
Total	1,667
Households with 1 Person	26.0%
Households with 2+ People	74.0%
Family Households	68.9%
Husband-wife Families	40.7%
With Related Children	19.3%
Other Family (No Spouse Present)	28.3%
Other Family with Male Householder	5.5%
With Related Children	3.1%
Other Family with Female Householder	22.7%
With Related Children	15.8%
Nonfamily Households	5.0%
All Households with Children	38.5%
All nouseholds with Children	30.5%
Multigenerational Households	5.3%
Unmarried Partner Households	6.7%
Male-female	6.3%
Same-sex	0.4%
2010 Households by Size	
Total	1,667
1 Person Household	26.0%
2 Person Household	30.4%
3 Person Household	19.3%
4 Person Household	11.9%
5 Person Household	7.6%
6 Person Household	2.9%
7 + Person Household	1.9%
2010 Households by Tenure and Mortgage Status	
Total	1,667
Owner Occupied	56.2%
Owned with a Mortgage/Loan	42.7%
Owned Free and Clear	13.6%
Renter Occupied	43.8%
2021 Affordability, Mortgage and Wealth	
Housing Affordability Index	158
Percent of Income for Mortgage	16.0%
Wealth Index	87
2010 Housing Units By Urban/ Rural Status	
Total Housing Units	1,874
Housing Units Inside Urbanized Area	0%
Housing Units Inside Urbanized Cluster	4.5%
Rural Housing Units	5%
2010 Population By Urban/ Rural Status	
Total Population	4,467
Population Inside Urbanized Area	0.0%
Population Inside Urbanized Cluster	94.3%
Rural Population	5.7%

**Data Note:** Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

November 11, 2021



## Market Profile

Zebulon Town, NC 2 Zebulon Town, NC (3776220) Geography: Place Prepared by Esri

Ton 2 Tonochus Commonto	Zebulon town,
Top 3 Tapestry Segments	Courthour Catallitas (100)
1. 2.	Southern Satellites (10A) Middleburg (4C)
z. 3.	Urban Edge Families (7C
	Orban Luge ranniles (70)
2021 Consumer Spending	A 770 AC
Apparel & Services: Total \$	\$4,770,463
Average Spent	\$1,951.91
Spending Potential Index	92
Education: Total \$	\$3,354,348
Average Spent	\$1,372.48
Spending Potential Index	81
Entertainment/Recreation: Total \$	\$7,394,72
Average Spent	\$3,025.6
Spending Potential Index	9,
Food at Home: Total \$	\$12,545,59
Average Spent	\$5,133.2
Spending Potential Index	9
Food Away from Home: Total \$	\$8,694,03
Average Spent	\$3,557.3
Spending Potential Index	9
Health Care: Total \$	\$14,951,56
Average Spent	\$6,117.6
Spending Potential Index	9
HH Furnishings & Equipment: Total \$	\$5,251,87
Average Spent	\$2,148.8
Spending Potential Index	9
Personal Care Products & Services: Total \$	\$2,030,37
Average Spent	\$830.7
Spending Potential Index	9
Shelter: Total \$	\$42,922,41
Average Spent	\$17,562.3
Spending Potential Index	8
Support Payments/Cash Contributions/Gifts in Kind: Total \$	\$5,695,69
Average Spent	\$2,330.4
Spending Potential Index	9
Travel: Total \$	\$5,596,370
Average Spent	\$2,289.84
Spending Potential Index	9.
Vehicle Maintenance & Repairs: Total \$	\$2,633,926
Average Spent	\$1,077.73
Spending Potential Index	97

**Data Note:** Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.



## Medical Expenditures

403 S Main St, Rolesville, North Carolina, 27571 Ring: 1 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

<b>Demographic Summary</b>		2021	202
Population		4,258	4,84
Households		1,496	1,69
Families		1,206	1,36
Median Household Income		\$93,539	\$102,70
Males per 100 Females		99.3	99
Population by Age			
Population <5 Years		6.8%	6.5
Population 65+ Years		11.9%	14.3
Median Age		37.8	38
	Spending Potential	Average Amount	
	Index	Spent	Tot
Health Care	115	\$7,193.56	\$10,761,56
Medical Care	116	\$2,439.11	\$3,648,90
Physician Services	125	\$317.86	\$475,52
Dental Services	116	\$464.88	\$695,40
Eyecare Services	122	\$83.72	\$125,24
Lab Tests, X-rays	124	\$85.49	\$127,89
Hospital Room and Hospital Services	124	\$247.73	\$370,6
Convalescent or Nursing Home Care	93	\$31.29	\$46,8
Other Medical Services (1)	124	\$190.83	\$285,4
Nonprescription Drugs	109	\$169.10	\$252,9
Prescription Drugs	109	\$365.09	\$546,10
Nonprescription Vitamins	116	\$113.82	\$170,20
Medicare Prescription Drug Premium	97	\$115.88	\$173,30
Eyeglasses and Contact Lenses	117	\$113.67	\$170,04
Hearing Aids	119	\$48.84	\$73,00
Medical Equipment for General Use	115	\$7.12	\$10,65
Other Medical Supplies/Equipment (2)	112	\$83.79	\$125,34
Health Insurance	115	\$4,754.45	\$7,112,6
Blue Cross/Blue Shield	124	\$1,343.15	\$2,009,3
Fee for Service Health Plan	130	\$1,092.34	\$1,634,14
НМО	114	\$839.15	\$1,255,3
Medicare Payments	94	\$777.76	\$1,163,53
Long Term Care Insurance	114	\$56.77	\$84,92
Dental Care Insurance	128	\$196.97	\$294,66
Vision Care Insurance	128	\$44.77	\$66,96
Prescription Drug Insurance	103	\$7.92	\$11,84
Other Single Service Insurance (3)	100	\$18.95	\$28,34
Medicaid Premiums	72	\$7.25	\$10,84
Tricare/Military Premiums	123	\$9.47	\$14,16

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national yerage 100. Detail may not sum to totals due to rounding.

(1) Other Medical Services includes Services by Medical Professionals other than Physicians, Outpatient Hospital Care, Blood Donation Ambu

Children's Health Ins Program Premiums

(2) Other Medical Supplies/Equipment includes Topicals, Dressings, Supportive and Convalescent Medical Equipment, Rent and Equipment includes Topicals, Dressings, Supportive and Convalescent Medical Equipment includes Topicals, Dressings, Supportive and Convalescent Medical Equipment.

(3) Other Single Service Insurance Other Single Service Insurance includes health insurance coverage that provides for only one to be of service, other than den care, vision care, prescriptions, and long-term care

Source: Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

December 22, 2021

\$3,251

\$2.17



## Medical Expenditures

403 S Main St, Rolesville, North Carolina, 27571 Ring: 3 mile radius

Prepared by Esri

- 1	,
Latitude	: 35.91812
Longitude:	-78.46488

Demographic Summary		2021	2026
Population		25,373	28,561
Households		8,417	9,457
Families		6,819	7,640
Median Household Income		\$105,576	\$113,030
Males per 100 Females		97.0	97.4
Population by Age			
Population <5 Years		7.0%	6.9%
Population 65+ Years		11.2%	13.2%
Median Age		37.4	38.0
	Spending Potential	Average Amount	
	Index	Spent	Total
Health Care	129	\$8,067.92	\$67,907,683
Medical Care	130	\$2,746.36	\$23,116,107
Physician Services	141	\$2,746.36 \$357.89	
Dental Services	131	· ·	\$3,012,383
	131	\$528.02 \$93.80	\$4,444,310 \$789,498
Eyecare Services	140	\$95.80	\$809,544
Lab Tests, X-rays	144	·	
Hospital Room and Hospital Services		\$287.45	\$2,419,427
Convalescent or Nursing Home Care	103	\$34.71	\$292,138
Other Medical Services (1)	140	\$214.83	\$1,808,235
Nonprescription Drugs	122	\$189.11	\$1,591,741
Prescription Drugs	122	\$406.97	\$3,425,434
Nonprescription Vitamins	130	\$127.80	\$1,075,701
Medicare Prescription Drug Premium	107	\$127.34	\$1,071,800
Eyeglasses and Contact Lenses	131	\$126.79	\$1,067,185
Hearing Aids	132	\$54.07	\$455,100
Medical Equipment for General Use	133	\$8.24	\$69,351
Other Medical Supplies/Equipment (2)	125	\$93.18	\$784,258
Health Insurance	129	\$5,321.56	\$44,791,577
Blue Cross/Blue Shield	139	\$1,501.93	\$12,641,720
Fee for Service Health Plan	147	\$1,235.91	\$10,402,618
НМО	129	\$948.72	\$7,985,368
Medicare Payments	103	\$856.17	\$7,206,380
Long Term Care Insurance	123	\$61.17	\$514,838
Dental Care Insurance	144	\$221.27	\$1,862,429
Vision Care Insurance	145	\$50.75	\$427,143
Prescription Drug Insurance	116	\$8.86	\$74,577
Other Single Service Insurance (3)	111	\$20.96	\$176,423
Medicaid Premiums	79	\$7.96	\$66,962
Tricare/Military Premiums	138	\$10.59	\$89,120
Children le Heelth Inc. Dr. com a Dr. co.	0.4	+2.42	+20.444

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

Children's Health Ins Program Premiums

Source: Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.



## Medical Expenditures

403 S Main St, Rolesville, North Carolina, 27571 Ring: 5 mile radius

Prepared by Esri Latitude: 35.91812 Longitude: -78.46488

Demographic Summary		2021	2026
Population		74,751	84,400
Households		26,304	29,674
Families		19,942	22,401
Median Household Income		\$92,723	\$103,125
Males per 100 Females		93.7	93.9
Population by Age			
Population <5 Years		7.3%	7.3%
Population 65+ Years		11.3%	13.0%
Median Age		36.8	37.1
	Spending Potential	Average Amount	
	Index	Spent	Total
Health Care	117	\$7,287.44	\$191,688,841
		4.7-2	4-2-7-2-7-2-1-
Medical Care	119	\$2,501.32	\$65,794,607
Physician Services	128	\$323.18	\$8,500,908
Dental Services	120	\$484.61	\$12,747,183
Eyecare Services	122	\$84.25	\$2,215,998
Lab Tests, X-rays	127	\$87.05	\$2,289,697
Hospital Room and Hospital Services	137	\$273.96	\$7,206,305
Convalescent or Nursing Home Care	93	\$31.17	\$819,870
Other Medical Services (1)	125	\$191.75	\$5,043,689
Nonprescription Drugs	111	\$172.43	\$4,535,688
Prescription Drugs	111	\$371.17	\$9,763,135
Nonprescription Vitamins	117	\$114.87	\$3,021,613
Medicare Prescription Drug Premium	97	\$115.62	\$3,041,173
Eyeglasses and Contact Lenses	116	\$112.38	\$2,956,174
Hearing Aids	117	\$47.71	\$1,254,983
Medical Equipment for General Use	128	\$7.94	\$208,859
Other Medical Supplies/Equipment (2)	111	\$83.23	\$2,189,333
Health Insurance	116	\$4,786.13	\$125,894,234
Blue Cross/Blue Shield	123	\$1,331.92	\$35,034,892
Fee for Service Health Plan	133	\$1,114.42	\$29,313,636
HMO	117	\$854.78	\$22,484,210
Medicare Payments	94	\$782.78	\$20,590,242
Long Term Care Insurance	104	\$51.80	\$1,362,612
Dental Care Insurance	129	\$197.77	\$5,202,096
Vision Care Insurance	133	\$46.46	\$1,222,074
Prescription Drug Insurance	104	\$7.98	\$209,779
Other Single Service Insurance (3)	99	\$18.73	\$492,628
Medicaid Premiums	74	\$7.42	\$195,268
Tricare/Military Premiums	133	\$10.17	\$267,386
Children's Health Inc Dragger Dramiums	133	\$10.17	\$207,300 \$C2,5C2

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national and a service relative to a ser may not sum to totals due to rounding.

Children's Health Ins Program Premiums

Source: Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Ex eys, Bureau of Labor Statistics.

December 22, 2021

\$63,562

\$20,414

\$2.43

<sup>(1)</sup> Other Medical Services includes Services by Medical Professionals other than Physicians, Outpatient Hospital Care, Blood Donation, and Ambulance, Dialysis, Emergency Room, Oxygen or Rescue Services.

<sup>(2)</sup> Other Medical Supplies/Equipment includes Topicals, Dressings, Supportive and Convalescent Medical Equipment, Rental of Medical Equipment for General Use, and Rental of Supportive and Convalescent Medical Equipment.

<sup>(3)</sup> Other Single Service Insurance Other Single Service Insurance includes health insurance coverage that provides for only one type of service, other than dental care, vision care, prescriptions, and long-term care

<sup>(1)</sup> Other Medical Services includes Services by Medical Professionals other than Physicians, Outpatient Hospital Care, Blood Donation, Emergency Room, Oxygen or Rescue Services.

<sup>(2)</sup> Other Medical Supplies/Equipment includes Topicals, Dressings, Supportive and Convalescent Medical Equipment, Rental of and Rental of Supportive and Convalescent Medical Equipment.

<sup>(3)</sup> Other Single Service Insurance Other Single Service Insurance includes health insurance coverage that provides care, vision care, prescriptions, and long-term care

# Wetland And Stream Determination Screening

### **ROLESVILLE FEASIBILITY STUDY: WETLAND AND STREAM DETERMINATION SCREENING**



ROLESVILLE SMALL AREA PLAN **ROLESVILLE BYPASS ROAD** ROLESVILLE, WAKE COUNTY, NORTH CAROLINA

ECS PROJECT NO. 49:15690

FOR O'BRIEN ATKINS ASSOCIATES

**DECEMBER 14, 2021** 





"Setting the Standard for Service"

Geotechnical • Construction Materials • Environmental • Facilities

December 14, 2021

Mr. Jay Smith O'Brien Atkins Associates PO Box 12037 Research Triangle Park, NC 27709

ECS Project No. 49:15690

Reference: Wetland and Stream Determination Screening Report, Rolesville Small Area Plan, Rolesville Bypass Road, Rolesville, Wake County North Carolina

Dear Mr. Smith:

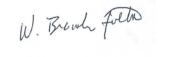
ECS Southeast, LLP (ECS) is pleased submit this report of the Waters of the US services for the above-referenced site. ECS services were provided in general accordance with ECS Proposal No. 49:25747 authorized on November 11, 2021. Based on our desktop screening, potentially jurisdictional Waters of the US (WOUS) are present within the Rolesville Small Area Plan Area.

If there are questions regarding this report, or a need for further information, please contact the undersigned.

ECS Southeast, LLP

Michelle Masdy

Michelle Measday, CFM, PWS Environmental Senior Project Manager MMeasday@ecslimited.com 919-861-9910



Brandon Fulton, LSS, PSC, PWS **Environmental Principal** BFulton@ecslimited.com 704-525-5152

#### **1.0 INTRODUCTION**

This report presents the findings of a desktop study of wetlands and streams within the Rolesville Small Area Plan Project Study Area conducted by ECS Southeast, LLP (ECS) for O'Brien Atkins Associates at the Rolesville Small Area Plan located in the vicinity of the Rolesville Bypass Road, Rolesville, Wake County, North Carolina (35.901665, -78.486887), and is identified by the Wake County GIS website as Parcel Nos. 1758067247, 1748928776, 1748922028, 1758114564, 1758027535, 1758037335, 1758126725, 1758238570, 1758430100, 1758527755, 1758712719, 1758726794, 1758928330, 1768216907, 1768236815, and 1768328863. The project study area includes sixteen separate sites that collectively make up approximately 1,000 acres-acres, as shown on the Site Location Map (Appendix I, Figure 1). The sixteen sites consist predominantly of undeveloped wooded land and cleared area. The purpose of this study was to preliminarily identify potential jurisdictional Waters of the U.S. (WOUS) within the sixteen sites of the project study area (PSA).

Wetlands are defined by the United States Army Corps of Engineers (USACE) and the United States Environmental Protection Agency (EPA) as "those areas that are inundated or saturated by surface or groundwater at a frequency and duration sufficient to support, and under normal circumstances, do support a prevalence of vegetation typically adapted for life in saturated soil conditions." In order for an area to be classified as wetland, hydrophytic vegetation, hydric soils, and wetland hydrology indicators must be present described in the 1987 "Corps of Engineers Wetlands Delineation Manual" and the Appropriate Regional Supplement.

#### 2.0 METHODOLOGY

ECS completed the following tasks to identify and delineate potentially jurisdictional WOUS boundaries onsite:

#### 2.1 Literature Review

ECS wetland scientists reviewed the US Geological Survey (USGS) Topographic Map, US Department of Agriculture Natural Resource Conservation Service (USDA-NRCS) Soil Survey of Wake County, the USDA NRCS 2015 National Hydric Soils List for Wake County, the Federal Emergency Management Agency (FEMA) Floodplain Mapping Service, US Fish & Wildlife Service (USFWS) National Wetlands Inventory (NWI) Wetlands Mapper, NOAA lidar imagery, and available aerial photographs to identify potentially jurisdictional Waters of the US (i.e., streams, wetlands, natural ponds, lakes), and available watershed information.

#### 3.0 FINDINGS

#### 3.1 Literature Review Summary

The following is a summary of the available desktop information that was reviewed as part of this desktop review:

 According to the USGS Topographic Map, Rolesville, North Carolina Quadrangle dated 2019 (Figure 2), the PSA overall ranges from and approximate elevation of 350 feet at the tops of knolls through the PSA to approximately 250 feet along stream corridors through the



PSA. According to the USGS Topographic Map, streams are depicted on PSA Sites 1, 4, 5, 7, 8, 9, 10, 13, 14, and 15.

- The FEMA Flood Insurance Rate Maps (FIRMs), Panels 3720175800J, 3720176800J and 3720176600J, dated May 2, 2006 (Figure 3) indicates the PSA Sites 2 through 16 are located in unshaded Zone X. These areas are determined to be outside the 0.2% Annual Chance Floodplain. Site 1 contains areas subject to the 100 year flood associated with Toms Creek located in the northern portions of the site.
- The US Fish and Wildlife NWI map (Figure 5) does identify wetlands on the PSA within Sites 1, 4, 5, 7, 8, 9, 10, 13, 14 and 15. The NWI classifications include of PFO1A (Palustrine Broad-Leaved Deciduous Temporarily Flooded), PSS1Fb (Palustrine Scrub-Shrub Broad-Leaved Deciduous Semi-permanently Flooded beaver), PUBHh (Palustrine Unconsolidated Bottom Permanently Flooded Diked/Impounded), R4SBC (Riverine Intermittent Streambed Seasonally Flooded) and R5SUBH (Riverine Unknown Perennial Unconsolidated Bottom Permanently Flooded).
- The site is located within the Neuse watershed and is identified as Hydrologic Unit Code (HUC) 03020201.

#### 4.0 REGULATORY DISCUSSION

The WOUS are regulated by Sections 401 and 404 of the Clean Water Act. State and Federal law dictates that any disturbance to WOUS must be permitted through the appropriate agencies.

#### 5.0 WATERSHED CLASSIFICATION/BUFFER REQUIREMENTS

#### 5.1 State Riparian Buffer Requirements

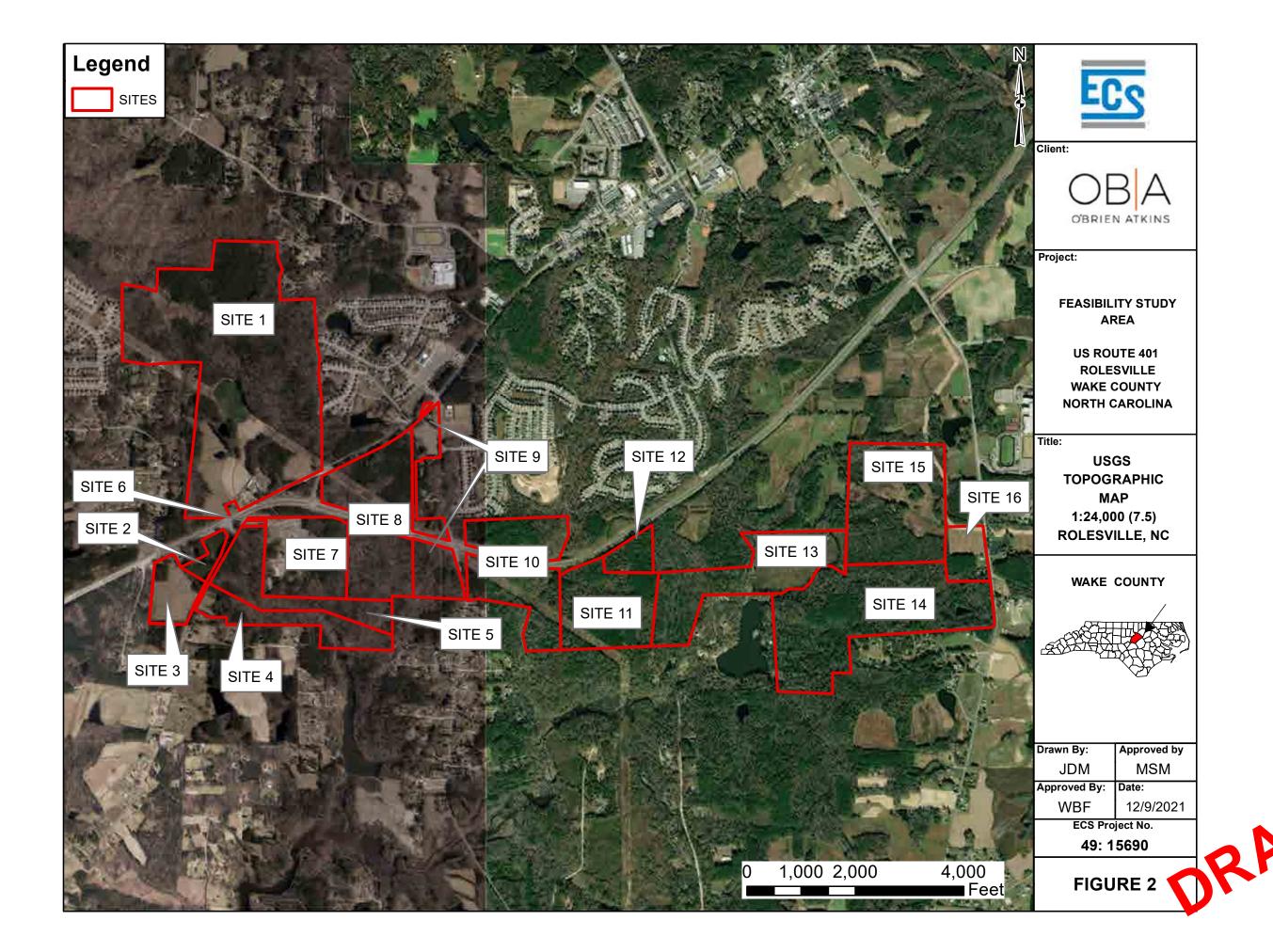
According to the NC DWR, the site occurs in the Neuse River Basin, which is designated as Class C, NSW (nutrient sensitive waters). In addition streams that are mapped on the USGS Topographic Map or the 1970 Wake County Soil Survey Map are subject to State mandated riparian buffers.

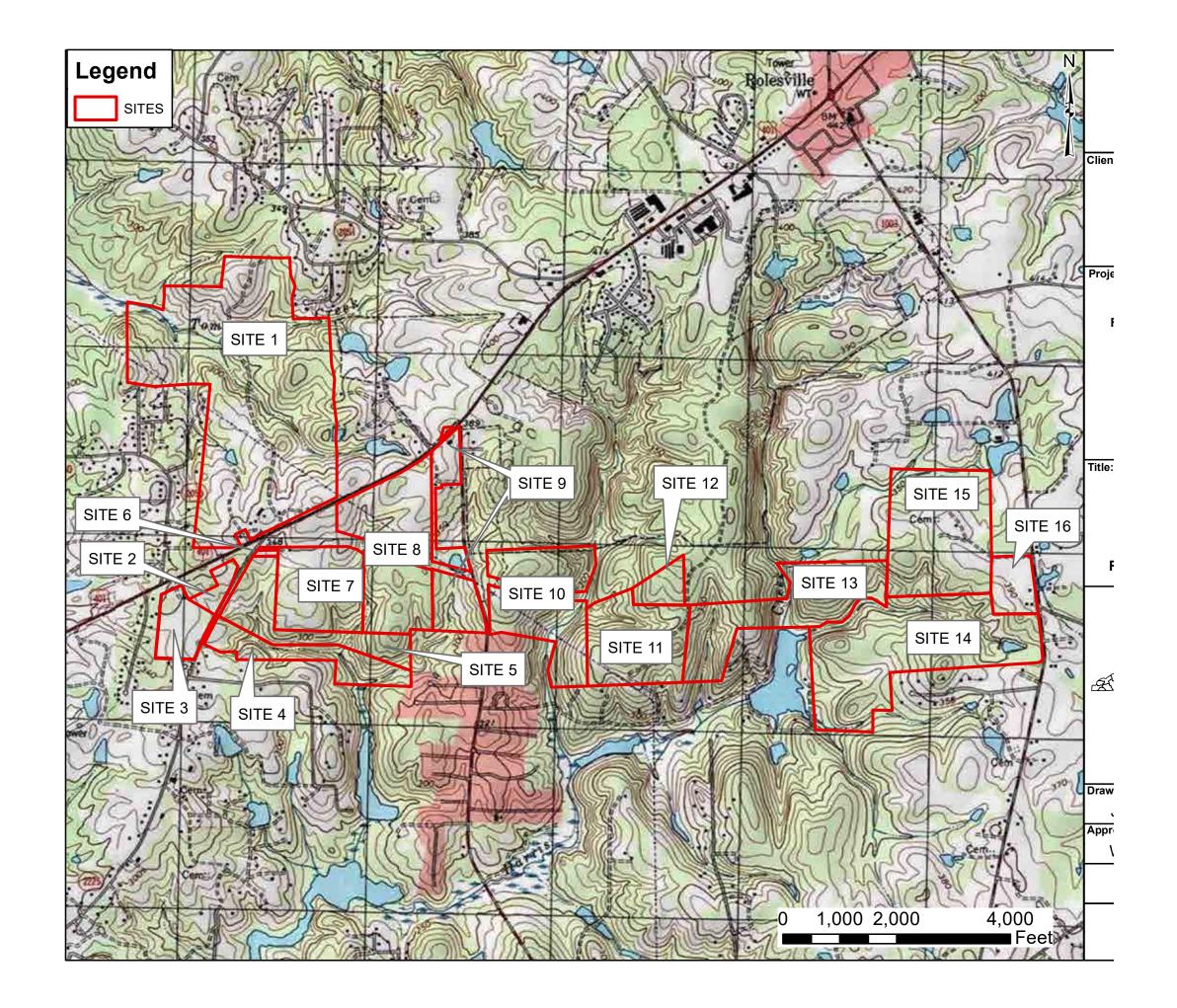
#### **5.2 Local Buffer Requirements**

According to the Rolesville Unified Development Ordinance, a 100 foot wide riparian buffer shall be mandated on each side of a stream shown as a blue line on the most recent edition of the USGS 1:24,000 (7.5) minute scale topographic map.

#### 6.0 CONCLUSIONS

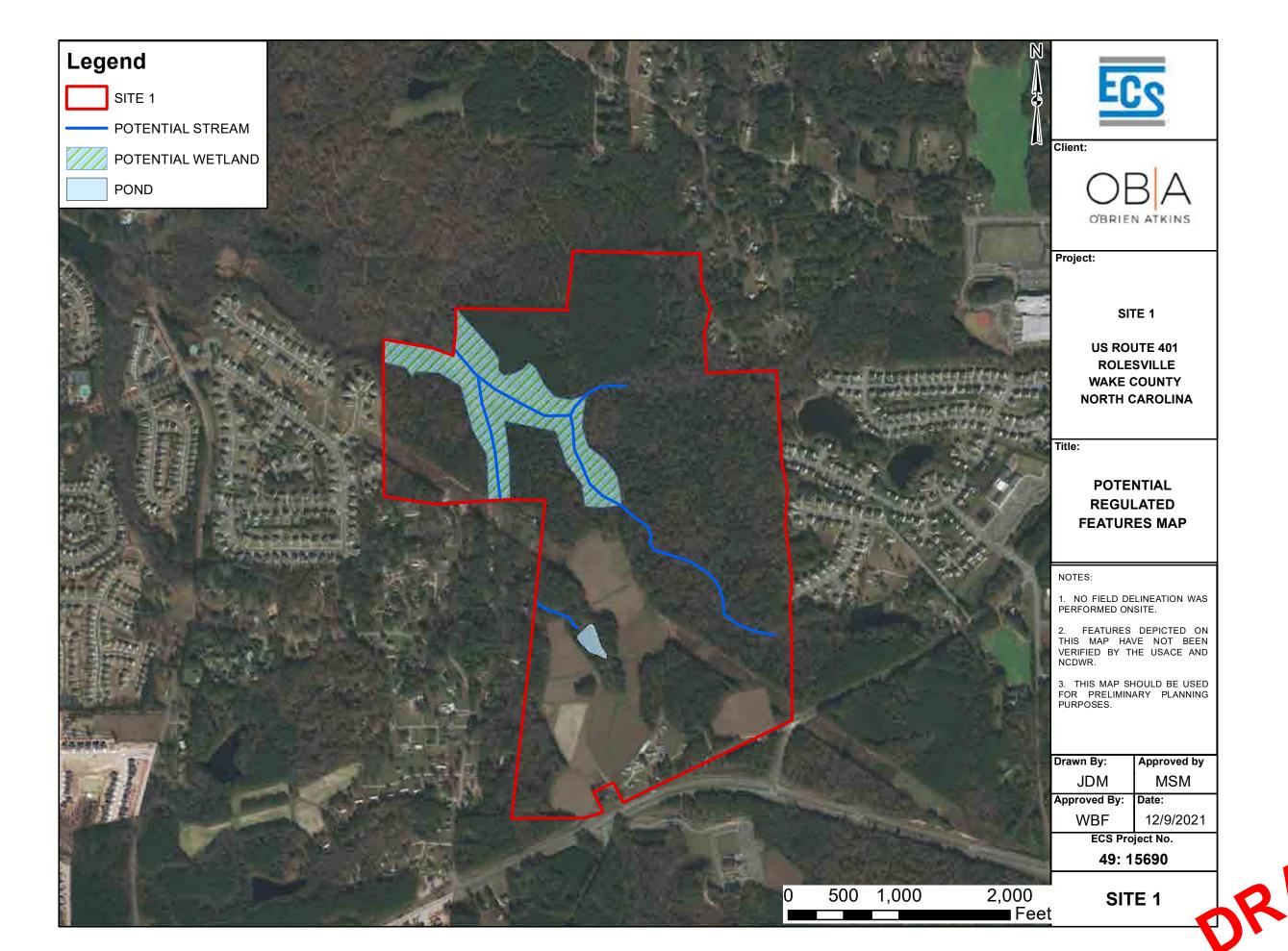
According to the ECS screening of the 16 sites with the PSA, Sites 1, 4, 5, 7, 8, 9, 10, 13, 14 and 15 potentially contain jurisdictional wetland areas and/or jurisdictional streams. These conclusions are based upon a screening of available online resources listed within this document and cannot be used for site design purposes. A site reconnaissance and/or detailed delineation of Waters of the US is recommended to define boundaries of jurisdictional Waters for the sites within the PSA.

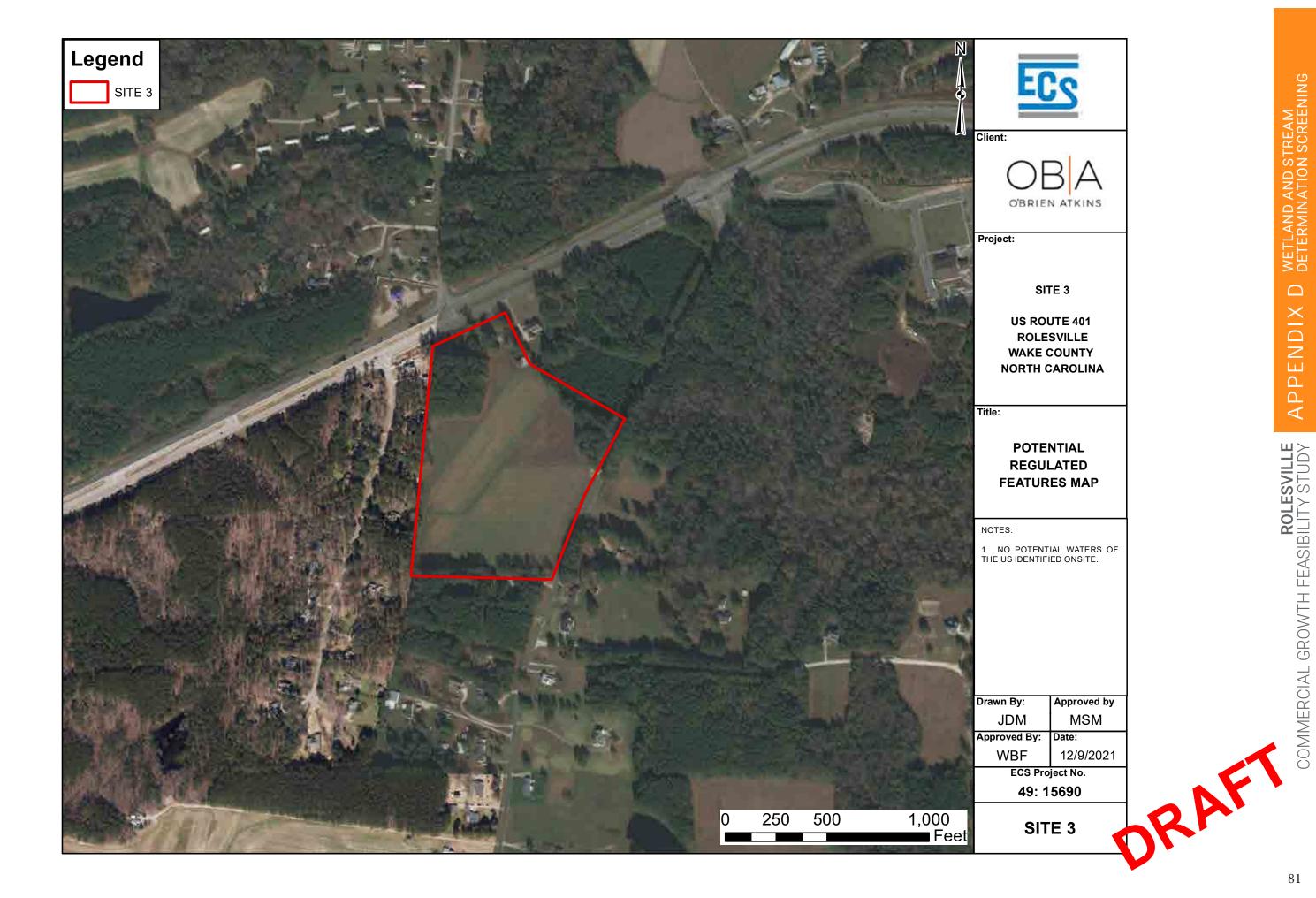






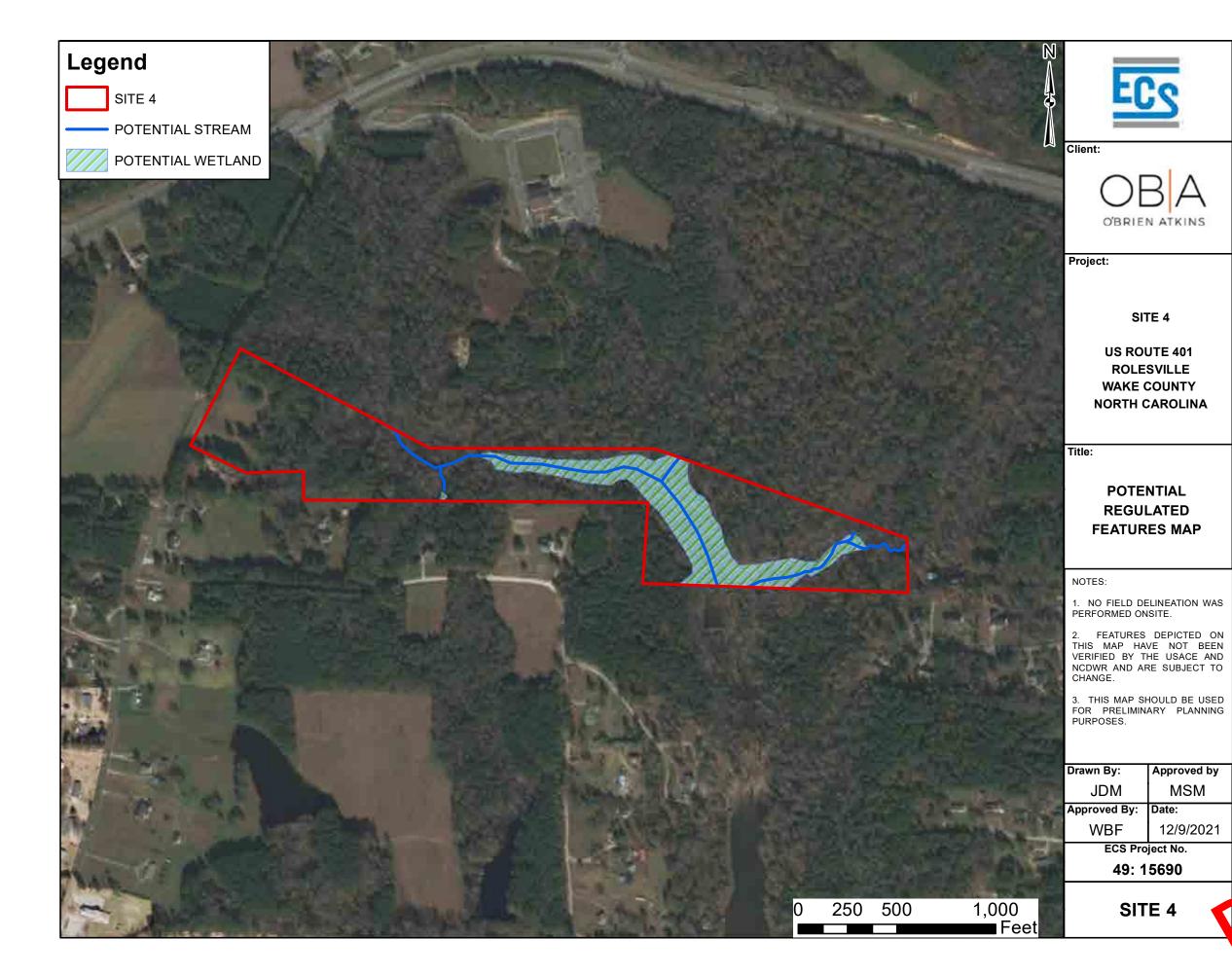






Approved by MSM

12/9/2021



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